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## HPE GreenLake Solutions Sample Questions (Q113-Q118):

### NEW QUESTION # 113

What tools support dynamic sizing for GreenLake solutions?

(Select two.)

Response:

- A. HPE InfoSight
- B. Flexible Quote Process
- C. HPE Reference Architectures
- D. Manual sizing adjustments

**Answer: A,B**

#### NEW QUESTION # 114

How should an HPE Partner collaborate with HPEFS during the sales process?

Response:

- A. By restricting customer access to pay-per-use models
- B. By finalizing all technical configurations independently
- C. **By offering flexible financial options to meet customer budgets**
- D. By excluding public cloud services from the proposal

**Answer: C**

#### NEW QUESTION # 115

What features are included in the HPE GreenLake portfolio?

(Select two.)

Response:

- A. Fixed-resource configurations
- B. Mandatory upfront investments
- C. **Edge-to-cloud scalability**
- D. Consumption-based pricing

**Answer: C,D**

#### NEW QUESTION # 116

What are benefits of using the Integrated Quoting Process for GreenLake solutions?

(Select two.)

Response:

- A. Avoids customization options
- B. **Simplifies quoting for complex solutions**
- C. Provides pre-configured templates only
- D. **Ensures scalability of resources**

**Answer: B,D**

#### NEW QUESTION # 117

What factors are critical for building a business case for GreenLake?

(Select two.)

Response:

- A. Avoiding integration with public cloud resources
- B. **Highlighting scalability and flexibility**
- C. **Emphasizing operational cost reduction**
- D. Restricting the solution to on-premises workloads

**Answer: B,C**

#### NEW QUESTION # 118

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