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2026 Salesforce ED-Con-101: Efficient Latest Salesforce Certified Education Cloud Consultant Learning Materials

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Salesforce Certified Education Cloud Consultant Sample Questions (Q53-Q58):

NEW QUESTION # 53

The advancement team uses Education Cloud for Advancement for its fundraising operations. The team wants a tool to help determine whether they will meet the campaign goal.

Which analytics tool should the consultant recommend?

- A. CRM Analytics
- B. Campaign Influence
- C. Tableau Prep Conductor

Answer: A

Explanation:

CRM Analytics, formerly known as Einstein Analytics, is a powerful analytics tool within Salesforce that provides advanced data analysis and visualization capabilities. For the advancement team looking to determine whether they will meet their campaign goal, CRM Analytics can offer detailed insights into fundraising performance, donor contributions, and campaign progress. This tool

allows the team to create dashboards and reports that track key metrics and help predict future outcomes based on historical data.

Reference:

CRM Analytics

Education Cloud for Advancement

NEW QUESTION # 54

An institution has centralized email communications for alumni. Departments across the university should only be able to view their team's content.

What should a consultant recommend to meet this requirement?

- **A. Marketing Cloud Business Unit**
- B. Salesforce Data Management Platform
- C. Pardot Business Unit
- D. Einstein Account-Based Marketing

Answer: A

Explanation:

Marketing Cloud Business Unit is a solution that the consultant can recommend to meet the requirement of centralizing email communications for alumni and allowing departments across the university to only view their team's content. Marketing Cloud Business Unit is a feature that allows users to segment their Marketing Cloud account into separate units based on different criteria, such as brands, regions, products, or teams. Marketing Cloud Business Unit can be used to control access to data, content, subscribers, reports, and settings for each unit. Marketing Cloud Business Unit can help the university create a centralized email communication strategy for alumni while maintaining data security and visibility for each department. Salesforce Data Management Platform, Einstein Account-Based Marketing, and Pardot Business Unit are not solutions that can meet the requirement of centralizing email communications for alumni and allowing departments across the university to only view their team's content.

Reference:

https://help.salesforce.com/s/articleView?id=sf.mc_overview_business_units.htm&type=5

<https://trailhead.salesforce.com/en/content/learn/modules/marketing-cloud-basics/marketing-cloud-basics-business-units>

NEW QUESTION # 55

International Programs wants to track the emergency contacts for students who are studying abroad.

Which functionality should a consultant implement to meet this requirement?

- **A. Relationships**
- B. Household Accounts
- C. Success Teams
- D. Affiliations

Answer: A

Explanation:

Relationships is a functionality that the consultant can implement to meet the requirement of tracking the emergency contacts for students who are studying abroad. Relationships is a feature that allows the consultant to create and manage connections between Contacts in EDA. Relationships can be used to track various types of connections, such as family, friends, mentors, or emergency contacts. The consultant can create a custom Relationship Type for emergency contacts and associate it with the students who are studying abroad. Household Accounts, Affiliations, and Success Teams are not functionalities that can track the emergency contacts for students who are studying abroad. Reference:

<https://powerofus.force.com/s/article/EDA-Relationships>

<https://powerofus.force.com/s/article/EDA-Relationships-Create>

NEW QUESTION # 56

An institution's office of Career service wants to solution that allows student to schedule appointments with nay available counselor directly from a portal.

On which object is the availability configured?

- **A. Benefit schedule**

- B. Case
- C. Goal Definition

Answer: A

Explanation:

Configuring Availability for Appointments:

The Benefit Schedule object is used in Education Cloud to manage availability for scheduling appointments.

This allows the institution to set up availability slots that students can book directly through a portal.

Setting Up Benefit Schedule:

Navigate to Setup: Go to the Salesforce Setup menu.

Create Benefit Schedules: Define the availability slots for counselors by creating Benefit Schedules.

Assign Benefit Schedules: Link these schedules to the respective counselors.

Integration with Portals:

Ensure that the portal used by students is configured to display available slots from the Benefit Schedule object.

Students can then book appointments directly based on the availability set in the Benefit Schedules.

Training and Adoption:

Provide training to counselors on managing their availability through Benefit Schedules.

Ensure students are aware of how to book appointments through the portal.

Reference:

Salesforce Education Cloud Documentation: Benefit Schedule

NEW QUESTION # 57

The advancement team uses Salesforce for its fundraising operations. The team wants a tool to help determine whether they will meet the campaign goal.

Which analytics tool should the consultant recommend?

- **A. Einstein Prediction Builder**
- B. Campaign Influence
- C. Tableau Prep Conductor

Answer: A

Explanation:

The consultant should recommend Einstein Prediction Builder for the advancement team to create a tool that helps determine whether they will meet the campaign goal. Einstein Prediction Builder allows users to create custom predictions based on their Salesforce data, such as predicting the likelihood of a donor giving a certain amount or reaching a certain level of engagement.

Campaign Influence is a feature that tracks how campaigns influence opportunities, not campaign goals. Tableau Prep Conductor is a tool that automates and schedules data preparation flows, not predictions. Reference:

https://help.salesforce.com/s/articleView?id=sf.bi_einstein_prediction_builder.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.campaigns_influence.htm&type=5

https://help.tableau.com/current/prep/en-us/prep_conductor.htm

NEW QUESTION # 58

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