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Oracle Eloqua Marketing 2025 Implementation Professional Sample Questions (Q143-Q148):

NEW QUESTION # 143

Which of the following options accurately describes the purpose of a contact field in Eloqua?

- A. A contact field is used to store information about a specific marketing campaign in Eloqua.
- **B. A contact field is used to store information about an individual contact in Eloqua.**
- C. A contact field is used to automate the creation of new contacts in Eloqua.
- D. A contact field is used to track the browsing behavior of contacts on a website.

Answer: B

Explanation:

In Eloqua, contact fields are primarily used to store and manage information about individual contacts. These fields can capture

various data points such as name, email address, phone number, company, industry, and so on. This information can be leveraged for segmentation, personalization, and targeting in marketing campaigns.

NEW QUESTION # 144

Which of the following statements best describes a custom object in Oracle Eloqua?

- A. A system-defined object used for integrating with third-party platforms.
- B. A predefined object that cannot be modified by administrators.
- C. A user-defined object used to store and manage specific data.
- D. A standard object provided by Oracle Eloqua for general use.

Answer: C

Explanation:

Custom objects in Oracle Eloqua are created by users to store and manage specific types of data that are not covered by standard objects. These objects allow administrators to tailor Eloqua to their specific needs and store custom data to support their marketing activities.

NEW QUESTION # 145

Which of the following statements best describes the purpose of an implementation overview in Oracle Eloqua Marketing?

- A. It outlines the implementation methodology and project plan for integrating Oracle Eloqua Marketing.
- B. It provides detailed information about the features and capabilities of the software.
- C. It lists the system requirements for installing Oracle Eloqua Marketing.
- D. It offers troubleshooting tips for common implementation issues.

Answer: A

Explanation:

An implementation overview provides a high-level view of the implementation process, including the methodology and project plan for integrating Oracle Eloqua Marketing into an organization's existing systems. It helps stakeholders understand the steps involved in implementing the software and sets expectations for the project timeline and deliverables.

NEW QUESTION # 146

Which of the following statements is true about contact and account fields in Oracle Eloqua?

- A. Contact and account fields cannot be grouped together in sections.
- B. Contact and account fields can be made required for data entry.
- C. Contact and account fields cannot be deleted once they are created.
- D. Contact and account fields can only be used for data entry and cannot be used for segmentation.

Answer: B

Explanation:

In Oracle Eloqua, contact and account fields can be made required, meaning they must be filled in when entering data. This helps ensure that important information is not missed or overlooked.

NEW QUESTION # 147

What is the main goal of an implementation overview?

- A. To provide step-by-step instructions for using Oracle Eloqua Marketing.
- B. To showcase the benefits and ROI of implementing Oracle Eloqua Marketing.
- C. To troubleshoot common issues during the implementation process.
- D. To outline the project plan and timeline for the implementation.

Answer: D

Explanation:

The main goal of an implementation overview is to outline the project plan and timeline for integrating Oracle Eloqua Marketing into an organization's existing systems. It provides a roadmap for the implementation process, including key milestones, tasks, and deliverables, ensuring that all stakeholders are aligned and aware of the project's scope and timeline.

NEW QUESTION # 148

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