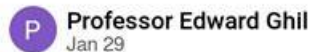


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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 2	Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.
Topic 3	Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.

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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q30-Q35):

NEW QUESTION # 30

What are some of the aspects that help differentiate SAP Customer Experience solutions in the market?

Note: There are 3 correct answers to this question.

- A. Providing expertise in purchase processes
- B. Offering scalability and flexibility
- C. Providing industry expertise
- D. Including integration capabilities

Answer: B,C,D

NEW QUESTION # 31

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- A. Generate product recommendations
- B. Deliver personalized content
- C. Route sales orders
- D. Create quotation versions

Answer: A,B

NEW QUESTION # 32

What are the challenges faced by a Chief Revenue Officer (CRO) persona?

Note: There are 3 correct answers to this question.

- A. Absence of agile technology development
- B. Cross-functional alignment
- C. Talent development
- D. Data privacy and management
- E. Organization design

Answer: B,C,E

NEW QUESTION # 33

What are some of the features of SAP Commerce Cloud?

Note: There are 3 correct answers to this question.

- A. Support end-to-end e-commerce processes
- B. Delivery of an e-commerce platform
- C. Customer credit scoring
- D. Checkout and payment modules
- E. Management of opportunities

Answer: A,B,D

NEW QUESTION # 34

Which application would you use to execute an email campaign for a target group?

- A. SAP Customer Data Cloud
- B. SAP Commerce Cloud
- C. SAP Emarsys
- D. SAP Service Cloud Version 2

Answer: C

NEW QUESTION # 35

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