

New Sales-Cloud-Consultant Exam Price - Testing Sales-Cloud-Consultant Center



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If you purchase our Salesforce Certified Sales Cloud Consultant guide torrent, we can make sure that you just need to spend twenty to thirty hours on preparing for your exam before you take the exam, it will be very easy for you to save your time and energy. So do not hesitate and buy our Sales-Cloud-Consultant study torrent, we believe it will give you a surprise, and it will not be a dream for you to pass your Salesforce Certified Sales Cloud Consultant exam and get your certification in the shortest time.

To be eligible for this certification exam, candidates must have completed the prerequisite Salesforce Certified Administrator exam. The Sales Cloud Consultant exam consists of 60 multiple-choice questions, which must be completed within 105 minutes. Sales-Cloud-Consultant exam covers a broad range of topics, including sales process design, data management, analytics, and integration. Candidates are required to demonstrate their understanding of Salesforce Sales Cloud features and functionality, as well as their ability to apply this knowledge to real-world scenarios. Upon passing the exam, candidates will be awarded the Salesforce Certified Sales Cloud Consultant certification, which is recognized globally as a mark of excellence in sales and CRM.

The benefit in Obtaining the Sales-Cloud-Consultant Exam Certification

- After completing the Salesforce Certified Sales Cloud Consultant certification Candidate becomes a solid, well-rounded Salesforce Certified Sales Cloud Consultant.
- A candidate might have incredible IT skills. Employers that do the hiring need to make decisions based on limited information and as it always. When they view the official Salesforce Certified Sales Cloud Consultant certification, they can be guaranteed that a candidate has achieved a certain level of competence.
- If the Candidate has the desire to move up to a higher-paying position in an organization. This certification will help as always.
- When an organization hiring or promotion an employee, then the decision is made by human resources. Now while Candidate may have an IT background, they do their decisions in a way that takes into record many different factors. One thing is candidates have formal credentials, such as the Salesforce Certified Sales Cloud Consultant.

Salesforce Sales-Cloud-Consultant Certification is recognized globally and is highly respected by employers, clients, and peers. Achieving this certification demonstrates a commitment to excellence and a deep understanding of Sales Cloud implementation and configuration. It also opens up new career opportunities and possibilities for advancement within the Salesforce ecosystem.

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Testing Sales-Cloud-Consultant Center | Sample Sales-Cloud-Consultant Exam

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experts have been committed to the research of Salesforce certification Sales-Cloud-Consultant exam, in consequence, develop many more exam materials. If you use ActualTestsIT dumps once, you will also want to use it again. ActualTestsIT can not only provide you with the best questions and answers, but also provide you with the most quality services. If you have any questions on our exam dumps, please to ask. Because we ActualTestsIT not only guarantee all candidates can pass the Sales-Cloud-Consultant Exam easily, also take the high quality, the superior service as an objective.

Salesforce Certified Sales Cloud Consultant Sample Questions (Q51-Q56):

NEW QUESTION # 51

Sales reps at Cloud Kicks (CK) need to see the Opportunity amount with the Account's discount field. CK sales reps are located in different regions and use different currencies. A consultant creates a custom formula field on the Opportunity.

Which currency will the custom formula use for its value if the opportunity and account records have different currencies?

- A. Opportunity Currency

Answer: A

NEW QUESTION # 52

Marketing department at Universal container is migrating from legacy campaign and email management system 2 salesforce want to ensure that its communication material is migrated as well. What should consultant recommend to migrate the marketing departments email templates?

- A. Manually recreate the email and mail merge templates in salesforce
- B. Create an email template change set or use the Force.com IDE
- C. Enable Email to salesforce before sending email templates to salesforce
- D. Enable Email-to-case and use Import Wizard.

Answer: B

NEW QUESTION # 53

Universal Containers' sales operations team needs to provide visibility on sales pipeline changes on a monthly basis. How should the consultant meet this requirement?

- A. Create a custom pipeline date range field and display it on the Forecasting tab.
- B. Create training on how to use date filters on reports to compare pipeline for different date ranges.
- C. Create an Opportunity History report for open pipeline Opportunities in a given date range.
- D. Create a sales pipeline dashboard that includes filters for Opportunity date ranges.

Answer: C

Explanation:

* Creating an Opportunity History report for open pipeline Opportunities in a given date range is the best way to meet the requirement of providing visibility on sales pipeline changes on a monthly basis. An Opportunity History report is a report that shows how opportunities have changed over time based on historical data, such as stage, amount, probability, etc. An open pipeline Opportunity is an opportunity that has not been closed yet and has a positive amount and probability. A date range is a filter that limits the report data to a specific period of time, such as last month, this month, next month, etc. By creating an Opportunity History report for open pipeline Opportunities in a given date range, Universal

* Containers' sales operations team can track and compare how the sales pipeline has changed from month to month based on different metrics and dimensions.

NEW QUESTION # 54

Sales representatives at Northern Trail Outfitters (NTO) want to share product specification with customers who do not have salesforce access. These customers should only be allowed to preview the document in the browser without download permissions. What solution should a consultant recommend to meet this requirement?

- A. Upload the file to content and disable the download delivery option.
- B. Upload the file to chatter files and enable the password protection option.

- C. Upload the file to chatter files and disable the download delivery option.
- D. Upload the file to documents and enable the externally available option.

Answer: A

NEW QUESTION # 55

A strong pipeline requires sales and marketing alignment. Which of the following example describes a need for sales and marketing alignment?

- A. Leads are qualified but not routed to the right people
- B. Leads are tracked in separate systems, not accessible by all
- C. As business matures, it becomes difficult to identify right prospects
- **D. Campaigns are launched without communicating the follow-up plan**

Answer: D

NEW QUESTION # 56

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However, you should keep in mind that to get success in the Sales-Cloud-Consultant certification exam is not a simple and easy task. A lot of effort, commitment, and in-depth Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) exam questions preparation is required to pass this Sales-Cloud-Consultant Exam. For the complete and comprehensive Salesforce Certified Sales Cloud Consultant (Sales-Cloud-Consultant) exam dumps preparation you can trust valid, updated, and Sales-Cloud-Consultant Questions which you can download from the ActualTestsIT platform quickly and easily.

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