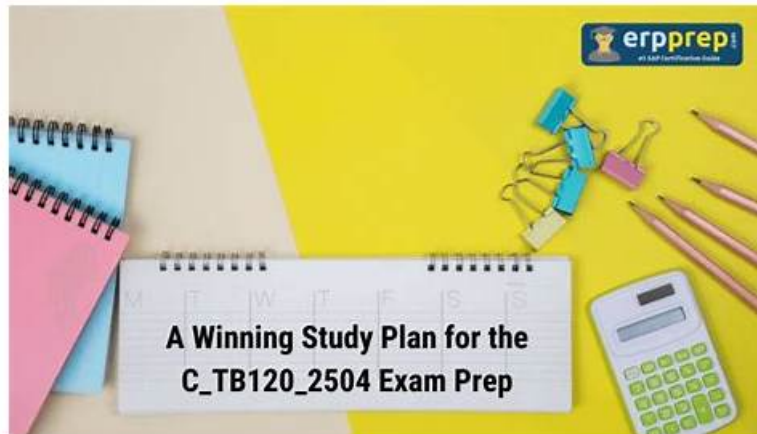# Pass4sure C_TB120_2504 Exam Prep, C_TB120_2504 Test Questions Fee

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SAP C_TB120_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	• Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.
Topic 2	• Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G • L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.

Topic 3	• Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.

SAP Certified Associate - SAP Business One Sample Questions (Q31-Q36):

NEW QUESTION # 31
A sales representative should be able to inform a customer before adding a sales order, if the order exceeds their credit limit.
Additionally, the sales manager wants to be notified when a credit limit has been exceeded.
How can you implement this? Note: There are 2 correct answers to this question.

- A. Enable credit limit restrictions on sales orders in the general settings.
- B. Set up an approval process for credit deviation with the sales manager as the approver.
- C. Define a user alert with a query to check the sales order value against the credit limit.
- D. Activate the credit deviation alert with the sales manager as the recipient.

Answer: B,C

NEW QUESTION # 32
A company manufactures electronic parts. They want to begin individually tracking the items at the point when they leave the warehouse and the point that they are delivered to a customer.
What settings are required on the item master record? Note: There are 2 correct answers to this question.

- A. Manage Item by: Batches
- B. Management Method: On Every Transaction
- C. Manage Item by: Serial Numbers
- D. Management Method: On Release Only

Answer: B,C

NEW QUESTION # 33
While reviewing open transactions in a vendor account balance, the accountant notices an outgoing payment the company paid in advance and two A/P invoices that relate to this payment.
Which action should be taken in order to connect the two invoices with the payment?

- A. Internal reconciliation for the bank account
- B. External reconciliation for the bank account
- C. Internal reconciliation for the vendor master data record
- D. External reconciliation for the vendor master data record

Answer: C

NEW QUESTION # 34
You resell office supplies. You want to buy pens in boxes of 20 units and sell each pen separately.
What should you define in the system to enable this process?

- A. Define a purchase unit of measure for the box of pens and a sales unit of measure for a single pen.
- B. Define the pen as a sales item and the box of pens as a purchase item.
- C. Define a factor of 20 for the box of pens in the item master data.
- D. Define an order multiple of 20 for the pen in the item master data.

Answer: A

NEW QUESTION # 35

Which of these tasks are performed for the cutover period (just before go-live) in a well-run implementation project? Note: There are 2 correct answers to this question.

- A. Migrate legacy data.
- B. Perform a stock count.
- C. Conduct system testing
- D. Freeze the legacy system.

Answer: A,C

NEW QUESTION # 36

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