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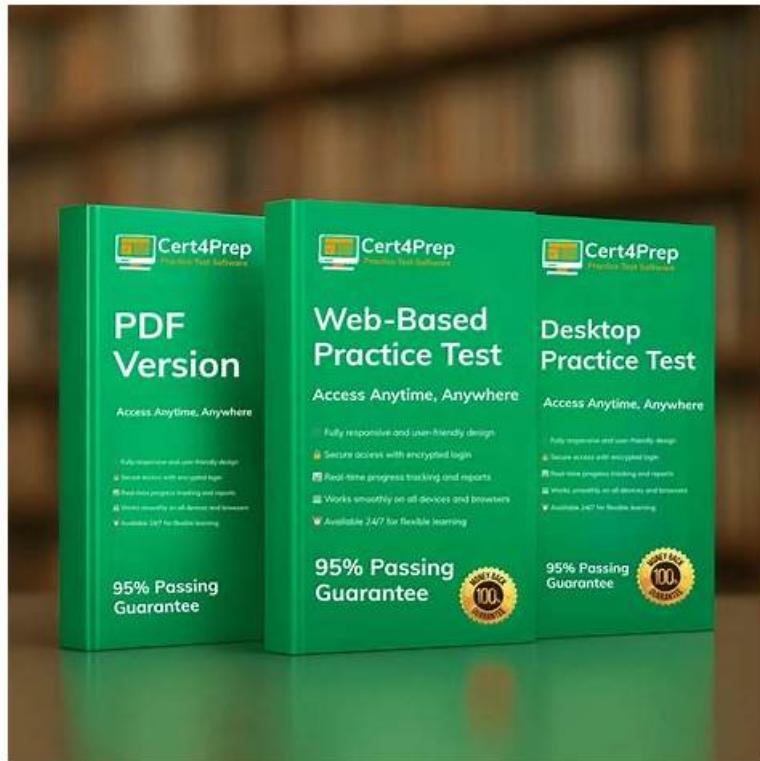
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Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	• Objects and Applications: This section of the exam measures the skills of a Salesforce Business Analyst and covers selecting appropriate object and application-level solutions to meet business needs. It focuses on identifying when to use master-detail relationships, lookups, junction objects, related lists, record types, Schema Builder, and Object Creator. The section also includes improving UI and user experience using App Manager, Lightning App Builder, Dynamic Forms, standard Lightning components, console apps, and tools like the Lightning page analyze button.
Topic 2	• Auditing and Monitoring: This section of the exam measures skills of a Salesforce Support Specialist and covers the tools used to monitor system behavior and review user activity. It includes understanding debug logs, setup audit trail, and methods for ensuring sensitive data is handled correctly in both production and sandbox environments. It also explains how to review and troubleshoot security settings, including recognizing pending updates that might affect system access.

Topic 3	• Process Automation: This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.
Topic 4	• Cloud Applications: This section of the exam measures skills of Salesforce Consultant and covers the standard Salesforce capabilities that support sales and service operations. It includes features such as products, price books, schedules, orders, quotes, and the tools that help with forecasting and territory management. The section also describes how to create Salesforce Knowledge articles, manage entitlements, support service workflows, and enable interactions through chat, case feed, Omni-Channel, console apps, and Experience Cloud sites. It also introduces the broader Salesforce suite that extends core platform functionality.

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Salesforce Certified Platform Administrator II Sample Questions (Q176-Q181):

NEW QUESTION # 176
Cloud Kicks needs to track government-issued identification numbers for its customers. The security team requires that the identification number cannot changed by users and must be masked when displayed, except the last two digits.
Which two recommended configurators should administrator create? Choose 2 answers

- A. SetRead-Only Field-Level Security in the user Profile
- B. Configure a Field Encryption Policy
- C. Use a field with Classic Encryption.
- D. Enable Shield Platform Encryption.

Answer: B,D

Explanation:
Shield Platform Encryption is a Salesforce feature that allows you to encrypt sensitive data at rest while preserving critical platform functionality. It uses a combination of tenant secrets, encryption keys, and masking policies to protect your data. A field encryption policy is a set of rules that defines which fields are encrypted and how they are masked when displayed. A field encryption policy can be used to encrypt and mask the identification number field, except for the last two digits. References:
https://help.salesforce.com/s
/articleView?id=sf.security_pe_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.
security_pe_field_encryption_policies.htm&type=5

NEW QUESTION # 177
The administrator at Cloud Kicks recently replaced several case workflow rules with a single before save flow. Since this change, some cases are routing In unexpected ways.
What could be the cause or the charges to routing?

- A. The flow precedes assignment rules; workflow rules are after assignment rules.
- B. Assignment rules no longer reference the correct fields.
- C. Multiple automation tools have been used and the automation is executed in a different order.

- D. The old workflow rules are still active and impacting routing.

Answer: C

Explanation:
Multiple automation tools have been used and the automation is executed in a different order. This could cause some cases to route in unexpected ways, because the before save flow might override or conflict with the assignment rules or other automation tools that run after the record is saved. The administrator should review the order of execution and ensure that the flow logic is consistent with the other automation tools.
References: https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger_order.htm&type=5
https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers_order_of_execution.htm

NEW QUESTION # 178
The administrator at AW Computing has received an email for a system error indicating that their organization has reached is hourly limit processing workflow time triggers.
Which two processes should the administrator review? Choose 2 answers

- A. Apex Triggers
- B. Debug Logs
- C. Time-Based Workflows
- D. Paused now Interviews

Answer: B,C

Explanation:
Time-based workflows are a type of workflow that execute actions based on a specific time trigger, such as a certain number of days before or after a date field on a record. Time-based workflows can cause delays in processing because they are added to a queue and processed in one-hour batches. If the queue is large or the system is busy, the actions may not execute at the exact time they are scheduled. Therefore, time-based workflows can contribute to reaching the hourly limit for processing workflow time triggers. References:
https://help.salesforce.com/s/articleView?id=sf.workflow_time_action_considerations.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.workflow_limits.htm&type=5

NEW QUESTION # 179
AW Computers has created a custom field called Government ID on a custom object. Most users with a custom Sales profile should be unable to access this field. A select group of Sales users called the Institutional Team should be able to access the Government ID field via reports.
How should an administrator accommodate this request?

- A. Create a permission set with Read access to the field. Assign the permission set to the Institutional Team.
- B. Mark the field as Read Only on the sales profile. Create a permission set to re-enable reporting for the Institution Team.
- C. Make a report with the Government ID field included. Share this report to the Institutional Team in a public reports folder.
- D. Configure a report type with the Government ID field. Assign this report type to the Institutional Team via a permission set.

Answer: A

Explanation:
A permission set is a collection of settings and permissions that give users access to various tools and functions in Salesforce. A permission set can be used to extend users' functional access without changing their profiles. You can assign permission sets to individual users or groups of users based on their business needs. In this case, you can create a permission set with Read access to the Government ID field on the custom object and assign it to the Institutional Team users who need access to this field via reports.
References: https://help.salesforce.com/s/articleView?id=sf.perm_sets_overview.htm&type=5 https://help.
salesforce.com/s/articleView?id=sf.perm_sets_create.htm&type=5

NEW QUESTION # 180
How should an administrator ensure the appropriate number of digits are entered Into the custom encrypted field created to capture credit card numbers on the Opportunity object?

- A. Use the credit card number mask type.
- B. Enter the number of digits at the field level.
- C. Define the number of mask characters.
- D. Create a validation rule to ensure the length.

Answer: D

Explanation:
A validation rule is a formula that validates the data entered by a user and prevents the record from being saved if the data does not meet certain criteria. In this case, the administrator can create a validation rule to ensure that the custom encrypted field for credit card numbers has exactly 16 digits. The other options are not applicable for encrypted fields. References: https://help.salesforce.com/s/articleView?id=sf.
fields_about_encrypted_fields.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.validation_rules.
htm&type=5

NEW QUESTION # 181

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