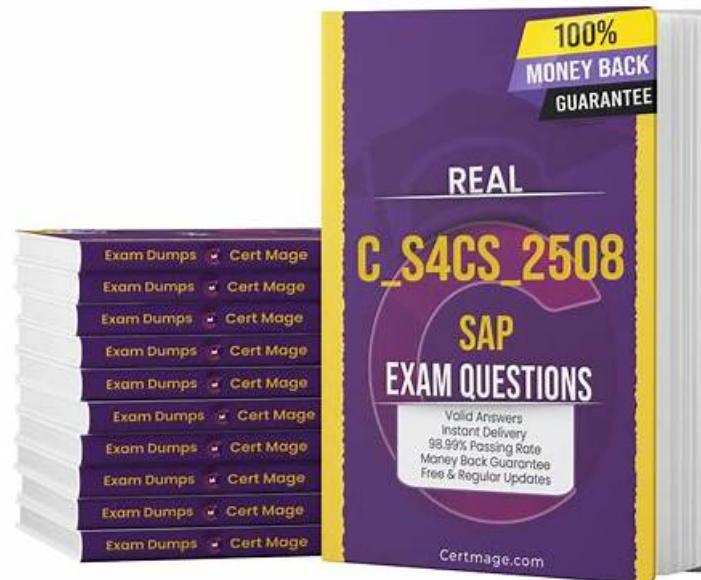


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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 2	<ul style="list-style-type: none">• Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 3	<ul style="list-style-type: none">• Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S• 4HANA Cloud Public Edition.

Topic 4	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 5	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 7	<ul style="list-style-type: none"> Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 8	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q30-Q35):

NEW QUESTION # 30

Where is the initial list of known integrations documented?

- A. In SAP Cloud ALM
- B. In the Business Driven Configuration Questionnaire
- C. In the Fit-to-Standard Workshops
- D. In the Digital Discovery Assessment

Answer: D

Explanation:

Extensibility and integration

NEW QUESTION # 31

You need to manage a customer down payment. Which action do you perform during sales order entry?

- A. Create a sales order with a dedicated order type.
- B. Enter an appropriate item in the billing plan of the sales order.
- C. Mark the down payment checkbox at item level.

- D. Enter a specific condition in the pricing procedure of the sales order.

Answer: B

NEW QUESTION # 32

Which of the following systems are used to implement SAP S/4HANA Cloud Public Edition for a customer? Note: There are 3 correct answers to this question.

- A. Development system
- B. Sandbox system
- C. Test system
- D. Trial system
- E. Starter system

Answer: C,D,E

NEW QUESTION # 33

What are the roles of condition tables in SAP S/4HANA pricing? Note: There are 2 correct answers to this question.

- A. Condition tables dictate the sequence in which pricing conditions are processed in the pricing procedure.
- B. Condition tables are responsible for calculating the final price based on the combination of multiple pricing conditions.
- C. Condition tables store specific combinations of key fields, which are used to access pricing condition conditions during sales order processing.
- D. Condition tables are actual tables in the underlying database, which store the condition records based on the relevant key fields.

Answer: C,D

NEW QUESTION # 34

You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud Public Edition. Which of the following split criteria always prevent the combination of multiple sales orders into a single outbound delivery? Note: There are 2 correct answers to this question.

- A. Payment term
- B. Shipping point
- C. Plant
- D. Ship-to party

Answer: B,D

NEW QUESTION # 35

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