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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q11-Q16):

NEW QUESTION # 11

Which of the following is an activity that a business analyst (BA) performs to prepare for elicitation?

- A. Secure supporting material
- B. Assess risk
- C. Analyze performance measures
- D. Trace requirements

Answer: A

Explanation:

In preparation for elicitation, a business analyst secures supporting material which is essential for the elicitation activities. This involves identifying and procuring all necessary information and resources that will be used during these activities. It includes gathering documents, systems information, historical data, and any other relevant materials that will support the elicitation process. References: The BABOK Guide emphasizes the importance of securing supporting materials as part of the preparation for elicitation. This step ensures that the business analyst has all the necessary tools and information to effectively conduct elicitation activities1.

NEW QUESTION # 12

What is a valid reason for prioritization?

- A. Development team's advice to implement easy requirements
- B. Requirements which are of significant personal interest to a stakeholder
- C. Sponsor's wish-list
- D. Effort and resources needed to implement a requirement

Answer: D

Explanation:

Prioritization in business analysis is essential for focusing on the most valuable and feasible features that deliver the highest return on investment (ROI) and customer satisfaction. A valid reason for prioritization is the effort and resources needed to implement a requirement. This consideration ensures that the project's scope is managed effectively, aligning with the available resources and the project's overall goals.

NEW QUESTION # 13

When can a change to requirements occur?

- A. Only after requirements have been approved
- B. At any time during the project lifecycle
- C. As soon as the testing process has begun
- D. Only after the solution has been designed

Answer: B

Explanation:

Changes to requirements can occur at any point during the project lifecycle. This is because projects are dynamic, and various factors such as evolving stakeholder needs, market trends, technological advancements, or regulatory changes can necessitate modifications to the requirements. Business Analysts must be prepared to handle these changes effectively, ensuring that the project remains aligned with its objectives while accommodating necessary adjustments.

NEW QUESTION # 14

What are the two basic types of interviews to elicit business analysis information?

- A. Unstructured and structured
- B. Closed and open ended
- C. Planned and unplanned
- D. Face-to-face and telephonic

Answer: A

Explanation:

In the context of business analysis, interviews are a fundamental elicitation technique used to gather detailed information. There are two basic types of interviews: structured and unstructured. A structured interview is one where the interviewer comes prepared with a specific set of questions that are asked in a systematic manner. This approach ensures consistency and comparability of responses. On the other hand, an unstructured interview is more flexible, allowing the conversation to flow more naturally based on the interviewee's responses. This can lead to the discovery of information that might not have been uncovered through a structured approach. References: The information aligns with the guidelines provided by the International Institute of Business Analysis (IIBA) and is verified according to their standards for elicitation techniques¹².

NEW QUESTION # 15

What are matrices in modelling formats used to describe?

- A. Gaps in capability analysis
- B. Detailed procedure flow

- C. Hierarchical structure of stakeholders
- **D. Complex but uniform structures**

Answer: D

Explanation:

Matrices in modeling formats are used to describe complex but uniform structures. They are particularly useful for breaking down and organizing complex requirements into a structured and understandable format. By inputting simple requirements into a matrix, business analysts can model requirements that are complex in nature but uniform in structure, such as those found in data dictionaries, gap analysis, and requirements traceability.

References: This application of matrices is consistent with business analysis practices and is supported by resources that describe the use of matrices for modeling complex but uniform structures in the context of business analysis¹.

NEW QUESTION # 16

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