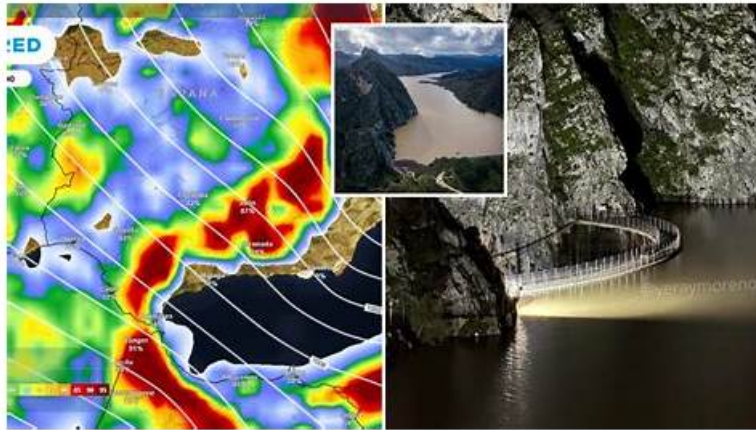# EX-Con-101 Test Answers | EX-Con-101 Valid Test Online

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Salesforce Certified Experience Cloud Consultant Sample Questions (Q100-Q105):

NEW QUESTION # 100
Northern Trail Outfitters (NIO) is considering how to manage its accounts for the B2B portion of its business.
NIO uses person accounts for its B2C business, and business accounts with related contacts for its B2B business. NTO has several B2B customer accounts that are very large. These accounts have child accounts that represent departments and opportunities at the department level that will need to be visible to users at the parent account level. NTO has Customer Community Plus licenses.
How should NTO manage its accounts in its Partner Community?

- A. Extend the Standard Role Hierarchy setting departments as child accounts.
- B. Enable the External Account Hierarchy setting departments as child accounts.
- C. Use the Business Accounts and Contacts with Sharing Sets to grant additional record access as needed.
- D. Since NTO has person accounts, it cannot use the External Account Hierarchy and will need to use groups and sharing rules to grant the required record access.

Answer: B

Explanation:
This option allows NTO to manage its B2B accounts with multiple levels of hierarchy and grant record access based on the account relationship. External Account Hierarchy is a feature that enables this functionality for Customer Community Plus users. With this feature, users can view and edit records associated with their own account andany child accounts in the hierarchy3

NEW QUESTION # 101
What does a system administratorneed to do when creating Experience Cloud users?

- A. Assign Partner Community Plus license to the user.
- B. Add user to an account as a contact record.
- C. Add user to an account as a user record.
- D. Click the "Log In to Site as User" button.

Answer: B

Explanation:
To create Experience Cloud users, you need to add them to an account as contact records. Then, you can enable them as Experience Cloud users and assign them a user license and profile.

NEW QUESTION # 102
Northern Trail Qutfitters has a network of resellers who are Partner Community users. One of the resellers has requested that their parent company get View access to cases created by their childcompanies.
Which functionality will meet the requirement best?

- A. Move users who need case access to a higher level in the Role Hierarchy.
- B. Configure an External Account Hierarchy.
- C. Manually share cases.
- D. Create a Sharing Set for the Account.

Answer: B

Explanation:
An External Account Hierarchy is a feature that allows you to create a hierarchy of accounts for your partners and grant access to records based on the hierarchy level. You can use an External Account Hierarchy to grant View access to cases created by child companies to their parent company.

NEW QUESTION # 103
To which three objects can the Partner Super Useraccess be applied?
Choose 3 answers

- A. Accounts
- B. Opportunities
- C. Cases
- D. Campaigns
- E. CustomObjects

Answer: A,B,E

Explanation:
Partner Super User access is a feature that allows you to grant access to records owned by other partner users who havethe same role or a role below them in the role hierarchy. You can apply Partner Super User access to three objects: Opportunities, Accounts, and CustomObjects.

NEW QUESTION # 104

AW Computing wants to create a site that gives customers access to Knowledge articles and peer-to-peer conversations, with the aim of decreasing the number of calls to its support organization.

What should AW Computing do to accomplish this goal?

- A. Give access to its internal orgs using Chatter groups
- B. Create a site with the Marketing Microsite template
- C. Open its Slack implementation to all customers
- D. Create a site with the Customer Service template

Answer: D

Explanation:
To create a site that gives customers access to Knowledge articles and peer-to-peer conversations, AW Computing should use the Customer Service template. The Customer Service template is a pre-built site that includes features such as Knowledge, Chatter, Cases, and Topics. AW Computing can use this template to provide self-service options to its customers, such as browsing or searching for articles, posting or answering questions, creating or viewing cases, and following or filtering topics. This can help AW Computing reduce the number of calls to its support organization.

NEW QUESTION # 105

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