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SAP C_S4CS_2502 Exam Syllabus Topics:

Topic	Details

Topic 1	• This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.
Topic 2	• Configuration and the SAP Fiori Launchpad: This section of the exam measures the skills of the implementation consultant and covers configuring business processes using SAP Central Business Configuration and utilizing the capabilities of the SAP Fiori Launchpad.
Topic 3	• Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.
Topic 4	• System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.
Topic 5	• Extensibility and Integration
Topic 6	• Solution Processes Implementation for Core Sales: This section of the exam measures the skills of the sales consultant and covers the execution of core sales solution processes, including the use and configuration of essential business functions in SAP S • 4HANA Cloud Public Edition.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q69-Q74):

NEW QUESTION # 69
You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.
What must be created to confirm a customer's intention to buy the products?

- A. Outbound delivery
- B. Sales order
- C. Sales Inquiry
- D. Sales quotation

Answer: B

NEW QUESTION # 70
What is the correct release code for the second feature delivery in February 2025?

- A. 0
- B. 2025.2
- C. 2025.2.2
- D. 2502.2

Answer: B

NEW QUESTION # 71

What happens when control/ownership of materials is transferred from the delivering company to the selling company in SAP Advanced Intercompany Sales?

Note: There are 2 correct answers to this question.

- A. Goods issue is posted in the delivering company.
- B. Internal transfer of control information is entered in the outbound delivery.
- C. The materials are removed from the delivering company's valuated stock in transit.
- D. An intercompany customer invoice is automatically created.

Answer: A,D

NEW QUESTION # 72

Which of the following activities are completed in the Realize phase of the SAP Activate Methodology?

Note: There are 2 correct answers to this question.

- A. Set up manual test cases in SAP Cloud ALM
- B. Enter configuration values in SAP Central Business Configuration
- C. Gather perceived change impact feedback
- D. Demonstrate where to find business process documentation

Answer: A,B

NEW QUESTION # 73

What determines the plan layout in the Planning Apps for Sales (100) scope item? Note: There are 2 correct answers to this question.

- A. Dimensions defined by the user
- B. Attributes defined by the user
- C. Plan data defined by the user
- D. Versions defined by the user

Answer: A,B

NEW QUESTION # 74

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