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## SAP C-BCSSS-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.</li></ul>

Topic 2	<ul style="list-style-type: none"> <li>SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.</li> </ul>

## SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q13-Q18):

### NEW QUESTION # 13

Which of the following best describes the core capability of SAP Sustainability Control Tower?

- A. It is used in supply chains to sense and detect disruptions.
- B. It manages ESG reporting, significantly reducing the time needed to collect metrics and generate reports while streamlining data analysis from various sources across the business.
- C. It is the central building at SAP headquarters, where all SAP sustainability products are developed.
- D. It is a sustainability bot that crawls through the company's data landscape to identify key data relevant to an organization's ESG reporting requirements.

**Answer: B**

### NEW QUESTION # 14

Which of the following are valid potential use cases for SAP Business AI with Sustainability?

Note: There are 3 correct answers to this question.

- A. Increased opportunity to greenwash the company's environmental results.
- B. Improving operational efficiency.
- C. Better environmental forecasting models.
- D. More accurate emissions factor mapping.
- E. Increased energy use due to AI modelling.

**Answer: B,C,D**

### NEW QUESTION # 15

What is SAP's sustainability value proposition?

- A. A message that after 50 years of partnership customers should be able to trust SAP to support their transition to sustainable intelligent enterprises.
- B. A data model in SAP Business Technology Platform to build custom solutions as regulations change.
- C. A portfolio of best-of-breed sustainability solutions disconnected from ERP.
- D. A business process-centric, AI-enabled, and cloud-based approach to sustainability management.

**Answer: D**

### NEW QUESTION # 16

What business risks do customers face if they avoid engaging with their corporate sustainability challenge according to SAP? Note: There are 3 correct answers to this question.

- A. The risk of increased compliance costs, associated with the increasing number and scope of sustainability regulations.

- B. The risk of reputational damage as customers increasingly choose to move to companies more aligned with their sustainable values.
- C. The risk that their plants and buildings end up exposed to flooding and other climate impacts.
- D. The risk that productivity drops due to increased temperatures.
- E. Difficulties in attracting and retaining talent who are concerned with sustainability issues.

**Answer: A,B,E**

#### NEW QUESTION # 17

What is the main purpose of SAP Responsible Design and Production?

- A. Designing products with environmental and social impacts in mind (life-centered design).
- B. To ensure that during the transition from ethical product design to final production, no negative environmental problems occur.
- C. Managing plastic taxes and Extended Producer Responsibility regulations.
- D. To use generative AI to design more sustainable products.

**Answer: C**

#### NEW QUESTION # 18

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