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Salesforce Financial Services Cloud (FSC) Accredited Professional certification exam is a highly sought-after designation for professionals in the financial services industry. Salesforce Financial Services Cloud (FSC) Accredited Professional certification is designed to validate the skills and knowledge required to implement and use the Salesforce Financial Services Cloud platform effectively. Salesforce Financial Services Cloud (FSC) Accredited Professional certification exam is challenging and requires extensive preparation, but the benefits of earning this designation are well worth the effort.

Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q110-Q115):

NEW QUESTION # 110

Cumulus Cloud Bank, a major financial services provider, has engaged Salesforce Professional Services to transform its operations with Financial Services Cloud (FSC). The Addams family are wealth management clients with the following relationships:

* The wife and her husband are part of the Addams Household.

The wife is the primary member, and together the couple run the Addams Charitable Trust.

* The wife is also part of the Symonds Household with her father as the primary member. Which tool should the Salesforce FSC consultant recommend so a wealth manager could make sense of this complex data to provide impeccable service to the Addams family and discover new business opportunities?

- **A. Actionable Relationship Center (ARC), an advanced visualization engine**
- B. Data Visualization with Marketing Cloud Intelligence
- C. Data Filtering and Sorting in Tableau Desktop
- D. Financial Services Cloud Einstein

Answer: A

Explanation:

Actionable Relationship Center (ARC) is a tool that a Salesforce FSC consultant can recommend to a wealth manager who needs to make sense of complex client relationships and discover new business opportunities. ARC is an advanced visualization engine that provides a holistic view of customers and their relationships with actionable insights, all in one place⁵. ARC helps users understand relationships among people and businesses by presenting them in interactive components, such as graphs, cards, lists, and filters⁶. ARC also allows users to perform actions on the customer data, such as creating tasks, sending emails, or updating records⁷.

References:

Actionable Relationship Center (ARC)

Get Started with Actionable Relationship Center

Work with Actionable Relationship Center

NEW QUESTION # 111

Which three related lists are visible within Actionable Relationship Center associated with the Account object?

- **A. Household Financial Accounts**
- **B. Financial Holdings**
- **C. Client Financial Goals**
- D. Cases
- E. Notes and Attachments

Answer: A,B,C

Explanation:

The following related lists are visible within Actionable Relationship Center (ARC) associated with the Account object:

Client Financial Goals, which is a related list that displays the financial goals of the account, such as retirement, education, or debt payoff.

Financial Holdings, which is a related list that displays the financial accounts of the account, such as bank accounts, investment accounts, or insurance policies.

Household Financial Accounts, which is a related list that displays the financial accounts of the account's primary group, such as household or business group.

NEW QUESTION # 112

Cumulus Cloud Bank is asking the consultant to explain some tools available to integrate Salesforce into several of its back-end/core systems.

Which three capabilities should a consultant recommend?

- A. Data Consumption Framework
- **B. Industry Integration Solutions with the MuleSoft Anypoint Platform**
- **C. OmniStudio DataRaptors**
- D. Data Processing Engine
- **E. OmniStudio Integration Procedures**

Answer: B,C,E

Explanation:

Salesforce offers various tools and capabilities to integrate Financial Services Cloud with external systems, such as core banking, insurance, or mortgage platforms. Some of the tools and capabilities that a consultant can recommend are:

Industry Integration Solutions with the MuleSoft Anypoint Platform: These are prebuilt integration solutions that leverage the MuleSoft Anypoint Platform to connect Financial Services Cloud with common industry systems, such as Fiserv, FIS, Jack Henry, and Guidewire¹. These solutions enable bi-directional data synchronization, orchestration, and transformation between Salesforce and the external systems².

OmniStudio Integration Procedures: These are reusable components that define the logic and sequence of steps for integrating data from external sources into Financial Services Cloud³. Integration procedures can be triggered by events, such as a button click or a record update, and can invoke other components, such as DataRaptors or OmniScripts⁴.

OmniStudio DataRaptors: These are data transformation components that can extract, load, and manipulate data from various sources, such as Salesforce objects, REST or SOAP web services, or CSV files⁵. DataRaptors can be used to map data between different formats, perform calculations or validations, or create or update records in Financial Services Cloud⁶.

References:

Industry Integration Solutions

MuleSoft Anypoint Platform

OmniStudio Integration Procedures

Create an Integration Procedure

OmniStudio DataRaptors

Create a DataRaptor

NEW QUESTION # 113

What does a page layout allow an administrator to control?

- A. The business process and related picklist values displayed
- B. The fields users see in reports and list views
- C. The fields users see on detail and edit pages
- D. The record types available to each role and profile

Answer: C

NEW QUESTION # 114

What option is available when scheduling a dashboard refresh? (2 answers)

- A. Send a refresh notification to users with access to the dashboard.
- B. Define refresh times for specific dashboard components
- C. View and remove a scheduled dashboard refresh
- D. Schedule the dashboard to refresh in different time zones

Answer: A,C

NEW QUESTION # 115

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