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Becoming a Salesforce Certified Data Architect is not an easy feat. It requires extensive knowledge of the Salesforce platform, as well as a deep understanding of data architecture principles and best practices. However, the certification is highly valued by employers and is a testament to the candidate's expertise in the field. It opens up new career opportunities and can lead to higher salaries and more challenging roles.

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Salesforce Data-Architect (Salesforce Certified Data Architect) Exam is a certification exam designed to test the knowledge and capabilities of professionals in the field of data architecture in the Salesforce ecosystem. It is a highly sought-after certification that validates the skills and experience of individuals in designing and implementing complex data solutions on the Salesforce platform.

## Salesforce Certified Data Architect Sample Questions (Q152-Q157):

### NEW QUESTION # 152

Universal Containers (UC) uses Salesforce for tracking opportunities (Opportunity). UC uses an internal ERP system for tracking deliveries and invoicing. The ERP system supports SOAP API and OData for bi-directional integration between Salesforce and the ERP system. UC has about one million opportunities. For each opportunity, UC sends 12 invoices, one per month. UC sales reps have requirements to view current invoice status and invoice amount from the opportunity page. When creating an object to model invoices, what should the architect recommend, considering performance and data storage space?

- A. Create a custom object Invoice\_c with a master-detail relationship with Opportunity.
- B. Create an external object Invoice\_x with a Lookup relationship with Opportunity.

- C. Create a custom object Invoice\_c with a Lookup relationship with Opportunity.
- D. Use Streaming API to get the current status from the ERP and display on the Opportunity page.

**Answer: B**

Explanation:

Creating an external object Invoice\_x with a Lookup relationship with Opportunity is the best option for modeling invoices, considering performance and data storage space. An external object allows the data to be stored in the ERP system and accessed via OData in Salesforce. This reduces the data storage consumption in Salesforce and improves the performance of queries and reports. A Lookup relationship allows the sales reps to view the invoice status and amount from the opportunity page. The other options would either consume more data storage space, require additional customization, or not provide real-time data access.

### NEW QUESTION # 153

Northern Trail Outfitters (NTO) has implemented Salesforce for its sales users. The opportunity management in Salesforce is implemented as follows:

1. Sales users enter their opportunities in Salesforce for forecasting and reporting purposes.
2. NTO has a product pricing system (PPS) that is used to update the Opportunity Amount field on opportunities on a daily basis.
3. PPS is the trusted source within NTO for Opportunity Amount.
4. NTO uses Opportunity Forecast for its sales planning and management.

Sales users have noticed that their updates to the Opportunity Amount field are overwritten when PPS updates their opportunities. How should a data architect address this overwriting issue?

- A. Change Opportunity Amount field access to Read Only for sales users field-level security.
- B. Create a custom field for Opportunity amount that sales users update separating the field that PPS updates.
- C. Create a custom field for Opportunity amount that PSS updates separating the field sales user updates.
- D. Change PSS integration to update only Opportunity Amount field when the value is null.

**Answer: A**

### NEW QUESTION # 154

Universal Containers has multiple systems all containing and maintaining customer data. Although point-to-point integrations are in place, customers are complaining about consistency in the data.

What solution should the data architect recommend?

- A. Improve existing point-to-point integrations
- B. Data cleanse each system
- C. Perform a onetime synchronization to level set the built up inconsistencies
- D. An MDM solution as the customer master, with centralized integrations to ensure consistency across all systems.

**Answer: D**

Explanation:

Master data management (MDM) is a solution that helps organizations manage their master data across multiple systems and ensure consistency and quality. An MDM solution can act as the customer master, with centralized integrations to other systems, to avoid data duplication and inconsistency.

### NEW QUESTION # 155

Universal Containers (UC) has over 10 million accounts with an average of 20 opportunities with each account. A Sales Executive at UC needs to generate a daily report for all opportunities in a specific opportunity stage.

Which two key considerations should be made to make sure the performance of the report is not degraded due to large data volume?

- A. Number of records returned by report query.
- B. Number of joins used in report query.
- C. Number of queries running at a time.
- D. Number of characters in report query.

**Answer: A,B**

### NEW QUESTION # 156

UC has to build a B2C ecommerce site on Heroku that shares customer and order data with a Heroku Postgres database. UC is currently utilizing Postgres as the single source of truth for both customers and orders. UC has asked a data architect to replicate the data into Salesforce so that Salesforce can now act as the system of record.

What are the 3 considerations that data architect should weigh before implementing this requirement? Choose 3 answers:

- A. A selection of the tool required to replicate the data.
- B. Consider whether the data is required for sales reports, dashboards and KPI's.
- C. Determine if the data is driver of key process implemented within Salesforce.
- D. Ensure the data is CRM center and able to populate standard of custom objects.
- E. Ensure there is a tight relationship between order data and an enterprise resource planning (ERP) application.

**Answer: A,C,E**

Explanation:

a. - Heroku Connect is required but this is confusing

Explanation:

Before replicating the data from Heroku Postgres to Salesforce, the data architect should consider the following factors:

Whether the data is a driver of key processes implemented within Salesforce. For example, if the data is used for workflows, triggers, or validation rules, it should be replicated to Salesforce.

Whether there is a tight relationship between order data and an enterprise resource planning (ERP) application. For example, if the order data needs to be synchronized with the ERP system, it should be replicated to Salesforce.

The selection of the tool required to replicate the data. For example, Heroku Connect can be used to bi-directionally sync data between Heroku Postgres and Salesforce

### NEW QUESTION # 157

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