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Salesforce Certified Field Service Consultant Sample Questions (Q44-Q49):

NEW QUESTION # 44

Which two reports should a Consultant build to track the number of parts used by a Technician during a given time period? Choose 2 answers

- A. Service Appointment inventory
- B. Products Consumed on Work Order Line Items
- C. Products Consumed on Work Orders
- D. Work Order inventory

Answer: B,C

Explanation:

Products consumed on work order line items and products consumed on work orders are two reports that can track the number of parts used by a technician during a given time period. Products consumed on work order line items are used to track individual products or services that are part of a work order line item. Products consumed on work orders are used to track products or services that are consumed as part of a work order.

References: https://help.salesforce.com/s/articleView?id=sf.fsl_work_order_line_items.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.fsl_products_consumed.htm&type=5

NEW QUESTION # 45

Which two scenarios are fully supported by Maintenance Plans?

Choose 2? answers

- A. Weekly recurring appointments at 8:00 AM
- B. Appointments on the first Tuesday of the month
- C. Quarterly sales visits to a customer
- D. Site inspections during the first week of the "year

Answer: A,B

Explanation:

These two scenarios are fully supported by Maintenance Plans, which allow creating recurring work orders and service appointments based on various criteria. References: https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_overview.htm&type=5

[id=sf.fs_maintenance_plans_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_overview.htm&type=5)

NEW QUESTION # 46

Universal Containers wants to make it easier for Managers to monitor Preventative Maintenance work orders using the Dispatcher Console.

Which two filtering options should managers use to find the appropriate work orders?

Choose ? answers

- A. The Dispatcher Console Appointment list and filter the list to show only desired service appointments
- B. The Preventative Maintenance Gantt and filter the list to show only desired work orders
- C. The Dispatcher Work Order Polygon and filter the list to show only desired service appointments
- D. The Dispatcher Console Map and filter the list to show only desired service appointments

Answer: A,B

Explanation:

The Preventative Maintenance Gantt is a view within the Dispatcher Console that shows the scheduled service appointments for preventative maintenance work orders[217]. The Dispatcher Console Appointment list is a view within the Dispatcher Console that shows the list of service appointments with various details such as status, priority, or assigned resource[218]. Filtering is a feature that allows narrowing down the list of records based on specific criteria such as date, status, or territory[219]. Using the Preventative

Maintenance Gantt and filter the list to show only desired work orders and using the Dispatcher Console Appointment list and filter the list to show only desired service appointments would allow Universal Containers' Managers to monitor Preventative Maintenance work orders using the Dispatcher Console by showing them the preventive maintenance service appointments on a Gantt chart or a list view and allowing them to apply filters to see only the relevant records[220]. Using the Dispatcher Console Map and filter the list to show only desired service appointments would not allow Universal Containers' Managers to monitor Preventative Maintenance work orders using the Dispatcher Console. The Dispatcher Console Map is a view within the Dispatcher Console that shows the locations of service appointments and resources on a map[221]. Using the Dispatcher Work Order Polygon and filter the list to show only desired service appointments would not work because there is no such feature as Dispatcher Work Order Polygon.

References: <https://help.salesforce.com/s>

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NEW QUESTION # 47

Universal Containers has customers who have previously negotiated pricing on some products.

Which Price Book structure should a Consultant recommend when considering the implications of pricing on Work Orders?

- A. Utilize a custom Global Price Book and add all products as Price Book Entries.
- **B. Create customer-specific Price Books and add only price-negotiated products as Price Book Entries.**
- C. Create customer-specific Price Books and add all products as Price Book Entries.
- D. Utilize a custom Global Price Book and add price-negotiated products as Price Book Entries.

Answer: B

Explanation:

This option allows applying different prices for the same product based on the customer agreement, and avoids duplicating products that have standard prices. References:https://help.salesforce.com/s/articleView?id=sf.fs_price_books.htm&type=5

NEW QUESTION # 48

Universal Containers wants to ensure that Service Appointments are only assigned to Active Resources.

Which configuration should a Consultant recommend for the Scheduling Policy?

- A. Required Resources.
- B. Match Fields
- **C. Match Boolean**
- D. Preferred Resources

Answer: C

Explanation:

Match Boolean is an optimization criterion that prioritizes matching service appointments with resources based on boolean fields such as certifications or preferences[139]. Using Match Boolean in the Scheduling Policy would allow Universal Containers to ensure that Service Appointments are only assigned to Active Resources by creating a boolean field on the service resource object such as Active Resource and setting it to true or false depending on their status. Match Fields is an optimization criterion that prioritizes matching service appointments with resources based on fields such as skills or territories[140]. Preferred Resources is an optimization criterion that prioritizes assigning service appointments to resources who have previously completed similar work orders or who are preferred by customers[141]. Required Resources is an optimization criterion that prioritizes assigning service appointments to resources who are explicitly required by customers or dispatchers[142]. References:

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NEW QUESTION # 49

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