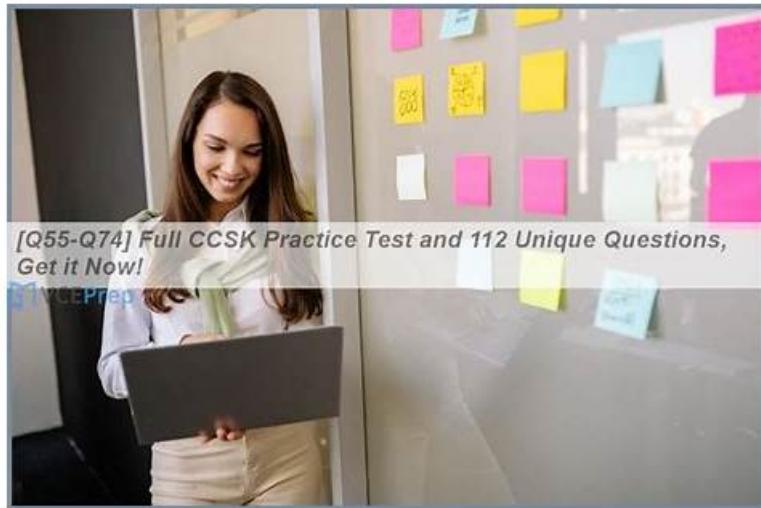# Get Help From Top Notch VCEPrep Platform-App-Builder Exam Practice Questions

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Salesforce Certified Platform App Builder Sample Questions (Q49-Q54):

NEW QUESTION # 49
An app builder needs a custom solution and is considering using either AppExchange or their local developer community. The app builder wants to minimize the need for manual maintenance.
What should the app builder consider?

- A. An open-source unmanaged package
- B. A managed package from AppExchange
- C. An unmanaged package from AppExchange
- D. An open-source custom development

Answer: B

Explanation:
Managed packages from the AppExchange are designed to provide automatic updates, upgrades, and vendor support, minimizing the need for ongoing manual maintenance by the customer.
* Why D (Managed Package from AppExchange) is correct:Exact Extract:"Managed packages are maintained by the provider and can be automatically upgraded. They're ideal for apps distributed and maintained through AppExchange." - Salesforce Help | Managed and Unmanaged Packages OverviewManaged packages allow publishers to push automatic updates and ensure compatibility with future Salesforce releases - minimizing maintenance effort.
Why D (Managed Package from AppExchange) is correct:Exact Extract:"Managed packages are maintained by the provider and can be automatically upgraded. They're ideal for apps distributed and maintained through AppExchange." - Salesforce Help | Managed and Unmanaged Packages OverviewManaged packages allow publishers to push automatic updates and ensure compatibility with future Salesforce releases - minimizing maintenance effort.
* Why not A (Open-source custom development):Open-source code must be maintained internally by developers.
* Why not B (Unmanaged package):Unmanaged packages are customer-controlled and do not receive automatic updates.
* Why not C:Open-source unmanaged packages combine the same issue - no automated support or maintenance.
References:
Salesforce Help | Managed and Unmanaged Packages Overview
Salesforce Platform App Builder Exam Guide | App Deployment

NEW QUESTION # 50
Universal Containers (UC) has several large customers that sell their products through dealers. UC identifies and works with a single individual at each customer and at each dealer. Separate bills are sent to each customer and each dealer. These details need to be stored in a format that clearly displays the business entities and their appropriate representatives.
How should an app builder Implement these regalements?

- A. Create both customer and dealer as accounts, add each rep as a contact on the corresponding account and create an account hierarchy.
- B. Create a single account record, add each rep as a contact and create a custom dealer object.
- C. Create a single parent record, add each rep as a contact to the parent account and add each dealer as a child record.
- D. Create both customer and dealer as accounts, create account teams on each account and associate the dealer records with the parent account.

Answer: A

Explanation:
References:
Salesforce Help - Account Hierarchies

NEW QUESTION # 51
DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the next day when a lift is sold.
What automation tool should be used to complete this task?

- A. Process Builder
- B. Workflow
- C. Flow
- D. Approval process

Answer: C

Explanation:
As of the Winter '24 release, Salesforce introduced the ability to send outbound messages directly from Flow. This makes Flow the

best choice for automating the notification to an external system when a lift is sold, fulfilling the need for both checking the custom To Be Installed checkbox and sending the notification the next day.

Flow: With this new functionality, Flow is now the most versatile automation tool for this use case. You can:

Create a scheduled path that triggers the next day after the lift is sold (e.g., when a record meets the criteria such as the checkbox being checked).

Send the outbound message to notify the external system about the lift installation.

Perform all of this declaratively, replacing the need for Workflow, which previously was the go-to for outbound messages.

Why not Workflow anymore? Although Workflow still supports outbound messages, Flow is the preferred tool now, as Salesforce is deprecating Workflow rules and Process Builder in favor of Flow. Flow also allows for more complex logic and actions, providing flexibility in future-proofing automation.

Reference:

Winter '24 Flow Outbound Message

NEW QUESTION # 52

At Universal Containers, each admin and developer use a separate developer pro sandbox. Configuration and code are then migrated to a partial data sandbox for combination and initial testing. Once approved the configuration and code are then migrated to a full sandbox for final toad and regression testing before going to production.

When should the full sandbox be refreshed?

- A. After each push from the partial data sandbox.
- B. After a new user is added to production.
- C. After each major release to production.
- D. After user acceptance testing is complete.

Answer: A

NEW QUESTION # 53

A customer service representative at a call center would like to be able to collect information from customers using a series of question prompts.

What could be used to accomplish this?

- A. Lightning Connect
- B. Workflow Rules
- C. Visual Workflow
- D. Lightning Process Builder

Answer: C

NEW QUESTION # 54

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