

# C\_TB120\_2504 Test Cram: SAP Certified Associate - SAP Business One & C\_TB120\_2504 VCE Dumps & C\_TB120\_2504 Reliable Braindumps



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## SAP C\_TB120\_2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G</li><li>L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Implementation:</b> This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li> </ul>
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### SAP Certified Associate - SAP Business One Sample Questions (Q50-Q55):

#### NEW QUESTION # 50

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full. What will be the effective authorization of the user?

- A. None, since there is an obvious conflict
- B. The first authorization that was assigned
- C. The authorization defaults to read-only
- D. The most generous authorization-full

**Answer: A**

#### NEW QUESTION # 51

What condition must be fulfilled before the system recommends issuing a level 2 dunning letter?

- A. Interest should be defined in the dunning terms.
- B. A level 1 letter has already been issued.
- C. The dunning level of a customer is 2 or higher.
- D. The open debt exceeds the customer's credit limit.

**Answer: B**

#### NEW QUESTION # 52

In the customer's business process, the sales manager needs to be informed of any discount over 5%. Any discount over 10% requires sign-off by a Vice President (VP).

How can you set this up?

- A. Define an approval process with two stages, one for the sales manager and one for the VP
- B. Define an approval process with two conditions (5% and 10%) and include the sales manager and the VP as approvers.
- C. Set up a user alert with a query for the two conditions, and specify the sales manager and the VP as recipients.
- D. Set up a standard alert for the sales manager and define an approval process for the VP sign-off

**Answer: B**

#### NEW QUESTION # 53

You resell office supplies. You want to buy pens in boxes of 20 units and sell each pen separately. What should you define in the system to enable this process?

- A. Define the pen as a sales item and the box of pens as a purchase item.
- B. Define a factor of 20 for the box of pens in the item master data.
- **C. Define a purchase unit of measure for the box of pens and a sales unit of measure for a single pen.**
- D. Define an order multiple of 20 for the pen in the item master data.

**Answer: C**

#### NEW QUESTION # 54

An option to exclude discount groups for pricing is available in which two objects? Note: There are 2 correct answers to this question.

- **A. Item Master**
- B. Marketing Document
- **C. Business Partner Master**
- D. Pricelist

**Answer: A,C**

#### NEW QUESTION # 55

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