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## SAP Certified Associate - SAP IBP for Supply Chain Sample Questions (Q55-

## Q60):

### NEW QUESTION # 55

What is taken as an input for the demand sensing process? Note: There are 2 correct answers to this question.

- A. Open Sales Orders
- B. Results of time series analysis
- C. Forecast Accuracy measures
- D. Consensus Demand

**Answer: A,D**

Explanation:

Demand Sensing in SAP IBP refines short-term forecasts using real-time data, per SAP IBP's demand sensing documentation.

\* Option A: Results of time series analysis This is incorrect. Time series analysis (statistical forecast) is an input to demand planning, not sensing, which adjusts based on current signals.

\* Option B: Forecast Accuracy measures This is incorrect. Accuracy measures evaluate forecasts, not serve as direct inputs to sensing.

\* Option C: Open Sales Orders This is correct. Open sales orders provide real-time demand signals, a key input to demand sensing, per SAP IBP's documentation.

\* Option D: Consensus Demand This is correct. The Consensus Demand Plan (from S&OP) is a baseline input, adjusted by sensing with short-term data, per SAP IBP's process.

Thus, C and D are inputs, per SAP IBP's official demand sensing scope.

### NEW QUESTION # 56

Manage Analytics Stories introduces advanced visualization features within SAP Integrated Business Planning for Supply Chain.

What are some of the main capabilities of the stories? Note: There are 3 correct answers to this question.

- A. The story is structured around one responsive page
- B. Stories must be re-created in each SAP IBP environment
- C. Links to external URLs can be embedded in the story
- D. Specific chart and table filters can be applied within the story

**Answer: B,C,D**

Explanation:

The Manage Analytics Stories app in SAP IBP enables users to create interactive dashboards and visualizations. Its capabilities enhance decision-making by integrating data insights.

\* Option A: Links to external URLs can be embedded in the story This is correct. Analytics Stories support embedding hyperlinks to external resources (e.g., documentation, websites), enhancing context, as per SAP IBP's visualization features.

\* Option B: The story is structured around one responsive page This is incorrect. Stories can span multiple pages or tabs, not just one, allowing complex layouts. The responsive design adapts to devices, but it's not limited to a single page.

\* Option C: Specific chart and table filters can be applied within the story This is correct. Users can apply filters to charts and tables (e.g., by Product, Time) within the story, enabling dynamic data exploration, a core capability in SAP IBP's analytics tools.

\* Option D: Stories must be re-created in each SAP IBP environment This is correct. Analytics Stories are environment-specific (e.g., test vs. production) and cannot be transported directly. They must be recreated or exported/imported manually, per SAP IBP's architecture.

Thus, A, C, and D are main capabilities of Manage Analytics Stories, per SAP IBP's official documentation.

(Note: Original answer A, C, D matches corrected analysis.)

### NEW QUESTION # 57

You are setting up planning with lot sizes. What are some of the properties of lot sizes that you need to be aware of? Note: There are 2 correct answers to this question.

- A. Lot sizes are applicable for production and handling quantities
- B. Lot sizes are time-independent master data settings
- C. Periodic lot size setting overrides the minimum lot size
- D. Lot sizes are applicable for production and transportation quantities

**Answer: B,D**

Explanation:

Lot sizes in SAP IBP are critical for supply planning, defining the minimum or fixed quantities for production or transportation to optimize resource use and costs. They are typically configured as master data attributes in planning areas supporting time-series-based supply planning.

\* Option A: Lot sizes are applicable for production and handling quantities This is misleading. In SAP IBP, lot sizes apply to production (e.g., Production Source of Supply) and transportation (e.g., Transportation Lane), but "handling quantities" is not a standard term in SAP IBP's supply planning context. Handling might imply warehouse operations, which are out of scope for lot size settings.

\* Option B: Periodic lot size setting overrides the minimum lot size This is incorrect. SAP IBP does not define "periodic lot size" as overriding minimum lot size in its standard configuration. Minimum lot size (e.g., Minimum Production Lot Size) is a fixed constraint enforced by the supply planning heuristic or optimizer, and periodic settings (e.g., planning frequency) do not override it.

\* Option C: Lot sizes are time-independent master data settings This is correct. In SAP IBP, lot sizes (e.g., Minimum Lot Size, Maximum Lot Size) are defined as attributes of master data types like Production Source of Supply or Transportation Lane. These are static, time-independent values unless explicitly modeled as time-dependent key figures, which is not the default behavior. This aligns with SAP IBP's master data framework.

\* Option D: Lot sizes are applicable for production and transportation quantities This is correct.

SAP IBP's supply planning supports lot sizes for both production (e.g., via Production Source Header) and transportation (e.g., via Transportation Lane). For example, a minimum lot size ensures that production runs or shipments meet a threshold, optimizing efficiency, as per SAP IBP's supply planning documentation.

Thus, C and D accurately reflect SAP IBP's lot size properties, emphasizing their role as time-independent master data affecting production and transportation.

#### NEW QUESTION # 58

You need to make manual adjustments to your S&OP plan. Which are possible ways of making these changes? Note: There are 2 correct answers to this question.

- **A. Using Microsoft Excel planning views**
- **B. Leveraging the web-based planning capability**
- C. Leveraging the functionality of SAP Work Zone
- D. Using Driver-Based Planning

**Answer: A,B**

Explanation:

Manual adjustments to an S&OP plan in SAP IBP involve editing key figures, supported by specific UIs, per SAP IBP's S&OP documentation.

\* Option A: Leveraging the web-based planning capability This is correct. The Planner Workspaces app (web-based) allows manual adjustments to key figures (e.g., demand plans), a standard feature, per SAP IBP's UI capabilities.

\* Option B: Leveraging the functionality of SAP Work Zone This is incorrect. SAP Work Zone is a collaboration platform, not a planning tool for S&OP adjustments in IBP.

\* Option C: Using Microsoft Excel planning views This is correct. The Excel add-in's planning views are the primary interface for manual S&OP adjustments (e.g., editing Consensus Demand), per SAP IBP's documentation.

\* Option D: Using Driver-Based Planning This is incorrect. Driver-Based Planning is a methodology (e.g., linking demand to drivers), not a direct manual adjustment method.

Thus, A and C are valid ways, per SAP IBP's official planning interfaces.

#### NEW QUESTION # 59

What option is available for the key figure that is enabled for fixing?

- A. Fixing is possible for a part of a key figure value on a certain planning level
- B. You can change a fixed key figure only with administrative rights
- **C. Fixing is possible for a certain period, including all child values in the hierarchy**
- D. Fixing is possible for key figures with negative values

**Answer: C**

Explanation:

Key figure fixing in SAP IBP allows planners to lock values (e.g., in Excel) to prevent changes during planning runs, a feature in time-series planning.

\* Option A: Fixing is possible for key figures with negative values This is incorrect. Fixing applies to any value (positive, negative, zero), but this isn't a specific option or limitation in SAP IBP's fixing functionality.

\* Option B: Fixing is possible for a part of a key figure value on a certain planning level This is incorrect. Fixing locks the entire value at a planning level, not a portion of it. Partial adjustments require separate key figures or manual edits before fixing.

\* Option C: You can change a fixed key figure only with administrative rights This is incorrect. Fixed key figures can be unfixed or edited by users with appropriate planning permissions, not just administrators, via the Excel UI.

\* Option D: Fixing is possible for a certain period, including all child values in the hierarchy This is correct. In SAP IBP, fixing a key figure (e.g., Demand Plan Qty) for a period locks that value and propagates the fix to all child levels in the hierarchy (e.g., disaggregated Product-Customer combinations), ensuring consistency, as per SAP IBP's fixing documentation.

Thus, D is the correct option for key figure fixing, reflecting SAP IBP's hierarchical locking mechanism.

## NEW QUESTION # 60

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