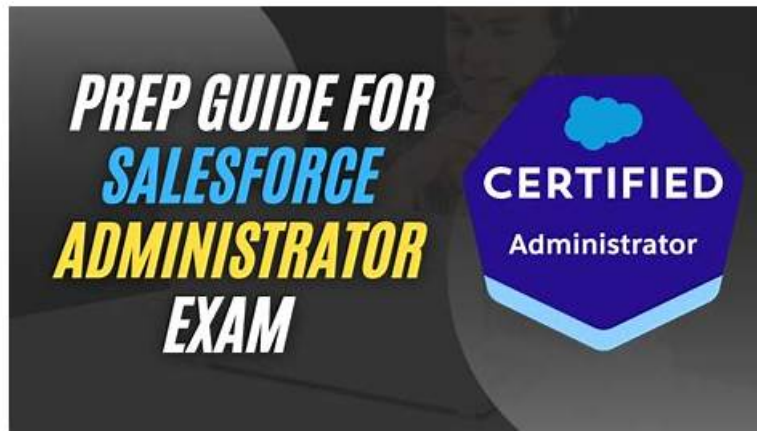


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Salesforce Certified Administrator Sample Questions (Q205-Q210):

NEW QUESTION # 205

AW Computing would like to improve its Case Lightning record page by including:

- * A filtered component to display a message in bold font when a case issaved as acriticalrecord type.
- * A quick way to update the account status from the case layout.

Which two components should an administrator use to satisfy these requests?

Choose 2 Answers

- A. Record details

- B. Related List
- C. Rich text
- D. Related Record

Answer: C,D

Explanation:

Explanation

A related record component is a type of component that allows users to view and edit fields from a parent record on a child record page without leaving the page. For example, a related record component can allow users to update the account status from the case layout by selecting an account record from a drop-down list. A rich text component is a type of component that allows users to display formatted text on a record page using rich text editor tools such as bold font, bullet points, images, and links. For example, a rich text component can display a message in bold font when a case is saved as a critical record type by using conditional visibility rules.

References:

https://help.salesforce.com/s/articleView?id=sf.lightning_page_components_related_record.htm&type=5https://h

NEW QUESTION # 206

Universal Containers administrator has been asked to create a many-to-many relationship between two existing custom objects. Which two steps should the administrator take when enabling the many-to-many relationship?

Choose 2 answers

- A. Create two lookup relationships on the new object.
- B. Create a junction with a custom object.
- C. Create two master detail relationships on the new object.
- D. Create URL fields on a custom object.

Answer: B,C

Explanation:

Explanation

To create a many-to-many relationship between two existing custom objects, the administrator needs to create a junction object that has two master-detail relationships, one to each of the custom objects. This will allow each record of one object to be linked to multiple records from another object and vice versa.

References: https://help.salesforce.com/s/articleView?id=sf.relationships_manytomany.htm&type=5

NEW QUESTION # 207

Universal Containers (UC) would like to count the number of open cases associated with each account and update the account with this value every Friday evening. UC has several hundred open cases at any given time.

What should the administrator use to complete this request?

- A. Use a scheduled process builder.
- B. Use a Roll-Up summary.
- C. Use a scheduled flow
- D. Use a record trigger flow.

Answer: C

NEW QUESTION # 208

The CTO of AW Computing has defined a new policy for cases to improve customer satisfaction. All cases submitted with a Case Reason of Installation must be acknowledged immediately via email and assigned to the appropriate agents. Any cases that are still in the New status after 4 hours must be escalated to support management.

What case management tools need to be utilized for this requirement?

- A. Auto-response rules, Queues, Macros
- B. Auto-response rules, Entitlements, Escalation Rules
- C. Auto-response rules, Macros, Entitlements
- D. Auto-response rules, Queues, Escalation Rules

Answer: D

Explanation:

Explanation

To acknowledge cases with a Case Reason of Installation immediately via email and assign them to appropriate agents, and escalate cases that are still in New status after 4 hours to support management, an administrator should use Auto-response rules, Queues, and Escalation Rules for case management.

Auto-response rules allow sending automatic email responses to customers based on case criteria. Queues allow grouping cases that share common characteristics and assigning them to a group of users who can access and work on them. Escalation rules allow escalating cases that meet certain criteria to higher-level users or groups and sending email notifications. Macros and Entitlements are not case management tools that can be used for this requirement. References:

https://help.salesforce.com/s/articleView?id=sf.case_autoresponse.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.queues_overview.htm&type=5<https://help.salesforce.com/s/artic>

NEW QUESTION # 209

Cloud Kicks executives have noticed the opportunity Expected revenue Field displays incorrect values.

How Should the administrator correct this?

- A. Adjust the forecast category associated with the stage.
- B. Update the expected revenue associated with the stage.
- **C. Change the probability associated with the stage.**
- D. Modify the closed won value associated with the stage.

Answer: C

Explanation:

Explanation

Expected revenue is calculated as Amount x Probability. If the expected revenue field displays incorrect values, it means that the probability associated with the stage is not accurate. The administrator should change the probability to reflect the actual likelihood of closing the opportunity at that stage. References:

https://help.salesforce.com/s/articleView?id=sf.forecasts3_expected_revenue.htm&type=5

NEW QUESTION # 210

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