

C-S4CS-2508 - SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales–Professional Latest Practice Questions



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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q13-Q18):

NEW QUESTION # 13

Where is the initial list of known integrations documented?

- **A. In the Digital Discovery Assessment**
- B. In SAP Cloud ALM
- C. In the Fit-to-Standard Workshops
- D. In the Business Driven Configuration Questionnaire

Answer: A

Explanation:

Extensibility and integration

NEW QUESTION # 14

You use the SAP Fiori Analytical Apps for Sales (18S) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- **A. The current status of sales orders, quotations, and back orders**
- B. The current status of warehouse stock levels
- **C. The current status of sales volumes and profit margins**
- D. The current status of the customer's credit limit

Answer: A,C

NEW QUESTION # 15

Which of the following are captured in a completed Digital Discovery Assessment? Note: There are 2 correct answers to this question.

- **A. Business role requirements**
- **B. Known integration requirements**
- C. Target customer go-live date
- D. SAP Fiori application extensions

Answer: A,B

NEW QUESTION # 16

In which application can you see the available business context capacity remaining for extension items?

- **A. Extensibility Cockpit app**
- B. Extensibility Explorer app
- C. Custom Reusable Elements app
- D. Extensibility Inventory app

Answer: A

NEW QUESTION # 17

When configuring pricing, which controls and settings are available in the definition of condition types? Note: There are 3 correct answers to this question.

- A. Condition Table
- **B. Condition Class**
- C. Account Key
- **D. Access Sequence**
- **E. Calculation Type**

Answer: B,D,E

NEW QUESTION # 18

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