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TestKingIT make candidate preparation material more impactful and the best part is that the training material provided by TestKingIT for Salesforce exams are designed by our experts in the several fields of the IT industry.

Smart Candidates who want to build a solid foundation in all exam topics and related technologies usually combine video lectures with study guides to reap the benefits of both but there is one crucial preparation tool as often overlooked by most candidates the practice exams. Practice exams are built to make students comfortable with the real exam environment. Statistics have shown that most students fail not due to that preparation but due to exam anxiety the fear of the unknown. TestKingIT expert team recommends you to prepare some notes on these topics along with it don't forget to practice exam dumps which been written by our expert team. Both of these will help you a lot to clear this exam with good marks. Our **SALESFORCE CPQ-Specialist Exam Dumps** and **SALESFORCE CPQ-Specialist exam dumps pdf** have all the content to pass the certification exam.

Salesforce CPQ-Specialist certification is a highly valuable credential for professionals who are looking to enhance their skills and knowledge in Salesforce CPQ. Salesforce Certified CPQ Specialist certification exam is designed to validate the knowledge and skills of professionals in Salesforce CPQ and covers a range of topics, including product configuration, pricing and quoting, and discounting and approvals. Certified professionals have access to a global community of Salesforce CPQ experts and are recognized by employers as being highly skilled in Salesforce CPQ.

Salesforce Certified CPQ Specialist (CPQ-Specialist) certification exam is designed to validate the skills and knowledge of professionals who are responsible for configuring, implementing, and managing Salesforce CPQ solutions. Salesforce Certified CPQ Specialist certification validates the expertise of professionals in the field of Salesforce CPQ, which is an important aspect of the Salesforce Sales Cloud. Salesforce Certified CPQ Specialist certification exam consists of 60 multiple-choice questions that are to be completed within 105 minutes, and the passing score is 65%.

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Salesforce Certified CPQ Specialist Sample Questions (Q83-Q88):

NEW QUESTION # 83
Universal Containers (UC) has a Product family called Software. When a Configuration Attribute in the bundle is set to Perpetual, UC wants to Hide all Products with the Product Family called Software. The Admin has created a Product Rule with a Configuration Rule.
Which additional supporting records should the Admin configure so the Product Rule meets this requirement?

- A. An Error Condition should compare the Perpetual value against the Configuration Attribute. A Product Action should Hide each Product.
- B. An Error Condition should compare the Product Family value on the Product Option record. A Product Action should Show all Products with Product Family other than Software.
- C. An Error Condition should check the Product Family value on the Product Option record. A Product Action using the Filter Field should Hide the Products.
- D. An Error Condition should compare the Perpetual value against the Configuration Attribute. A Product Action using the Filter Field should Hide the Products.

Answer: B

NEW QUESTION # 84
When creating Orders from Quotes with Salesforce CPQ, the Admin wants to separate similar Products into Orders based on the Product Family of the Products being ordered.
Which two steps must the Admin perform to automatically split these types of Orders?
Choose 2 answers

- A. Set the Order By field on the Quote Line to Product Family.

- B. Set the Order By field on the Quote to Product Family.
- C. Enable Allow Multiple Orders from a checkbox in the CPQ Package Settings.
- D. Enable Allow Multiple Orders from a checkbox on the Quote.

Answer: B,C

NEW QUESTION # 85

An Admin is working on a primary Quote attached to an Opportunity. The Pricebook & currency on the Quote & opportunity match. However, not all products from the Quote are being transferred to the opportunity, & no error message is displayed. Which 3 reasons explain why these Products failed to create Opportunity Products? Choose 3 answers.

- A. Products with a Price of zero do not transfer to the Opportunity.
- B. Validation Rules on the Opportunity product silently fail.
- C. No valid pricebook entry can be found for these products.
- D. Products with an effective quantity of zero do not transfer to the opportunity.
- E. "Exclude from Opportunity" is marked on the Product record.

Answer: B,E

NEW QUESTION # 86

An Admin is creating a Product Rule with an Advanced Condition.
How should the Admin reference a specific Error Condition record in the text of the Advanced Condition field?

- A. Salesforce ID of the Error Condition record.
- B. Value of the Condition # field.
- C. API name of the field in the Tested field.
- D. Value of the Index field.

Answer: B

NEW QUESTION # 87

Universal Containers has set up an Account lookup field, Distributor__c, on the Quote to identify different distributors per group. Distributor accounts have a Discount_Level__c field populated with the base discount percentage that products provided by that distributor will receive.
Which set of actions should the admin take to ensure that the distributor receives the appropriate Distributor Discount?
A)
☐
B)
☐

- A. Option A
- B. Option B

Answer: A

NEW QUESTION # 88

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