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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q106-Q111):

NEW QUESTION # 106
Northern Trail Outfitters (NTO) would like to know if the high value assets placed in stores are compliant. If not compliant, NTO would like a boolean value generated to trigger an action plan forcorrection. What is the recommended approach to meet the customer's requirement and limit the amount of custom code?

- A. Use an inventory check task with flow
- B. Use a custom task with apex
- C. Use a custom task with flow
- D. Use a promotion check task with apex

Answer: A

Explanation:
This approach allows for an efficient and code-minimal way to check compliance of high-value assets in stores and trigger correction action plans based on Boolean values.

NEW QUESTION # 107
How can admins review the performance of the Object Detection Model?

- A. Through Einstein Bots
- B. By creating a Custom Object
- C. By enabling Custom Object Detection
- D. Through Detected Objects

Answer: D

Explanation:
https://help.salesforce.com/s/articleView?id=sf.industries_einstein_object_detection_review_detected_objects.htm&type=5
Admins can review the performance of the Object Detection Model through Detected Objects, which are records that store the results of the object detection process. Detected Objects contain information such as the confidence score, the number of detections, and the bounding box coordinates for each object in an image. Admins can use reports and dashboards to analyze the Detected Objects data and evaluate the accuracy and performance of the Object Detection Model. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 24.

NEW QUESTION # 108
Universal Communication is a digital cable leader across the United States. They have started using Communications Cloud for their B2B use case. One of their new requirements is on One Time Charges (OTCs) that depend on multiple factors. Some of the factors are account related, while other factors are product related. They already use matrix-based pricing for their recurring price that depends on different sets of properties on Product and Account.
What approach should a Consultant take to implement OTC within the existing matrix-based recurring pricing model?

- A. Create an Apex class and hook code to calculate the prices and add as a step within the Pricing plan.
- B. Create OTCs as additional products with Prices and add those Products to the cart using a separate button that uses postCartItems.
- C. Create another matrix for OTCs and add all the attributes from Account and Product as input and Price as output.
- D. Add more columns within the existing matrix for recurring charges and calculate the OTCs using that matrix.

Answer: C

Explanation:
Salesforce Communications Cloud supports rich pricing models using Matrix-Based Pricing (MBP). Matrix-based pricing is the recommended method when pricing depends on multiple attributes from Account, Product, or other context properties.
For One-Time Charges (OTCs), Salesforce recommends separate pricing matrices, not combining OTC logic inside recurring matrices. OTCs often have different conditioning logic, different triggers, and different applicability rules than recurring charges.
Option B follows the supported pattern:
Define a new matrix for OTC pricing
Use relevant Account attributes (tier, segment, SLA level)
Use relevant Product attributes (speed, class of service, add-ons)
Output the appropriate OTC amount
Options A and C introduce unnecessary custom logic or create nonstandard product artifacts. Option D is incorrect because recurring pricing matrices must not be overloaded with unrelated OTC fields-Salesforce documentation recommends separating matrices by charge type.

NEW QUESTION # 109
Sales Reps in the field are reporting that no surveys are available when they try to complete a visit survey on their mobile devices. What are two explanations for this?

- A. A related survey invitation has not been generated
- B. The rep is missing the Create Surveys permission
- C. A custom Assessment Task definition has not been created
- D. The Salesforce admin has not created and activated a Salesforce survey
- E. The Retail Execution Survey Lighting Flow has not been action

Answer: A,D

NEW QUESTION # 110
Which two of the following allows a Consumer Goods Cloud user to review the vision detection accuracy?

- A. Goods Metrics
- B. Object Metrics
- C. Model Metrics
- D. Planogram Metrics
- E. Shelf Metrics

Answer: D

NEW QUESTION # 111
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