

Frequent Salesforce Plat-101 Updates, New Plat-101 Test Sims



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These practice exams are solely designed to help you achieve Plat-101 certification on the first attempt. The mock exam simulator helps you get through every topic inside out and you get overall better grades. This is because you have hands-on the most updated and most reliable Salesforce Plat-101 Questions created under the supervision of 90,000 Salesforce professionals.

>> **Frequent Salesforce Plat-101 Updates <<**

New Salesforce Plat-101 Test Sims - Practice Plat-101 Questions

Our company is thoroughly grounded in our values. They begin with a prized personal and organizational quality--Integrity--and end with a shared concern for the candidates who are preparing for the Plat-101 exam. Our values include Innovation, Teamwork, Customer Focus, and Respect for Customers. These Plat-101 values guide every decision we make, everywhere we make them. As you can sense by now, and we really hope that you can be the next beneficiary of our Plat-101 training materials. You can just free download the demo of our Plat-101 training materials to check.

Salesforce Plat-101 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.
Topic 2	<ul style="list-style-type: none"> Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.
Topic 3	<ul style="list-style-type: none"> Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.
Topic 4	<ul style="list-style-type: none"> Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.

Salesforce Certified Platform Foundations Sample Questions (Q60-Q65):

NEW QUESTION # 60

A Salesforce standard profile end user is looking for specific information on an Opportunity record page.

They are overwhelmed by the required scrolling to see the page.

What should the user do to simplify the page to see only what they want?

- A. Change page layout assignment.
- B. Collapse detail sections.**
- C. Remove activities.

Answer: B

Explanation:

Collapsing detail sections is a way to simplify the page to see only what the user wants, as it will hide the fields in that section and reduce the scrolling.

NEW QUESTION # 61

An employee at Get Cloudy Consulting recently changed their name. They received a new email address. Where should these changes be updated?

- A. User Record page from Setup**
- B. Contact Record page
- C. User Profile page

Answer: A

Explanation:

The place where the employee should update their name and email address changes is the User Record page from Setup. The User Record page is where the employee can view and edit their personal information, such as name, email, username, alias, and profile. The employee can access the User Record page by clicking on their profile icon and then clicking Settings. Then, they can click on Personal Information under My Personal Information and edit their name and email address. The User Profile page is where the employee can view and edit their profile picture, about me, title, and contact information, but not their name and email address. The Contact Record page is where the employee can view and edit their contact details, such as phone, address, and social media accounts, but not their name and email address.

NEW QUESTION # 62

Get Cloudy Consulting wants to evaluate a new feature that requires a specific license before purchasing. Which environment should be used?

- A. Developer org
- B. Developer sandbox
- C. Scratch org

Answer: A

Explanation:

A developer org should be used to evaluate a new feature that requires a specific license before purchasing. A developer org is a free, full-featured copy of the Salesforce platform that allows developers to create and test applications and features. A developer org can have access to all the licenses and features that are available in the Salesforce platform

NEW QUESTION # 63

Get Cloud Consulting (GCC) has started to use Salesforce for its sales and service divisions. GCC would like to automate a process and understands this can be done through declarative and programmatic solutions.

Which approach should GCC explore first?

- A. A declarative approach, as it allows for quicker and simpler problem resolution
- B. A programmatic approach, unless there is a lack of resources
- C. A programmatic approach, as it is more customizable.

Answer: A

Explanation:

The approach that GCC should explore first to automate a process is a declarative approach, as it allows for quicker and simpler problem resolution. A declarative approach means that GCC can use point-and-click tools and drag-and-drop interfaces to create and modify applications, workflows, rules, and logic, without writing any code. This makes it easier and faster for GCC to build and customize solutions that meet its business needs, without requiring any programming skills or resources.

NEW QUESTION # 64

Get Cloudy Consulting gets 90% of its leads from trade shows. Sales reps create many lead records during these events, but they often forget to change the Lead Source field to Trade Show*.

What approach would improve data integrity for the Lead Source field'

- A. Make an assignment rule named Trade Show' to only assign leads to sales reps.
- B. Create a validation rule requiring the Lead Source field to equal Trade Show'.
- C. Set the default value of the Lead Source field to Trade Show'.

Answer: C

Explanation:

Setting the default value of the Lead Source field to Trade Show' is the best approach to improve data integrity for the Lead Source field. A default value is a value that is automatically populated in a field when a new record is created, unless the user enters a different value. Setting the default value to Trade Show' would save the sales reps time and ensure that most of the leads have the correct value for the Lead Source field.

Creating a validation rule requiring the Lead Source field to equal Trade Show' would not work, because it would prevent the user from entering any other value, such as Web, Phone, or Referral, which may not be accurate for all leads. Making an assignment rule named Trade Show' to only assign leads to sales reps would not work, because it would not affect the Lead Source field, and it would not allow the user to assign leads based on other criteria, such as territory, industry, or product.

NEW QUESTION # 65

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Passing the Plat-101 exam requires many abilities of you: personal ability, efficient practice materials, as well as a small touch of luck. So your personal effort is brilliant but insufficient to pass exam, and our Plat-101 exam materials can facilitate the process smoothly and successfully. Our Plat-101 Study Dumps are suitable for you whichever level you are in right now. Whether you are in entry-level position or experienced exam candidates who have tried the exam before, this is the perfect chance to give a shot.

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