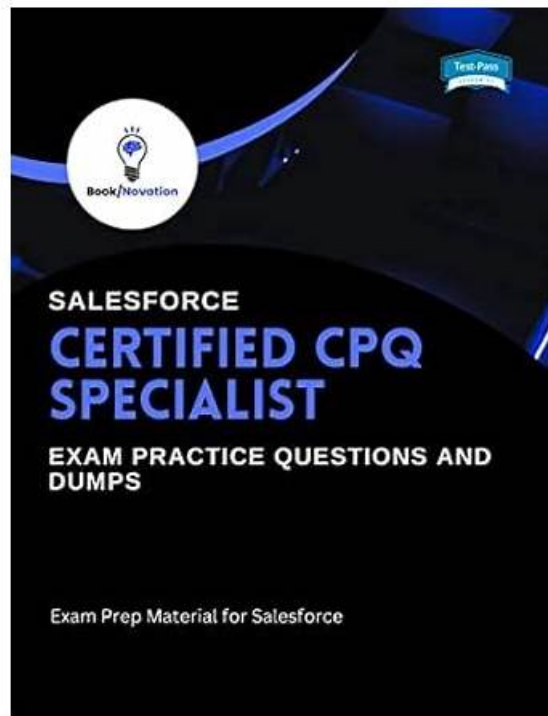


Latest Released Salesforce Latest CPQ-Specialist Practice Questions: Salesforce Certified CPQ Specialist & Latest Braindumps CPQ-Specialist Book



BONUS!!! Download part of VCEPrep CPQ-Specialist dumps for free: <https://drive.google.com/open?id=19TNj1v2mRi2ID7V6ok5yI9MV4Hdgom0R>

You can access the premium PDF file of Salesforce CPQ-Specialist dumps right after making the payment. It will contain all the latest CPQ-Specialist exam dumps questions based on the official Salesforce exam study guide. These are the most relevant Salesforce CPQ-Specialist questions that will appear in the actual Salesforce Certified CPQ Specialist exam. Thus you won't waste your time preparing with outdated Salesforce CPQ-Specialist Dumps. You can go through Salesforce CPQ-Specialist dumps questions using this PDF file anytime, anywhere even on your smartphone.

Understanding functional and technical aspects of Salesforce Certified CPQ Specialist

The following will be asked from you in the **SALESFORCE CPQ-Specialist Exam Dumps**:

- Select and set up advanced or native approvals to meet business requirements

A candidate for this exam will likely need assistance with:

- Block with discount schedule
- Advanced quote template topics
- Advanced grouping

- Nested bundles

A candidate for this exam is not expected to know how or do the following:

- Billing
- Target URL in custom actions
- Administer Force.com, Visualforce pages, APEX classes, or JavaScript
- Integration to third-party web apps
- CPQ plug-ins
- Custom Template Content

>> **Latest CPQ-Specialist Practice Questions** <<

Latest Braindumps CPQ-Specialist Book, CPQ-Specialist Vce Free

Do you want to earn the Salesforce Certified CPQ Specialist (CPQ-Specialist) certification to land a well-paying job or a promotion? Prepare with CPQ-Specialist real exam questions to crack the test on the first try. We offer our CPQ-Specialist Dumps in the form of a real CPQ-Specialist Questions PDF file, a web-based Salesforce CPQ-Specialist Practice Questions, and Salesforce CPQ-Specialist desktop practice test software. Now you can clear the CPQ-Specialist test in a short time without wasting time and money with actual CPQ-Specialist questions of VCEPrep. Our valid CPQ-Specialist dumps make the preparation easier for you.

Salesforce Certified CPQ Specialist Sample Questions (Q87-Q92):

NEW QUESTION # 87

Universal Containers restricts users from selling more than 10 different products within a specific Product feature at once. What should the admin set up to satisfy this requirement?

- A. An Error Condition in a Product Rule should be set up to validate that all product Option's Quantity field is less than or equal to 10.
- B. The Min Quantity and Max Quantity fields on each Option should be set to zero and 10, respectively.
- **C. A value of 10 should be added to the Max Options field on the feature record.**
- D. The summary Variable with Filter Fields should be used in an Error Condition of a Product Alert Rule.

Answer: C

Explanation:

Requirement Overview:

* Limit users from selecting more than 10 product options within a specific Product Feature.

Key Mechanism:

* The Max Options field on the Feature record limits the maximum number of product options that can be selected for that feature.

Steps to Configure:

* Navigate to the Feature Record associated with the Product Bundle.

* Set the Max Options field to 10.

* Save and test by adding the Product Bundle to a Quote.

Validation:

* When a user attempts to select more than 10 product options within the feature, Salesforce CPQ will prevent further selections and display an appropriate message.

NEW QUESTION # 88

Universal Containers has Quote Terms specific to Product X and separate Quote Terms specific to Product Y.

The Admin has created an output document with separate Template Sections for each set of Quote Terms. Each Template Section references a separate Template Content record. Which tasks should the admin complete to ensure Quote Terms for Product X and Y appear separately in the output document?

- A. Create a Term Condition for all Product X Quote Terms where Section = Template Section X; repeat for Product Y.
- B. Set the Template Content field for all Product X Quote Terms to the Product X Template Content record; repeat for Product Y.
- **C. Set the Product X Template Section filter fields to Product Code = Product X; repeat for Product Y.**

- D. Delete the second Template Section and set the Group field on the remaining Template Section to SBQQ__ProductCode__c.

Answer: C

NEW QUESTION # 89

Universal Containers has a slab Discount Schedule for Product A with these Discount Tiers:

Name	Lower	Upper	Discount
First Level	1	11	10%
Second Level	11	21	25%
Third Level	21	-	50%

If Product A has a List Price of \$100.00, what is the Net Total for a Quote Line with the quantity of 21?

- A. \$1,050.00
- B. \$1,575.00
- **C. \$1,700.00**
- D. \$1,725.00

Answer: C

NEW QUESTION # 90

While performing an amendment, a sales rep is unable to edit the Additional Discount for an existing subscription Quote Line. What is the cause of this behavior?

- A. The Non Discountable field is marked True on the Product record for the Quote Line.
- **B. Additional Discount is a locked field on amendment Quotes.**
- C. A Product Rule is preventing the Additional Discount from being edited.
- D. The org is using legacy amendment and renewal service.

Answer: B

Explanation:

Scenario Overview:

* The Additional Discount field cannot be edited during amendments by design in Salesforce CPQ.

Explanation:

* Salesforce CPQ locks certain fields on amendment Quotes to preserve the original pricing structure and prevent inconsistencies.

Validation:

* This behavior is standard and cannot be overridden without customizations.

<https://help.salesforce.com/s/articleView?id=000382118&type=1>

NEW QUESTION # 91

Universal Containers wants to make sure that Product Option A is included when Product B is being configured and sold. Sales reps should be unable to remove Product A.

Which field should be set for the Product Option A?

- A. Required
- **B. Bundled**
- C. Quantity Editable
- D. Selected

Answer: B

• • • • •

Latest Braindumps CPQ-Specialist Book: <https://www.vceprep.com/CPQ-Specialist-latest-vce-prep.html>

- DOWNLOAD the newest VCEPrep CPQ-Specialist PDF dumps from Cloud Storage for free: <https://drive.google.com/open?id=19TNj1v2mRi2ID7V6ok5v9MV4Hdgom0R>