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Our PDF version is a printable document of exam questions which are real and updated. We have included original SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales questions in this format so that can you get ready for the exam quickly by just memorizing them. This format of SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales (C_TS462_2023) test questions is also usable on smart devices such as laptops, tablets, and smartphones.

SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q11-Q16):

NEW QUESTION #11

You are using incompleteness procedures in your system. To which elements can they be assigned? Note: There are 3 correct answers to this question.

- A. Material type
- B. Item category
- C. Schedule line category
- D. Partner function
- E. Business partner category

Answer: B,C,D

Explanation:

Incompleteness procedures can be assigned to:

- A. Item category: This allows for the definition of mandatory fields at the item level in sales documents.
- C. Schedule line category: Incompleteness checks can be applied to schedule lines to ensure all necessary information is provided.
- E. Partner function: This ensures that all required partner functions are maintained in the document.

NEW OUESTION #12

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Maintain shifts defining the times for starting and ending work.
- B. Assign a set of working times to the plant.
- C. Assign a set of working times to the shipping point.
- D. Maintain the transit time in the route in hours and minutes.
- E. Assign a shift sequence to the working times.

Answer: A,B,C

NEW QUESTION #13

You maintain a sales order with several items and apply a manual freight charge. The system should automatically distribute the freight charge among the items based on the net value.

What do you need to do?

- A. Assign a group condition routine to the freight charge.
- B. Set up the freight charge as a header condition.
- C. Set up condition type groups for the freight charge.
- D. Set up calculation type B (fixed amount) for the freight charge.

Answer: C

NEW QUESTION #14

A new plant has been defined in your SAP S/4HANA system.

To which organizational element do you assign this new plant for it to be an allowed delivering plant for sales orders?

- A. Warehouse number
- B. Distribution channel
- C. Distribution chain.
- D. Division

Answer: A

NEW QUESTION #15

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted fo all items in a sales order that are spare parts. What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set the Condition Index indicator for condition type K029.
- B. You need to set the Condition Update indicator for condition type K029.
- C. You need to set up condition type K029 as a header condition.
- D. You need to set up condition type K029 as a group condition.

Answer: D

NEW QUESTION #16

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