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HP Selling HPE Aruba Networking Solutions Sample Questions (Q22-Q27):

NEW QUESTION # 22

A customer expresses this key business objective of wanting to deploy IoT more securely. What is one way HPE Aruba

Networking solutions help customers achieve this goal?

- **A. HPE Aruba Networking solutions identify various types of IoT devices with high confidence and offer policy recommendations to make it simple to implement least privilege access.**
- B. HPE Aruba Networking Fabric Composer helps customers build secure tunnels between IoT devices and the data center, where the IoT traffic is segmented and filtered to eliminate threats.
- C. HPE Aruba Networking is the only vendor to offer endpoint security agents specifically designed for IoT devices.
- D. HPE Aruba Networking is the first vendor to achieve ICSA Labs' certification for IoT inventory management.

Answer: A

Explanation:

The correct answer is A because Aruba Networking solutions such as ClearPass Device Insight and Aruba Central Client Insights are designed to discover, classify, and monitor IoT devices with high confidence.

Once identified, Aruba solutions apply role-based and least-privilege access policies automatically, closing security gaps caused by unmanaged or unknown IoT devices. This is a critical business outcome for organizations that need to secure IoT without adding complexity.

Relevant extracts from official HPE Aruba Networking documentation:

* "Aruba solutions provide full-spectrum visibility to automatically identify and classify IoT devices using AI/ML-based fingerprinting."

* "ClearPass Device Insight integrates with Aruba Central to deliver high-confidence device identification and policy recommendations for secure access."

* "Dynamic Segmentation enforces consistent, least-privilege policies for IoT, BYOD, and corporate devices, reducing risk without increasing operational complexity."

* "By automating IoT device discovery and access policy enforcement, Aruba simplifies secure IoT adoption at scale." Why the other options are incorrect:

* B Fabric Composer is a data center automation tool, not designed for IoT device segmentation or policy enforcement at the edge.

* C Aruba does not require IoT endpoint agents; most IoT devices cannot support agents, so Aruba uses agentless profiling and network-based enforcement.

* D Aruba does not market ICSA Labs certification for IoT inventory management-this is not part of its official solution positioning.

References (HPE Aruba Networking Solutions / Study Guides):

* Aruba ClearPass Device Insight - Solution Overview

* Aruba Central Client Insights - Product Brief

* Aruba ESP Zero Trust Security for IoT - White Paper

* Aruba Dynamic Segmentation - Technical Guide

NEW QUESTION # 23

Which characteristic indicates a good opportunity for an HPE GreenLake for Networking solution?

- **A. Reducing operational risk.**
- B. Preferring to use network equipment beyond typical refresh cycles.
- C. Being focused on budget and price-per-unit.
- D. Preferring in-house support and maintenance.

Answer: A

Explanation:

The correct answer is D because HPE GreenLake for Networking is designed for organizations seeking as-a-service consumption models that deliver flexibility, scalability, and reduced operational risks. Customers benefit from predictable monthly costs, reduced CapEx burden, and the ability to scale capacity on demand. Additionally, GreenLake incorporates HPE's expertise in monitoring, managing, and supporting infrastructure, which lowers operational risk by offloading routine management tasks to experts.

NEW QUESTION # 24

What is one security feature that acts as a distinguishing value of HPE Aruba Networking Central?

- A. Ability to encrypt traffic in the wireless network.
- B. Filtering of remote users' access to SaaS applications to prevent data loss.
- **C. AI-based security recommendations for firmware upgrades.**
- D. A stateful firewall to filter VM-to-VM traffic in the data center.

Answer: C

Explanation:

The correct answer is D because Aruba Central leverages AI-driven security intelligence to provide proactive recommendations, including firmware and configuration updates, to mitigate vulnerabilities and strengthen overall network security. This capability distinguishes Central by combining AI for networking (AIOps) with security posture management, ensuring that networks remain resilient against emerging threats.

NEW QUESTION # 25

What is one business outcome that HPE Aruba Networking Dynamic Segmentation helps customers achieve?

- A. Optimizing performance using actionable recommendations provided by HPE Aruba Networking Central.
- **B. Separating different types of users' traffic without complex manual configuration.**
- C. Running network upgrades on a rolling basis to reduce downtime and maintenance windows.
- D. Pushing location-based services to many different types of wireless and Bluetooth clients.

Answer: B

Explanation:

The correct answer is A because Aruba's Dynamic Segmentation enables organizations to automatically separate and secure traffic for different users, devices, and applications without requiring complex VLANs or manual configuration. It applies consistent security and access policies across wired and wireless networks, simplifying operations and ensuring least-privilege access.

NEW QUESTION # 26

Which vertical industry commonly uses Aruba networking for smart hospitals?

- A. Manufacturing
- B. Transportation
- **C. Healthcare**
- D. Retail

Answer: C

Explanation:

Hospitals require secure connectivity for medical devices and patient systems.

NEW QUESTION # 27

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