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Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q85-Q90):

NEW QUESTION # 85

How can an Administrator configure the checkout time-to-live?

- A. Update WebStore properties in Store Administration
- B. Find a WebCart and update CheckoutTimeToLive and CheckoutValidAfterDate properties
- C. Find a WebStore and update properties and update CheckoutTimeToLive and
- D. Update TTL properties in Order Settings under Setup

Answer: D

Explanation:

To configure the checkout time-to-live in Salesforce B2B Commerce, an Administrator should D. Update TTL properties in Order Settings under Setup. This involves accessing the Order Settings in the Salesforce Setup menu and adjusting the Time To Live (TTL) properties, such as CheckoutTimeToLive, to define the duration for which a checkout session remains active before expiring.

NEW QUESTION # 86

A company is creating a B2B storefront and wants to use images housed in an external host. How should an Administrator implement this?

- A. Add the image host as a Media Host in the B2B Administration panel.
- B. Add the image host as a trusted site.
- C. Create a connected app for the image host.
- **D. Create an External Content Host record for the image host.**

Answer: D

Explanation:

To use images housed on an external host for a B2B storefront, an Administrator should A. Create an External Content Host record for the image host. This record specifies the external domain where the images are stored, allowing Salesforce B2B Commerce to securely access and display these images within the storefront.

NEW QUESTION # 87

Why is the System Context with Sharing-Enforces Record-Level Access important to B2B Commerce?

- **A. It is required to view products in the storefront**
- B. It is required for guest browsing
- C. It is required to check out
- D. It is required to synchronize content

Answer: A

Explanation:

The System Context with Sharing-Enforces Record-Level Access (D) is crucial to B2B Commerce because it ensures that users can only view products and related data that they are authorized to see, maintaining data security and privacy. This setting is particularly important for storefronts where products need to be displayed according to specific customer agreements, contracts, or profiles. It doesn't directly relate to checkout (A), content synchronization (B), or guest browsing (C), but rather to the fundamental aspect of product visibility and access control on the storefront.

NEW QUESTION # 88

A new B2B Commerce deployment has been pushed to production and is lacking basic reports like Orders by Date and Total Orders.

What is the fastest way for an Administrator to provide immediate value?

- A. Install Advanced Reports under Commerce Setup.
- **B. Install the Commerce Reports under Commerce Setup.**
- C. Download two new templates from Salesforce Labs.
- D. Download two new templates from AppExchange.

Answer: B

Explanation:

To quickly provide basic reports like Orders by Date and Total Orders in a new B2B Commerce deployment, the fastest way is to Install the Commerce Reports under Commerce Setup (B). This feature provides a set of pre-built reports tailored for commerce analytics, allowing Administrators to quickly deploy essential reporting tools to stakeholders. While Salesforce Labs (A) and AppExchange (C) offer valuable resources and templates, Commerce Reports within Commerce Setup are specifically designed for rapid deployment within the B2B Commerce context. Advanced Reports (D) offer more detailed insights but may require additional configuration.

NEW QUESTION # 89

Which object must have the B2B Commerce license and no additional add-ons in order to show up?

- A. Fulfillment Order
- B. Billing Schedule
- C. Order
- **D. Buyer Account**

Answer: D

Explanation:

For an object to show up in Salesforce B2B Commerce, it must have the B2B Commerce license assigned, and no additional add-ons are required for the Buyer Account (C) to appear. The Buyer Account is a fundamental entity in B2B Commerce, representing the customer's organization and enabling the management of business-specific data, pricing, and transactions. While Fulfillment Order (A), Billing Schedule (B), and Order (D) are important objects within the B2B Commerce ecosystem, the Buyer Account is crucial for establishing the foundational business relationship in the B2B context.

NEW QUESTION # 90

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Prahalad explains that the choices at the Bottom of the AP-201 Pyramid are simple: either change your management systems to cut costs or lose significant amounts of money.

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