

Free Revenue-Cloud-Consultant-Accredited-Professional Valid Torrent - Revenue-Cloud-Consultant-Accredited-Professional Pass4sure Vce & Revenue-Cloud-Consultant-Accredited-Professional Study Guide



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Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam is designed to test the skills and knowledge of professionals who work with Salesforce Revenue Cloud. Revenue-Cloud-Consultant-Accredited-Professional exam is a specialized certification that is awarded to individuals who have demonstrated their expertise in managing the sales processes of an organization using Salesforce Revenue Cloud.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional exam is a specialized certification that is designed to test the skills and knowledge of professionals who work with Salesforce Revenue Cloud. Earning this certification can help individuals demonstrate their expertise in managing revenue processes using this platform, and it can help businesses identify individuals with the skills and knowledge needed to manage their revenue streams effectively. If you are a Salesforce professional who works with Revenue Cloud, this certification can be a valuable addition to your resume.

Earning the Salesforce Revenue-Cloud-Consultant-Accredited-Professional Certification is a great way for professionals to demonstrate their expertise in managing revenue processes using Salesforce. It can help them stand out in a competitive job market and increase their earning potential. Additionally, it can help businesses identify individuals who have the skills and knowledge needed to manage their revenue streams effectively.

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{Offline Fast} Salesforce Revenue-Cloud-Consultant-Accredited-Professional

Practice Exam Software

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Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q60-Q65):

NEW QUESTION # 60

A new order is created with these details:

1. The account has a default Billing Profile with a billing address in San Francisco.
2. An order is created associated with this account with a billing address in New York.
3. The order has a billing account attached with a billing address in Chicago.

When billing processes the order, which city will be used?

- A. Chicago
- B. San Francisco
- C. New York

Answer: A

NEW QUESTION # 61

Some of the users at universal containers have faced long processing times during quotedocument generation.What can be done to reduce the processing times for documentgeneration?

- A. reducing the number of quote line fields displayed in the quote line editor
- B. Reducing the number of product rules and option constraints
- C. using compressed image formats for image files included in the quote document
- D. reducing the number of line columns that are included in the quote document
- E. increase the number of product of product rules and option constraints

Answer: C,D

NEW QUESTION # 62

After installing salesforce CPQ in your customer Sandbox org you notice unacceptableperformance times as the primary quote syncs to theopportunity its determined thecause for sub optimal performance is attribute to 30 process builders referencing thequote and opportunity along with other heavy customization that was previously created. what strategy should the revenue cloud consultant recommend to the customer?

- A. Architect the revenue cloud solution to follow suit by
- B. extending customization using coding best practices to improve scalability
- C. baseline current performance recommend to identify and address the technical debt first before designing the revenue cloud solution categorize the subpar customizations as 'out of scope'.processed with design and build, and address performance issues as the final taskin UAT
- D. upgrade the org to the latest CPQ and billing release, this will largely address the performance issues

Answer: B

NEW QUESTION # 63

During user acceptance testing (UAT) a tester submits an incident because the invoice total did not match the expected results. Which 3 types of information should be included in the description of the incident and a quick resolution?

- A. steps to replace issue
- B. Expected results
- C. description of new requirements that will help fix the issue
- D. quote number ordernumber or invoice number
- E. expected resolution date

Answer: A,B,D

Explanation:

During User Acceptance Testing (UAT), when an incident is submitted due to a discrepancy in the invoice total, the following information should be included in the description of the incident for a quick resolution:

BQuote number, order number, or invoice number: This information is crucial as it helps identify the specific transaction that has caused the issue1.

D) Steps to reproduce the issue: Providing a clear and detailed step-by-step process to reproduce the issue is essential. This allows the team to understand the exact scenario under which the issue occurs, making it easier to diagnose and resolve1.

E) Expected results: Clearly stating what the expected results should be provides a benchmark against which the actual results can be compared. This helps in understanding the deviation and the impact of the issue1.

Reference

[Learn About User Acceptance Testing Unit | Salesforce Trailhead](#)

[User Acceptance Testing Strategies for Large Data Volume Scenarios | Salesforce Education](#) [Resolve an Incident - Salesforce Steps to Implement Incident Management in Your Salesforce Org](#)

NEW QUESTION # 64

An Invoice Scheduler is set up with Target Date = January 15 and Bill Usage Charges = False. Which setting will generate invoice lines?

- A. Order Products with Next Billing Date equal to or earlier than January 15
- B. Order Products with Next Billing Date equal to or after January 15
- C. Usage Summaries with Next Billing Date equal to or earlier than January 15
- D. Order Products with Next Charge Date equal to or earlier January 15

Answer: A

Explanation:

In Salesforce Revenue Cloud, an Invoice Scheduler is used to automate the generation of invoices for billable order products. The Invoice Scheduler uses an Invoice Run to evaluate when and if an Order Product gets invoiced1.

When the Invoice Scheduler is set up with a Target Date (e.g., January 15) and Bill Usage Charges is set to False, it will generate invoice lines for Order Products with a Next Billing Date that is equal to or earlier than the Target Date1. This is because the Invoice Run is looking for eligible Order Products that match its criteria, which in this case would be Order Products with a Next Billing Date on or before the Target Date1.

It's important to note that the Invoice Scheduler kicks off Invoice Runs when it hits the start time that you specify. For example, if you have a monthly Invoice Scheduler that runs on the 15th of every month, it will generate invoices for all Order Products with a Next Billing Date of January 15 or earlier1.

Reference:

[Use Invoice Scheduler to Generate Invoices - Salesforce](#)

[Using Invoice Schedulers to Automate Invoice Creation - Salesforce](#)

NEW QUESTION # 65

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The goal of Revenue-Cloud-Consultant-Accredited-Professional preparation material is to help applicants prepare for the Salesforce Revenue Cloud Consultant Accredited Professional certification exam by providing them with the Actual Revenue-Cloud-Consultant-Accredited-Professional Exam Questions they need to pass the exam. This Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) study material is in the form of practice tests and Revenue-Cloud-Consultant-Accredited-Professional PDF that thoroughly covers the content of the test.

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