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Our desktop Certificate in Product Ownership Analysis (IIBA-CPOA) (CPOA) practice exam software allows you to see your progress report at the end of each attempt. In this way, you find your mistakes and overcome them before the final take. Our desktop software is customizable so you can change the duration and IIBA questions of CPOA Practice Tests according to your learning requirements. Since this software requires installation on Windows computers, you can take the Certificate in Product Ownership Analysis (IIBA-CPOA) (CPOA) practice exam offline.

IIBA CPOA Exam Syllabus Topics:

| Topic | Details |
|---------|---|
| Topic 1 | <ul style="list-style-type: none">• Make an Impact: This section of the exam measures the skills of Product Owners and emphasizes aligning product initiatives with business outcomes and ensuring that the work done creates measurable impact for the organization. |
| Topic 2 | <ul style="list-style-type: none">• Apply Foundational Concepts: This section of the exam measures the skills of Business Analysts and covers applying core concepts of product ownership analysis, including understanding agile principles and basic practices required to build successful products. |
| Topic 3 | <ul style="list-style-type: none">• Engage the Whole Team: This section of the exam measures the skills of Agile Team Members and focuses on building collaboration within cross-functional teams to ensure everyone contributes to product ownership responsibilities. |
| Topic 4 | <ul style="list-style-type: none">• Obsess About Value: This section of the exam measures the skills of Value Delivery Managers and highlights maximizing product value through prioritization, continuous improvement, and focusing on outcomes that matter most to customers and organizations. |

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CPOA Questions - Pass On First Try [2026]

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IIBA Certificate in Product Ownership Analysis (IIBA-CPOA) Sample Questions (Q12-Q17):

NEW QUESTION # 12

What happens when the product ownership analysis (POA) practitioner rejects a product backlog item (PBI) that has been marked done and the team decides the work cannot be completed?

- A. The change is added to the product backlog for revision work in the next release
- B. The change is added to the product backlog for revision work to change the road map
- C. The change is added to the product backlog for revision work to update the stakeholders
- **D. The change is added to the product backlog for revision work in the next iteration**

Answer: D

Explanation:

If a PBI marked as done is rejected and the team cannot complete the work, the POA practitioner adds it back to the product backlog for revision in the next iteration, ensuring the issue is addressed promptly without delaying ongoing delivery cycles.

NEW QUESTION # 13

Which technique can be used to identify motivational insights for a customer?

- **A. Empathy map**
- B. Interviews
- C. Persona
- D. Observation

Answer: A

Explanation:

An empathy map is used to identify motivational insights for a customer by capturing what they think, feel, see, hear, say, and do, helping reveal underlying drivers and needs.

NEW QUESTION # 14

Which stakeholder groups are responsible to resolve all issues and limitations and, to ensure building a viable and high value solution?

- **A. Key stakeholders**
- B. Delivery team
- C. Customers
- D. Supporting stakeholders

Answer: A

Explanation:

Key stakeholders are responsible for resolving issues and limitations while ensuring the solution being built is viable and delivers high value, as they have decision-making authority and vested interest in the outcome.

NEW QUESTION # 15

The product ownership analysis (POA) practitioner analyzes delivery measures to conduct a:

- A. workshop review on the organization's delivery and retrospective behaviour.
- B. retrospective on the product backlog and evaluate the team's performance.
- C. meeting on the product road map and evaluate the team's headcount.
- **D. stakeholder review on the product and evaluate the delivery performance.**

Answer: D

Analyzing delivery measures enables the POA practitioner to conduct a stakeholder review on the product and evaluate delivery performance, ensuring that outcomes are meeting expectations and aligning with agreed objectives.

When segmenting customers by their education, this segmentation belongs to a:

- Answer: C**

Segmenting customers by education falls under demographic grouping, which categorizes customers based on measurable population characteristics such as age, income, and education level.

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