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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q59-Q64):

NEW QUESTION # 59

You want to set up a discount with a scale value (condition type K029) that is based on the material group "spare parts". The discount should be granted for all items in a sales order that are spare parts. What do you need to set up for condition type K029 so it meets this requirement?

- A. You need to set up condition type K029 as a group condition.
- B. You need to set up condition type K029 as a header condition.
- C. You need to set the Condition Index indicator for condition type K029.
- D. You need to set the Condition Update indicator for condition type K029.

Answer: A

NEW QUESTION # 60

What settings should you make to ensure precise scheduling is used when the system performs delivery scheduling? Note: There are 3 correct answers to this question.

- A. Maintain the transit time in the route in hours and minutes.
- B. Assign a set of working times to the plant.
- C. Maintain shifts defining the times for starting and ending work.
- D. Assign a shift sequence to the working times.
- E. Assign a set of working times to the shipping point.

Answer: B,C,E

Explanation:

Shipping Process and Customizing

NEW QUESTION # 61

What are some of the differences between the Create Billing Documents (VF04) transaction and the Create Billing Documents - Billing Due List Items app Note: There are 2 correct answers to this question.

- A. With the app, a user can block the automatic posting of billing documents.
- B. With transaction VF04, a user can generate a log for the collective run.
- C. With the app, a user can set default billing blocks for sales documents.
- D. With transaction VF04, a user can cancel a collective billing run.

Answer: A,B

NEW QUESTION # 62

Where do you configure the default billing type to be used for delivery-related billing?

- A. Sales document type
- B. Delivery type
- C. Copying control
- D. Sales document item category

Answer: A

NEW QUESTION # 63

Where can you control whether a material availability check can be performed? Note: There are 3 correct answers to this question.

- A. In the schedule line category
- B. In the material master record
- C. In the sales order item category
- D. In the requirements class
- E. In the customer master record

Answer: A,B,D

Explanation:

A material availability check can be controlled from:

A . In the material master record: This contains settings related to availability checks for the material.

B . In the schedule line category: This determines whether and how availability checks are performed for schedule lines.

E . In the requirements class: This is linked to the material via the material master and controls the parameters for the availability check.

NEW QUESTION # 64

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