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- Create a Configurator Scoped Price Rule that has a Price Condition where
  - Object with value Quote Line
  - Tested Formula field with value SBQQ__Quote__r.Distributor__c
  - Operator field with value Not Equals
  - Filter Type field with Value selected
  - Filter Value field with blank value
- Add a Price Action to the Price Rule where
  - Target Object with value Quote Line
  - Target Field with value SBQQ__DistributorDiscount__c
  - Formula Field with value SBQQ__Group__r.Distributor__r.Discount_Level__c

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Salesforce Configure and Administer a Salesforce CPQ Solution Sample Questions (Q123-Q128):

NEW QUESTION # 123
Universal Containers would like to display the sum of one of their custom fields within the standard table of the Line Editor. They do not want to replace the subtotal or total fields. Where should the Admin place the custom field to display this total?

- A. The Summary Fields field set
- B. The Totals Field package setting
- C. The Line Subtotals Total field package setting
- D. The Segmented Summary Fields field set

Answer: A

NEW QUESTION # 124
Universal Containers has a Quote that contains a Quote Line associated to an Asset Product in addition to another Quote Line.

Which property must be present on the additional Quote line to create a Subscribed Asset at the time of Contract generation?

- A. Bundled equals True.
- B. Pricing Method equals Percent of Total.
- C. Package equals True.
- D. Subscription Pricing equals Percent of Total.

Answer: B

NEW QUESTION # 125
Universal Containers needs to generate two styles of PDF output, one that includes prices in the line item table if the Quote is another that hides prices when the Quote Primary checkbox is False.
Where should the admin reference the Primary checkbox field to set up this requirement?

- A. The Conditional Print Field of a Template Section for only price Line Columns
- B. The Conditional Print Field for each price Line Column
- C. The Hide Group Subtotals Field on the Quote Template
- D. The Hide Totals Field on the Quote Template

Answer: A

NEW QUESTION # 126
Universal Containers sells a monthly subscription service with tiered pricing:

Total Price
$1,000 for the first 100 units
$1,000 plus $9 per unit above 100
$4,600 plus $8 per unit above 500
0 plus $7 per unit above 1,000

Which approach will allow the Quote Line's List Price to reflect these tiers?

- A. Create a Discount Schedule with Type = Slab and Discount Unit = Amount.
- B. Set the Product's Pricing Method = List and Create Block Prices.
- C. Create a Discount Schedule with Type = Range and Discount Unit = Price.
- D. Set the Product's Pricing Method = Block and Create Block Prices

Answer: A

NEW QUESTION # 127
What does a user need to do before co-terminating a new quote with an existing contract?

- A. Set the Contract's Master Contract field to TRUE and ensure the new Quote has Contracted Method = "Single Contract".
- B. Set Preserve Bundle Structure to TRUE in the managed package settings and on the Account from which the user creates the Quote.
- C. Select "Single Contract" for Contracting Method on the original Quote, and Contract Co-Termination = "Always" on the Account.
- D. Ensure the Account has active Contracts and uses Contract Co-Termination = "Prompt" and Co-Termination Event = "Add-On".

Answer: C

NEW QUESTION # 128

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