

BA-201 Zertifizierungsprüfung & BA-201 Testfragen



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https://drive.google.com/open?id=1N1eTJlJvNzSkCnqnlGpDs6wWic_saeW

Die Salesforce BA-201 Zertifizierungsprüfung ist sehr populär in IT-Industrie. Es spielt eine übergreifende Bedeutung für die Leute, die ihre Arbeitsstelle erhöhen wollen. Und es ist auch die Wahl, die Leute klar sehen können. Außerdem dadurch können Sie Ihre Fähigkeit verbessern und mehr verwendbare Technik beherrschen. Damit können Sie Ihre Arbeit besser fertigen und auch anderen Ihre Fähigkeit zeigen.

Die Schulungsunterlagen zur Salesforce BA-201 Zertifizierungsprüfung von ZertFragen sind unvergleichbar. Das hat nicht nur mit der Qualität zu tun. Am wichtigsten ist es, dass Die Schulungsunterlagen zur Salesforce BA-201 Zertifizierungsprüfung von ZertFragen mit allen IT-Zertifizierungen im Einklang sind. So kümmern sich viele Kandidaten um uns. Sie glauben in uns und sind von uns abhängig. Das hat genau unsere Stärke reflektiert. Sie werden sicher Ihren Freuden nach dem Kauf unserer Produkte ZertFragen empfehlen. Denn es kann Ihnen wirklich sehr helfen.

>> **BA-201 Zertifizierungsprüfung** <<

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Wir sollen im Leben nicht immer etwas von anderen fordern, wir sollen hingegen so denken, was ich für andere tun kann. In der Arbeit können Sie große Gewinne für den Boss bringen, legt der Boss natürlich großen Wert auf Ihre Position sowie Gehalt. Wenn wir ein kleiner Angestellte sind, werden wir sicher eines Tages ausrangiert. Wir sollen uns bemühen, die Salesforce BA-201 Zertifizierung zu bekommen und Schritt für Schritt nach oben gehen. Die Fragen und Antworten zur Salesforce BA-201 Zertifizierungsprüfung von ZertFragen helfen Ihnen, den Erfolg durch eine Abkürzung zu erlangen. Viele IT-Fachleute haben die Fragenkataloge zur Salesforce BA-201 Prüfung von ZertFragen gekauft.

Salesforce Certified Business Analyst BA-201 Prüfungsfragen mit Lösungen (Q312-Q317):

312. Frage

Universal Container (UC) has brought in a business analyst to help implement an expensive AppExchange product in its Salesforce org to optimize the sales pipeline. The BA is free to speak to anyone at UC to gather the information they need to ensure success. The BA decides to speak to the stakeholders who are most impacted. Which key stakeholder should the BA speak to first?

- A. Sales Users
- **B. VP of sales**
- C. IT leaders

Antwort: B

313. Frage

A business analyst (BA) is working with stakeholders at Universal Containers to walk through a potential solution for the lead routing and qualification process. The solution will include automated and manual features. Which artifact should help the BA illustrate the vision of a solution to stakeholders?

- A. Annotated process flows with modifications to an existing process
- B. Detailed user stories with technical documentation about the existing process
- C. Collected pain points from people who follow the existing process

Antwort: A

Begründung:

Annotated process flows are a great way to illustrate the vision of a solution to stakeholders. They can show the current state of the process, the proposed changes, and the benefits of the changes. This can help stakeholders understand the solution and why it is needed.

Here are some additional details from Salesforce Certified Business Analyst documents and resources that support the answer:

Annotated process flows are process flows that include additional information, such as notes, comments, and explanations.

Modifications to an existing process are changes that are made to an existing process.

Stakeholders are people who have an interest in the success of a project.

In conclusion, annotated process flows with modifications to an existing process are a great way to illustrate the vision of a solution to stakeholders. They can show the current state of the process, the proposed changes, and the benefits of the changes. This can help stakeholders understand the solution and why it is needed.

An artifact that can help the business analyst illustrate the vision of a solution to stakeholders is annotated process flows with modifications to an existing process. Annotated process flows are diagrams that show how a process works step by step, with notes or comments that explain the logic or rationale behind each step.

They can help the business analyst show how the lead routing and qualification process will change or improve with the new solution, and invite feedback or validation from stakeholders. Detailed user stories with technical documentation about the existing process are artifacts that can help the business analyst capture the requirements or specifications of the new solution, but not illustrate the vision of it. Collected pain points from people who follow the existing process are artifacts that can help the business analyst understand the problems or needs of the end users, but not illustrate the vision of the solution. References: <https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/business-process-mapping>

<https://trailhead.salesforce.com/content/learn/modules/salesforce-business-analyst-certification-prep/user-stories>

314. Frage

The business analyst (BA) at Cloud Kicks (CK) is writing user stories for an upcoming Commerce Cloud website release. One of the requirements from the technical team is to perform stress testing for an upcoming promotion. The BA is translating the requirement into a user story.

Which user story most accurately represents the goal?

- A. As a site administrator of the CK website, I want to make sure that the web server can process requests at 150% of the average traffic rate during the latest promotion.
- B. As a visitor to the CK website, I want to make sure that I can shop without disruption during a large promotion so I have a frictionless shopping experience.
- C. As a user, I want to make sure that shoppers on the CK website can complete their purchases without disruption during the newest promotion.

Antwort: A

Begründung:

The user story that most accurately represents the goal is B. As a site administrator of the CK website, I want to make sure that the web server can process requests at 150% of the average traffic rate during the latest promotion. This user story clearly defines who (site administrator), what (make sure that the web server can process requests), why (during the latest promotion), and how (at 150% of the average traffic rate). This user story also aligns with the goal of performing stress testing for an upcoming promotion, which is a type of testing that evaluates how a system performs under extreme load or demand. The other options are either inaccurate or incomplete. Option A is inaccurate because it does not represent the goal of stress testing, but rather the goal of usability testing, which is a type of testing that evaluates how easy and intuitive a system is to use. Option C is incomplete because it does not specify how (at what rate or level) to make sure that shoppers can complete their purchases without disruption. References: <https://trailhead.salesforce.com/en/content/learn/modules/business-analysis-user-stories/write-user-stories>

315. Frage

The business analyst (BA) at Universal Containers needs to gather information for their project including the steps a user takes to accomplish a goal, challenges a user faces, people the user interacts with, applications they use to complete the steps, and their level

of morale as they move through the process.
Which elicitation technique should the BA use?

- **A. journey Mapping**
- B. Focus Groups
- C. Survey /Questionnaire

Antwort: A

Begründung:

The elicitation technique that the business analyst should use to gather information about the steps a user takes to accomplish a goal, challenges a user faces, people the user interacts with, applications they use to complete the steps, and their level of morale as they move through the process is journey mapping. Journey mapping is a technique that creates a visual representation of a user's experience with a product or service over time. It can help the business analyst understand how a user interacts with a product or service across different touchpoints or stages, what pain points or obstacles they encounter, what emotions or feelings they have, etc. Survey/Questionnaire is an elicitation technique that collects quantitative or qualitative data from a large number of stakeholders using predefined questions or scales. It can help the business analyst measure stakeholder satisfaction, preferences, or feedback, but not capture the details or nuances of their experience.

316. Frage

Up to how many Profiles can a User have?

- A. The Administrator can have up to 3, normal users only 1.
- B. As many as required.
- C. Up to 3
- **D. Only 1**

Antwort: D

Begründung:

A User can have only 1 Profile in Salesforce. A Profile defines the permissions and access settings for a User.

A User cannot have multiple Profiles or switch between them. A User can have multiple Permission Sets, which are additional sets of permissions that can be assigned to a User on top of their Profile. References:

https://help.salesforce.com/s/articleView?id=sf.users_profiles.htm&type=5

317. Frage

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BA-201 Testfagen: https://www.zertfragen.com/BA-201_prufung.html

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Soll soll ich denn dort bleiben, Ein Wirbelsturm der Gefühle BA-201 stürzte innerhalb einer Sekunde auf mich ein, Wie wir alle wissen, dass die Qualität die Lebensader der Firma ist.

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