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## Salesforce Financial Services Cloud Accredited Professional Sample Questions (Q74-Q79):

### NEW QUESTION # 74

A Financial Services Cloud (FSC) administrator is setting up a permission set for Actionable Relationship Center. Which license should the administrator select on the Permission Set setup page?

- A. FSC Standard

- B. FSC Extension
- C. OmniStudio
- D. FSC Basic

**Answer: A**

Explanation:

To set up a permission set for Actionable Relationship Center (ARC), the administrator should select FSC Standard as the license on the Permission Set setup page. FSC Standard is a permission set license that enables user access to a license with contractual restrictions for Financial Services Cloud and provides access to core objects and features, including ARC1. By selecting FSC Standard as the license, the administrator can grant users access to ARC and its related objects and fields

**NEW QUESTION # 75**

What 2 considerations should the Salesforce Administrator review before implementing Flow for customer onboarding?

- A. Flow Screen Input Components can only be used in Financial Service Cloud Flow Templates
- **B. Use Field Level Security on Milestones**
- **C. Flow for Financial Service Cloud is not available for the Individual Object Model.**
- D. The Flow users require a Flow Permission Set License.

**Answer: B,C**

Explanation:

The following considerations should be reviewed before implementing Flow for customer onboarding:

Use FieldLevel Security on Milestones, which is a setting that controls whether users can view and edit fields on records. The Admin should use Field Level Security to restrict access to the Milestones field on the Flow Template object, which is used to track the progress of customer onboarding flows2.

Flow for Financial Service Cloud is not available for the Individual Object Model, which is an alternative data model that uses the Individual object instead of Person Accounts to store information about people. Flow for Financial Service Cloud only supports Person Accounts as the primary object for customer onboarding flows2. Verified References: 2

**NEW QUESTION # 76**

A financial services company needs a custom field for reporting when relating two-person accounts to each other. Which object should the Financial Services Cloud consultant configure the custom field on?

- A. Contact-Contact Relationship
- B. Person Account
- **C. Account Account Relationship**
- D. Account Contact Relationship

**Answer: C**

Explanation:

To configure a custom field for reporting when relating two-person accounts to each other, the Financial Services Cloud consultant should configure the custom field on the Account Account Relationship object. The Account Account Relationship object is a junction object that links two accounts together and defines their relationship type and role. By configuring a custom field on the Account Account Relationship object, the consultant can capture additional information about how two-person accounts are related to each other and use it for reporting purposes.

**NEW QUESTION # 77**

Which three related lists are visible within Actionable Relationship Center associated with the Account object?

- **A. Client Financial Goals**
- B. Notes and Attachments
- **C. Household Financial Accounts**
- D. Cases
- **E. Financial Holdings**

**Answer: A,C,E**

Explanation:

The following related lists are visible within Actionable Relationship Center (ARC) associated with the Account object:  
Client Financial Goals, which is a related list that displays the financial goals of the account, such as retirement, education, or debt payoff.

Financial Holdings, which is a related list that displays the financial accounts of the account, such as bank accounts, investment accounts, or insurance policies.

Household Financial Accounts, which is a related list that displays the financial accounts of the account's primary group, such as household or business group.

**NEW QUESTION # 78**

A financial services company needs to capture a new type of referral that has different required fields than what is currently configured in the org.

Which three steps should the administrator take to configure Financial Services Cloud correctly based on the scenario?

- A. Create a new referral record type mapper record.
- B. **Update the lead page layout.**
- C. Create a custom Referral object.
- D. **Assign the record type to users.**
- E. **Create a new record type Referral on the Lead object.**

**Answer: B,D,E**

Explanation:

The following steps should be taken by the administrator to configure Financial Services Cloud correctly based on the scenario:  
Assign the record type to users. You need to assign the new record type to the user profiles or permission sets that need to create or access referrals of that type. You can assign record types by going to Setup > Profiles > Object Settings > Leads > Record Types or Setup > Permission Sets > Object Settings > Leads > Record Types.

Create a new record type Referral on the Lead object. You need to create a new record type on the Lead object and name it Referral. You can use this record type to distinguish referrals from other types of leads and apply different page layouts, business processes, or validation rules for referrals.

Update the lead page layout. You need to update the page layout for the Referral record type and add or remove fields according to the requirements. You can also make some fields required or read-only on the page layout level. You can edit page layouts by going to Setup > Object Manager > Lead > Page Layouts. Verified References: : Salesforce Help Article 3 : Salesforce Help Article [4] : Salesforce Help Article [5]

**NEW QUESTION # 79**

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