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## Palo Alto Networks PSE-Strata-Pro-24 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Deployment and Evaluation: This section of the exam measures the skills of Deployment Engineers and focuses on identifying the capabilities of Palo Alto Networks NGFWs. Candidates will evaluate features that protect against both known and unknown threats. They will also explain identity management from a deployment perspective and describe the proof of value (PoV) process, which includes assessing the effectiveness of NGFW solutions.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Architecture and Planning: This section of the exam measures the skills of Network Architects and emphasizes understanding customer requirements and designing suitable deployment architectures. Candidates must explain Palo Alto Networks' platform networking capabilities in detail and evaluate their suitability for various environments. Handling aspects like system sizing and fine-tuning is also a critical skill assessed in this domain.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>• Network Security Strategy and Best Practices: This section of the exam measures the skills of Security Strategy Specialists and highlights the importance of the Palo Alto Networks five-step Zero Trust methodology. Candidates must understand how to approach and apply the Zero Trust model effectively while emphasizing best practices to ensure robust network security.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>• Business Value and Competitive Differentiators: This section of the exam measures the skills of Technical Business Value Analysts and focuses on identifying the value proposition of Palo Alto Networks Next-Generation Firewalls (NGFWs). Candidates will assess the technical business benefits of tools like Panorama and SCM. They will also recognize customer-relevant topics and align them with Palo Alto Networks' best solutions. Additionally, understanding Strata's unique differentiators is a key component of this domain.</li></ul>

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## Palo Alto Networks Systems Engineer Professional - Hardware Firewall Sample Questions (Q54-Q59):

### NEW QUESTION # 54

Which two actions should a systems engineer take when a customer is concerned about how to remain aligned to Zero Trust principles as they adopt additional security features over time? (Choose two)

- **A. Apply decryption where possible to inspect and log all new and existing traffic flows.**
- B. Use the Policy Optimizer tool to understand security rules allowing users to bypass decryption.
- C. Turn on all licensed Cloud-Delivered Security Services (CDSS) subscriptions in blocking mode for all policies.
- **D. Use the Best Practice Assessment (BPA) tool to measure progress toward Zero Trust principles.**

**Answer: A,D**

Explanation:

When adopting additional security features over time, remaining aligned with Zero Trust principles requires a focus on constant visibility, control, and adherence to best practices. The following actions are the most relevant:

\* Why "Apply decryption where possible to inspect and log all new and existing traffic flows" (Correct Answer B)? Zero Trust principles emphasize visibility into all traffic, whether encrypted or unencrypted. Without decryption, encrypted traffic becomes a blind spot, which attackers can exploit.

By applying decryption wherever feasible, organizations ensure they can inspect, log, and enforce policies on encrypted traffic, thus adhering to Zero Trust principles.

\* Why "Use the Best Practice Assessment (BPA) tool to measure progress toward Zero Trust principles" (Correct Answer C)? The BPA tool provides detailed insights into the customer's security configuration, helping measure alignment with Palo Alto Networks' Zero Trust best practices. It identifies gaps in security posture and recommends actionable steps to strengthen adherence to Zero Trust principles over time.

\* Why not "Turn on all licensed Cloud-Delivered Security Services (CDSS) subscriptions in blocking mode for all policies" (Option A)? While enabling CDSS subscriptions (like Threat Prevention, URL Filtering, Advanced Threat Prevention) in blocking mode can enhance security, it is not an action specifically tied to maintaining alignment with Zero Trust principles. A more holistic approach, such as decryption and BPA analysis, is critical to achieving Zero Trust.

\* Why not "Use the Policy Optimizer tool to understand security rules allowing users to bypass decryption" (Option D)? Policy Optimizer is used to optimize existing security rules by identifying unused or overly permissive policies. While useful, it does not directly address alignment with Zero Trust principles or help enforce decryption.

Reference: Palo Alto Networks' Zero Trust documentation and Best Practice Assessment (BPA) confirm the importance of decryption and best practices in aligning with Zero Trust principles.

### NEW QUESTION # 55

What are three valid Panorama deployment options? (Choose three.)

- **A. As a dedicated hardware appliance (M-100, M-200, M-500, M-600)**
- B. On a Raspberry Pi (Model 4, Model 400, Model 5)
- **C. With a cloud service provider (AWS, Azure, GCP)**
- D. As a container (Docker, Kubernetes, OpenShift)
- **E. As a virtual machine (ESXi, Hyper-V, KVM)**

**Answer: A,C,E**

Explanation:

Panorama is Palo Alto Networks' centralized management solution for managing multiple firewalls. It supports multiple deployment options to suit different infrastructure needs. The valid deployment options are as follows:

\* Why "As a virtual machine (ESXi, Hyper-V, KVM)" (Correct Answer A)? Panorama can be deployed as a virtual machine on hypervisors like VMware ESXi, Microsoft Hyper-V, and KVM. This is a common option for organizations that already utilize virtualized infrastructure.

\* Why "With a cloud service provider (AWS, Azure, GCP)" (Correct Answer B)? Panorama is available for deployment in the public cloud on platforms like AWS, Microsoft Azure, and Google Cloud Platform. This allows organizations to centrally manage firewalls deployed in cloud environments.

\* Why "As a dedicated hardware appliance (M-100, M-200, M-500, M-600)" (Correct Answer E)?

Panorama is available as a dedicated hardware appliance with different models (M-100, M-200, M-500, M-600) to cater to various performance and scalability requirements. This is ideal for organizations that prefer physical appliances.

\* Why not "As a container (Docker, Kubernetes, OpenShift)" (Option C)? Panorama is not currently supported as a containerized deployment. Containers are more commonly used for lightweight and ephemeral services, whereas Panorama requires a robust and persistent deployment model.

\* Why not "On a Raspberry Pi (Model 4, Model 400, Model 5)" (Option D)? Panorama cannot be deployed on low-powered hardware like Raspberry Pi. The system requirements for Panorama far exceed the capabilities of Raspberry Pi hardware.

## NEW QUESTION # 56

Which two statements clarify the functionality and purchase options for Palo Alto Networks AIOPS for NGFW? (Choose two.)

- A. It uses telemetry data to forecast, preempt, or identify issues, and it uses machine learning (ML) to adjust and enhance the process.
- B. It forwards log data to Advanced WildFire to anticipate, prevent, or identify issues, and it uses machine learning (ML) to refine and adapt to the process.
- C. It is offered in two license tiers: a free version and a premium version.
- D. It is offered in two license tiers: a commercial edition and an enterprise edition.

**Answer: A,C**

Explanation:

Palo Alto Networks AIOPS for NGFW is a cloud-delivered service that leverages telemetry data and machine learning (ML) to provide proactive operational insights, best practice recommendations, and issue prevention.

\* Why "It is offered in two license tiers: a free version and a premium version" (Correct Answer B)? AIOPS for NGFW is available in two tiers:

\* Free Tier: Provides basic operational insights and best practices at no additional cost.

\* Premium Tier: Offers advanced capabilities, such as AI-driven forecasts, proactive issue prevention, and enhanced ML-based recommendations.

\* Why "It uses telemetry data to forecast, preempt, or identify issues, and it uses machine learning (ML) to adjust and enhance the process" (Correct Answer C)? AIOPS uses telemetry data from NGFWs to analyze operational trends, forecast potential problems, and recommend solutions before issues arise. ML continuously refines these insights by learning from real-world data, enhancing accuracy and effectiveness over time.

\* Why not "It is offered in two license tiers: a commercial edition and an enterprise edition" (Option A)? This is incorrect because the licensing model for AIOPS is based on "free" and "premium" tiers, not "commercial" and "enterprise" editions.

\* Why not "It forwards log data to Advanced WildFire to anticipate, prevent, or identify issues, and it uses machine learning (ML) to refine and adapt to the process" (Option D)? AIOPS does not rely on Advanced WildFire for its operation. Instead, it uses telemetry data directly from the NGFWs to perform operational and security analysis.

Reference: Palo Alto Networks documentation for AIOPS for NGFW confirms its functionality and licensing structure.

## NEW QUESTION # 57

Device-ID can be used in which three policies? (Choose three.)

- A. Quality of Service (QoS)
- B. Policy-based forwarding (PBF)
- C. SD-WAN
- D. Security
- E. Decryption

**Answer: A,D,E**

Explanation:

The question asks about the policies where Device-ID, a feature of Palo Alto Networks NGFWs, can be applied. Device-ID enables the firewall to identify and classify devices (e.g., IoT, endpoints) based on attributes like device type, OS, or behavior, enhancing policy enforcement. Let's evaluate its use across the specified policy types.

Step 1: Understand Device-ID

Device-ID leverages the IoT Security subscription and integrates with the Strata Firewall to provide device visibility and control. It uses data from sources like DHCP, HTTP headers, and machine learning to identify devices and allows policies to reference device objects (e.g., "IP Camera," "Medical Device"). This feature is available on PA-Series firewalls running PAN-OS 10.0 or later with the appropriate license.

Reference: PAN-OS Administrator's Guide - Device-ID ([docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/policy/device-id](https://docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/policy/device-id)).

## Step 2: Define Policy Types

Palo Alto NGFWs support various policy types, each serving a distinct purpose:

Security: Controls traffic based on source, destination, application, user, and device.

Decryption: Manages SSL/TLS decryption based on traffic attributes.

Policy-Based Forwarding (PBF): Routes traffic based on predefined rules.

SD-WAN: Manages WAN traffic with performance-based routing (requires SD-WAN subscription).

Quality of Service (QoS): Prioritizes or limits bandwidth for traffic.

Device-ID's applicability depends on whether a policy type supports device objects as a match criterion.

## Step 3: Evaluate Each Option

### A). Security

Description: Security policies (Policies > Security) define allow/deny rules for traffic, using match criteria like source/destination IP, zones, users, applications, and devices.

Device-ID Integration: With Device-ID enabled, security policies can use device objects (e.g., "IP Camera") in the Source or Destination fields. This allows granular control, such as blocking untrusted IoT devices or allowing specific device types.

Example: A rule allowing only "Windows Laptops" to access a server.

Fit: Supported and a primary use case for Device-ID.

Reference: PAN-OS Device-ID in Security Policies ([docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/policy/use-device-id-in-a-security-policy](https://docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/policy/use-device-id-in-a-security-policy)).

### B). Decryption

Description: Decryption policies (Policies > Decryption) determine which traffic to decrypt or bypass, based on source, destination, service, or URL category.

Device-ID Integration: Starting in PAN-OS 10.0, decryption policies support device objects as match criteria. This enables selective decryption based on device type (e.g., decrypt traffic from "IoT Sensors" but not "Corporate Laptops").

Example: Bypassing decryption for privacy-sensitive medical devices.

Fit: Supported and enhances decryption granularity.

Reference: PAN-OS Decryption with Device-ID ([docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/decryption/configure-decryption-policy#device-id](https://docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/decryption/configure-decryption-policy#device-id)).

### C). Policy-Based Forwarding (PBF)

Description: PBF policies (Policies > Policy Based Forwarding) route traffic to specific interfaces or next hops based on source, destination, application, or service.

Device-ID Integration: PBF supports source IP, zones, users, and applications but does not include device objects as a match criterion in PAN-OS documentation up to version 10.2. Device-ID is not listed as a supported attribute for PBF rules.

Limitations: PBF focuses on routing, not device-specific enforcement.

Fit: Not supported.

Reference: PAN-OS PBF Configuration ([docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/policy/policy-based-forwarding](https://docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/policy/policy-based-forwarding)).

### D). SD-WAN

Description: SD-WAN policies (Policies > SD-WAN) optimize WAN traffic across multiple links, using application and performance metrics (requires SD-WAN subscription).

Device-ID Integration: SD-WAN policies focus on link selection and application performance, not device attributes. Device-ID is not a match criterion in SD-WAN rules per PAN-OS 10.2 documentation.

Limitations: SD-WAN leverages App-ID and path quality, not device classification.

Fit: Not supported.

Reference: PAN-OS SD-WAN Policies ([docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/sd-wan](https://docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/sd-wan)).

### E). Quality of Service (QoS)

Description: QoS policies (Policies > QoS) prioritize, limit, or guarantee bandwidth for traffic based on source, destination, application, or user.

Device-ID Integration: QoS policies support device objects as match criteria, allowing bandwidth control based on device type (e.g., prioritize "VoIP Phones" over "Smart TVs").

Example: Limiting bandwidth for IoT devices to prevent network congestion.

Fit: Supported and aligns with Device-ID's purpose.

Reference: PAN-OS QoS with Device-ID ([docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/quality-of-service/configure-qos-policy#device-id](https://docs.paloaltonetworks.com/pan-os/10-2/pan-os-admin/quality-of-service/configure-qos-policy#device-id)).

## Step 4: Select the Three Policies

Based on PAN-OS capabilities:

Security (A): Device-ID enhances security rules with device-based enforcement.

Decryption (B): Device-ID allows selective decryption based on device classification.

Quality of Service (E): Device-ID enables device-specific bandwidth management.

Why not C or D?

PBF (C): Lacks Device-ID support, focusing on routing rather than device attributes.

SD-WAN (D): Prioritizes link performance over device classification.

Step 5: Verification with Palo Alto Documentation

Security: Explicitly supports Device-ID (PAN-OS Policy Docs).

Decryption: Confirmed in PAN-OS 10.0+ (Decryption Docs).

QoS: Device-ID integration documented (QoS Docs).

PBF and SD-WAN: No mention of Device-ID in policy match criteria (PBF and SD-WAN Docs).

Thus, the verified answers are A, B, E.

## NEW QUESTION # 58

Which two actions can a systems engineer take to discover how Palo Alto Networks can bring value to a customer's business when they show interest in adopting Zero Trust? (Choose two.)

- A. Explain how Palo Alto Networks can place virtual NGFWs across the customer's network to ensure assets and traffic are seen and controlled.
- **B. Ask the customer about their internal business flows, such as how their users interact with applications and data across the infrastructure.**
- C. Use the Zero Trust Roadshow package to demonstrate to the customer how robust Palo Alto Networks capabilities are in meeting Zero Trust.
- **D. Ask the customer about their approach to Zero Trust, explaining that it is a strategy more than it is something they purchase.**

**Answer: B,D**

Explanation:

To help a customer understand how Palo Alto Networks can bring value when adopting a Zero Trust architecture, the systems engineer must focus on understanding the customer's specific needs and explaining how the Zero Trust strategy aligns with their business goals. Here's the detailed analysis of each option:

\* Option A: Ask the customer about their internal business flows, such as how their users interact with applications and data across the infrastructure

\* Understanding the customer's internal workflows and how their users interact with applications and data is a critical first step in Zero Trust. This information allows the systems engineer to identify potential security gaps and suggest tailored solutions.

\* This is correct.

\* Option B: Explain how Palo Alto Networks can place virtual NGFWs across the customer's network to ensure assets and traffic are seen and controlled

\* While placing NGFWs across the customer's network may be part of the implementation, this approach focuses on the product rather than the customer's strategy. Zero Trust is more about policies and architecture than specific product placement.

\* This is incorrect.

\* Option C: Use the Zero Trust Roadshow package to demonstrate to the customer how robust Palo Alto Networks capabilities are in meeting Zero Trust

\* While demonstrating capabilities is valuable during the later stages of engagement, the initial focus should be on understanding the customer's business requirements rather than showcasing products.

\* This is incorrect.

\* Option D: Ask the customer about their approach to Zero Trust, explaining that it is a strategy more than it is something they purchase

\* Zero Trust is not a product but a strategy that requires a shift in mindset. By discussing their approach, the systems engineer can identify whether the customer understands Zero Trust principles and guide them accordingly.

\* This is correct.

References:

\* Palo Alto Networks documentation on Zero Trust

\* Zero Trust Architecture Principles in NIST 800-207

## NEW QUESTION # 59

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