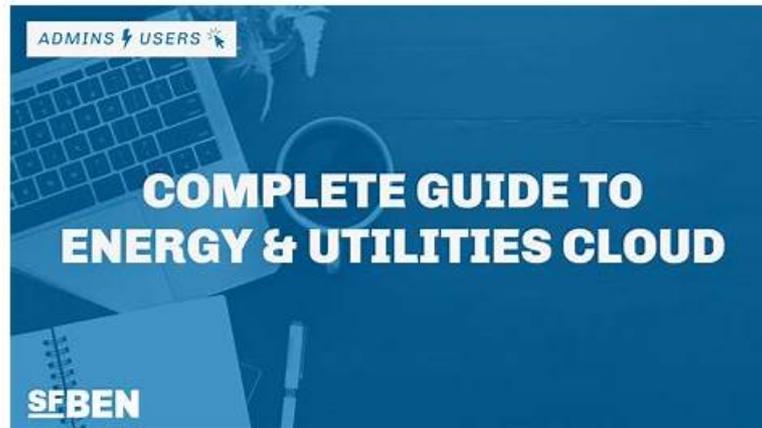


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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q76-Q81):

NEW QUESTION # 76

A utility company is going through an extensive digital transformation. They want to use Energy and Utilities Cloud as a unified desktop application for service agents in order to have a 360-degree view of customers and guided processes for common actions. For this, they require integrations with their customer information system (CIS) and billing systems.

What three common objects are typically part of this Integration?

Choose 3 answers

- A. eSignature
- B. Account
- C. Premise
- D. Meter Pings

- E. Balances

Answer: B,C,E

NEW QUESTION # 77

The project team wants to use the Customer Acquisition Management application to set up and automate the customer enrollment and selling of utility products, services and offers to new customers. A concern is raised about the final UI layout, which needs to be adapted to the branding of the company.

What two processes can modify the look and feel of the application?

- A. Modify the VEELogoCard FlexCard to change the customer logo.
- B. Modify the application Page Layout to change/add/remove selected elements
- C. Modify the VEEConsumerLandingScefen FlexCard to change the background color, text font size, and style.
- D. Modify the VEEDigitalOrder Omniscrypt to adapt the look and feel to suit the company's requirements

Answer: C,D

NEW QUESTION # 78

Energy and Utilities Cloud has the capability to provide access to information using several different data access methods. Using the Digital Interaction Platform, online web portals, internal console applications, and mobile applications are all examples of which data access technology?

- A. Metadata API
- B. SSO data access
- C. Streaming data API
- D. Omnichannel data access

Answer: D

Explanation:

Salesforce Energy and Utilities Cloud provides a comprehensive, unified view of utility customer interactions across multiple channels, facilitating seamless service and support. The digital interaction platform, by leveraging omnichannel data access, enables utilities to offer their customers a consistent experience whether they're accessing information online, through mobile applications, or via internal console applications. This approach ensures that all data access methods are integrated and provide a unified experience, reflecting Salesforce's commitment to creating connected customer experiences across various touchpoints. Reference = Salesforce Energy and Utilities Cloud documentation emphasizes the importance of creating a connected and seamless customer experience across different channels and platforms, which is achieved through omnichannel data access. This can be further explored in the Salesforce Energy and Utilities Cloud guide and the Salesforce Omnichannel features documentation:

<https://www.salesforce.com/products/industries/energy-and-utilities/overview/>

NEW QUESTION # 79

Which four objects does the EnergyRuntimeServiceSFS sample permission set give View All and Modify All permissions to a user?

- A. Work Order. Work Order Line item. Service Territory. Work Type
- B. Work Order. Work Order Line Item Work Procedure. Work Plan
- C. Work Order. Work Type. Service Appointment. Service Territory
- D. Work Order. Work Order Line Item, Service Appointment, Work Type

Answer: D

Explanation:

The EnergyRuntimeServiceSFS sample permission set within Salesforce Energy and Utilities Cloud grants "View All" and "Modify All" permissions to a user for the following objects: A. Work Order, Work Order Line Item, Service Appointment, Work Type. These permissions ensure that users assigned to this permission set have comprehensive access to manage and update records related to service fulfillment, including detailing the work to be done (Work Order and Work Order Line Item), scheduling and managing appointments for service execution (Service Appointment), and defining the nature of the work (Work Type). This level of access is critical for roles that are involved in the planning, scheduling, and execution of service orders within the utility sector. Reference = Salesforce documentation on service and field service management, including the configuration of permission sets for

service operations, provides insights into the setup and customization of access controls for managing work orders and service appointments: https://help.salesforce.com/articleView?id=fs_perm_sets.htm&type=5

NEW QUESTION # 80

What's an example of a parent and child premise record?

- A. The parent premise is the apartment, and the child is the type of service provided.
- **B. The parent premise is the apartment building, and the child is the apartment unit.**
- C. The parent premise is the apartment unit, and the child is the apartment building.
- D. The parent premise is the type of service provided, and the child is the apartment.

Answer: B

NEW QUESTION # 81

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