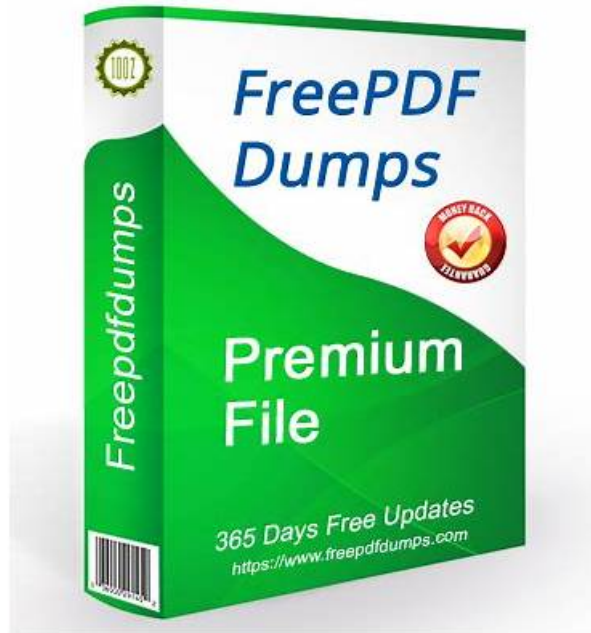


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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 2	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 3	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.

Topic 4	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 5	<ul style="list-style-type: none"> Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 6	<ul style="list-style-type: none"> Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 7	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.
Topic 8	<ul style="list-style-type: none"> Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 9	<ul style="list-style-type: none"> Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q72-Q77):

NEW QUESTION # 72

When you create a sales order item, in which sequence is the master data read to determine the delivering plant?

- A. Sales order → Delivery plant → Material master
- B. Sales area → Shipping conditions → Plant determination
- C. Customer master → Material master → Sales order header
- D. Sales order header → Customer master → Material master

Answer: B

NEW QUESTION # 73

Which activities can you complete in the Maintain Business Roles SAP Fiori app? Note: There are 2 correct answers to this question.

- A. Assign business catalogs to a business role
- B. Maintain restrictions
- C. Assign PFCG profiles to a business role
- D. Maintain technical catalogs

Answer: A,B

Explanation:
System Landscapes and Identity Access Management

NEW QUESTION # 74

You use the SAP Fiori Analytical Apps for Sales (18S) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process? Note: There are 2 correct answers to this question.

- A. The current status of sales volumes and profit margins
- B. The current status of sales orders, quotations, and back orders
- C. The current status of warehouse stock levels
- D. The current status of the customer's credit limit

Answer: A,B

NEW QUESTION # 75

Which organizational unit do you use to produce materials or provide goods and services?

- A. Storage location
- B. Plant
- C. Company code
- D. Sales organization

Answer: B

NEW QUESTION # 76

Which levels constitute the structure of a sales order?

- A. *Sales organization
*Distribution channel
*Division
- B. *Order
*Delivery
*Billing
- C. *Header
*Item
*Schedule line
- D. *Customer
*Material
*Inventory

Answer: C

NEW QUESTION # 77

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