

試験の準備方法-一番優秀なNonprofit-Cloud-Consultant復習内容試験-更新するNonprofit-Cloud-Consultant問題無料



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Salesforce Nonprofit-Cloud-Consultant試験に受験資格を得るためには、非営利団体での経験とSalesforceプラットフォームの知識が必要です。Salesforce Nonprofit Cloudのさまざまな機能に精通しており、寄付管理、ボランティア管理、資金調達、マーケティング自動化などについて理解する必要があります。また、Salesforce非営利データモデルとデータ管理のベストプラクティスにも精通する必要があります。

>> Nonprofit-Cloud-Consultant復習内容 <<

Nonprofit-Cloud-Consultant問題無料、Nonprofit-Cloud-Consultant問題トレーニング

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非営利のCloud-Consultant認定を獲得することは、非営利団体がSalesforce Nonprofit Cloudを使用してより効果的に目標を達成できるよう支援する能力を示しています。また、非営利セクターに対するあなたの理解と、世界でプラスの影響を与えるというあなたのコミットメントを示しています。非営利団体の支援に情熱を傾けており、Salesforce Nonprofit Cloudの専門知識を実証したい場合は、非営利団体Cloud-Consultantの認定が正しい選択です。

Salesforce Certified Nonprofit Cloud Consultant Exam 認定 Nonprofit-Cloud-Consultant 試験問題 (Q52-Q57):

質問 # 52

A consultant is setting up a governance framework as part of a nonprofit organization implementation. Which three elements should be included in a Salesforce-recommended governance structure? Choose 3 answers

- A. Rules of Engagement
- B. Release Management
- C. Agile Methodology

- D. Center of Excellence
- E. Design Standards

正解: B、C、D

質問 # 53

A nonprofit organization wants a report that compares giving at a consistent point in time from year to year. Now should the consultant set this up?

- A. Create a joined report showing the two years side by side.
- B. Set up a Reporting Snapshot on Opportunities.
- C. Run the NPSP Account SYBUNT and Contact SYBUNT reports.
- D. Create a matrix report bucketing the dates you wish to compare.

正解: B

解説:

To compare giving at consistent points in time from year to year, the best solution is to set up a Reporting Snapshot on Opportunities. A Reporting Snapshot allows you to capture data at specific points in time and then compare it across different periods. Here are the steps to set this up:

Create the Report:

Create a report on Opportunities that includes the relevant data you want to capture (e.g., donation amounts, dates).

Ensure the report filters are set to capture data for the specific time frames you are interested in.

Create a Custom Object:

Create a custom object to store the snapshot data.

Add fields to this custom object that correspond to the fields in your report.

Set Up the Reporting Snapshot:

Navigate to Setup.

In the Quick Find box, type "Reporting Snapshots" and select "Reporting Snapshots".

Click "New Reporting Snapshot".

Name the snapshot and select the source report you created.

Select the target object (the custom object you created).

Map the fields from the report to the fields in the custom object.

Schedule the Reporting Snapshot:

Set up a schedule for when the snapshot should run (e.g., daily, weekly, monthly).

Save and activate the schedule.

By capturing the data at regular intervals, you can generate historical reports that compare giving over different years at consistent points in time.

Reference:

"Set Up Reporting Snapshots" from Salesforce Help: Reporting Snapshots

"Salesforce Reporting Snapshots for Nonprofits" from Salesforce.org: Salesforce.org Guide

質問 # 54

A nonprofit has implemented Program Management Module to satisfy the reporting requirements of a new grant. The funder expects to see a report that segments services according to location.

Which object will allow the nonprofit to satisfy the reporting requirements?

- A. Program Engagement
- B. Service
- C. Program
- D. Program Cohort

正解: D

解説:

<https://powerofus.force.com/s/article/PMM-Overview>

https://trailhead.salesforce.com/en/content/learn/modules/program-management-with-nonprofit-cloud/manage-nonprofit-programs-with-salesforce?trail_id=manage-programs-with-nonprofit-cloud To meet the reporting requirements of a new grant that expects services to be segmented according to location, the nonprofit should use the Program Cohort object. The Program Cohort object

allows tracking and reporting of services provided in specific locations, making it possible to generate detailed reports that meet funder requirements.

Steps:

Configure the Program Management Module to include the necessary fields for tracking service locations within the Program Cohort object.

Ensure that all relevant data is accurately entered into the Program Cohort records, including location details.

Create custom reports and dashboards that segment services based on the location data stored in the Program Cohort object.

Regularly review and update the data to ensure accurate and up-to-date reporting for the funder.

Reference:

CertGod Nonprofit Cloud Consultant Guide: Discusses the use of Program Cohorts for detailed tracking and reporting of services.

Salesforce Documentation on Program Management Module: Provides information on the functionality and use of Program Cohorts.

質問 # 55

During requirements gathering with a nonprofit, the consultant discovers that the customer only works with individual contributors and volunteers (not companies or organizations). The consultant considers using Person Accounts with NPSP so that the customer can track its individual's as accounts. What is the best practice regarding Person Accounts?

- A. Ensure that the Person Account record type is set as the default record type for the profile of the user who is converting the lead if the customer is planning to do lead conversion
- B. Person Accounts should be tested in NPSP, and can be turned off if it does not work as intended
- C. Ensure the Person Account record type is selected as the Household record type in NPSP Settings
- **D. Person Accounts were not designed to work with NPSP, and is not supported for use with NPSP**

正解: D

解説:

Person Accounts were not designed to work with the Nonprofit Success Pack (NPSP) and are not supported for use with NPSP.

The best practice is to avoid using Person Accounts in NPSP. Here's why:

* Incompatibility with NPSP Features:

* NPSP is designed to use the Household Account model to manage individual donors and contacts.

* Person Accounts can conflict with NPSP's data model and features, such as customizable rollups and relationship management.

* Limited Support:

* Salesforce and the NPSP community provide limited support for Person Accounts within the NPSP context.

* Using Person Accounts may result in difficulties obtaining support and resolving issues that arise.

* Best Practices for Nonprofits:

* Nonprofits are encouraged to use the Household Account model to track individual contributors and volunteers.

* This model offers better integration with NPSP's built-in functionalities, such as donation tracking, engagement plans, and reporting.

* Data Model Alignment:

* Aligning with the Household Account model ensures data consistency and full utilization of NPSP features.

* It simplifies data management and reporting by adhering to the NPSP's standardized structure.

Salesforce NPSP Documentation: Account Models

Salesforce Trailhead: Nonprofit Success Pack (NPSP) Basics

質問 # 56

The system admin at a nonprofit has set up automated soft credits to grant to the solicitor of each donation.

The development director wants a report to show who the solicitor is for each donor.

Which report type does the system admin need to use to create the requested report?

- **A. Opportunities with Contact Roles**
- B. Contacts with Relationships
- C. Opportunities with Partial Soft Credits and Contacts
- D. Accounts with Contact Roles and Household

正解: A

質問 # 57

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