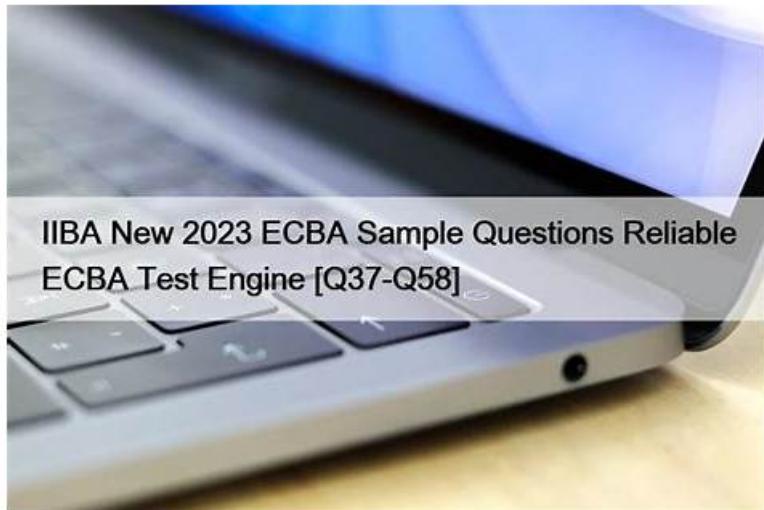


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IIBA Entry Certificate in Business Analysis (ECBA) Sample Questions (Q102-Q107):

NEW QUESTION # 102

In prioritizing requirements, which of the following factors include difficulty of implementing a requirement, or the likelihood that a requirement cannot deliver its potential value?

- A. Risk
- B. Dependency
- C. Cost
- D. Penalty

Answer: A

Explanation:

In the context of prioritizing requirements, risk refers to the difficulty of implementing a requirement or the likelihood that it cannot deliver its potential value. Risk-based prioritization considers uncertainties related to implementation, cost overruns, time delays, or failure to achieve desired outcomes. High-risk requirements may be prioritized lower unless mitigated effectively.

BABOK Reference - Task: Prioritize Requirements (Section 5.2):

"Risk: the chance that the requirement cannot deliver the potential value, or that the solution may not deliver the expected benefit."

NEW QUESTION # 103

Requirements allocation is an element of which task?

- A. Verify requirements
- **B. Specify and model requirements**
- C. Define requirements architecture
- D. Define design options

Answer: B

Explanation:

The purpose of Define Design Options is to define the solution approach, identify opportunities to improve the business, allocate requirements across solution components, and represent design options that achieve the desired future state. Requirements allocation is the process of assigning requirements to solution components and releases to best achieve the objectives.

NEW QUESTION # 104

Business analysis is the practice of enabling change in an enterprise by:

- **A. defining organizational needs and recommending solutions.**
- B. identifying pain points and recommending alternatives.
- C. listening to stakeholder feedback and documenting their issues.
- D. understanding strategic objectives and improving internal processes.

Answer: A

Explanation:

This statement is the formal definition of business analysis as provided by the BABOK Guide. It emphasizes the role of the business analyst in enabling change by understanding and defining what an organization needs and proposing solutions that deliver value.

BABOK Reference - Introduction (Section 1.2):

"Business analysis is the practice of enabling change in an enterprise by defining needs and recommending solutions that deliver value to stakeholders."

NEW QUESTION # 105

What prescribes how information may be derived, inferred or calculated based on information available to the business?

- A. Behavioural business rule
- B. Business case
- C. Business policy
- **D. Definitional business rule**

Answer: D

Explanation:

A definitional business rule prescribes how information may be derived, inferred, or calculated based on existing business data. These rules establish precise meaning and categorization of data, ensuring that terms and concepts are consistently understood and used within the organization.

Examples include:

Calculation rules (e.g., $\text{interest} = \text{principal} \times \text{rate} \times \text{time}$)

Classification rules (e.g., customers with purchases over \$10,000/year are premium) In contrast, behavioral business rules govern

constraints or conditions on how actions must be performed.

BABOK Reference:

Discussed under the Strategy Analysis and Requirements Analysis and Design Definition knowledge areas, definitional business rules are explained as fundamental to maintaining business consistency and logical integrity.

NEW QUESTION # 106

Which of the following characteristics verifies that a requirement has been fulfilled?

- A. Feasible
- B. Atomic
- C. Testable
- D. Concise

Answer: C

NEW QUESTION # 107

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