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High Quality C_S4CS_2508 Test Prep Helps You Pass the SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Exam Smoothly

The SAP C_S4CS_2508 practice test software also keeps a record of attempts, keeping users informed about their progress and allowing them to improve themselves. This feature makes it easy for C_S4CS_2508 desktop-based practice exam software users to focus on their mistakes and overcome them before the original attempt. Overall, the Windows-based SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C_S4CS_2508) practice test software has a user-friendly interface that facilitates candidates to prepare for the SAP C_S4CS_2508 exam without facing technical issues.

SAP C_S4CS_2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 2	<ul style="list-style-type: none">• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.

Topic 3	<ul style="list-style-type: none"> • Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.
Topic 4	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 5	<ul style="list-style-type: none"> • Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S • 4HANA Cloud Public Edition.
Topic 6	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 7	<ul style="list-style-type: none"> • System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S • 4HANA Cloud Public Edition.
Topic 8	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 9	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q16-Q21):

NEW QUESTION # 16

In SAP Advanced Intercompany Sales, which document acts as the leading object and is relevant for MRP (material requirements planning) and ATP (available to promise) checks?

- A. Intercompany sales order (S04)
- B. Purchase order placed on the delivering company (P03)
- C. Original sales order (S02)
- D. Outbound delivery created in the delivering company

Answer: C

NEW QUESTION # 17

Which business roles are relevant for the Predictive Analytics Model Training-Sales (2YJ) scope item? Note: There are 2 correct answers to this question.

- A. Analytics Specialist
- B. Sales Manager
- C. Order Fulfillment Specialist
- D. Order-to-Cash Process Manager

Answer: A,B

NEW QUESTION # 18

What does Convergent Billing allow you to combine in a unique invoice?

- A. *Billing due for SD documents
*Billing information from a non-SAP system
- B. *Billing due for sales documents
*Billing due for deliveries
- C. *Billing due for sales orders
*Billing due for return orders
- D. *Billing due for sales documents
*Billing due for purchase orders

Answer: A

NEW QUESTION # 19

An SAP Fiori app isn't displaying on the SAP Fiori Launchpad even though the business role granting permission to the app is correctly assigned to the user.

How would you troubleshoot? Note: There are 3 correct answers to this question.

- A. Check the Role Maintenance app.
- B. Check the space and page(s) assigned to the role.
- C. Check the business catalogues assigned to the role.
- D. Check the restrictions for the role.
- E. Check the business role template.

Answer: A,C,E

NEW QUESTION # 20

In a predictive model for sales, what does the quotation conversion rate measure?

- A. The percentage of the number of order items that was converted from quotation items
- B. The percentage of the net value order items that was converted from quotation items
- C. The percentage of the net value of billing documents that was converted from quotations
- D. The percentage of the number of orders that was converted from quotations

Answer: B

NEW QUESTION # 21

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