

初段のSalesforce Plat-Admn-201技術内容は主要材料 & 正確なPlat-Admn-201: Salesforce Certified Platform Administrator



BONUS!!! JPTestKing Plat-Admn-201ダンプの一部を無料でダウンロード：https://drive.google.com/open?id=1M2hErES9StQY-6_EPmhnPVJ5zD_5Lfxz

一般的には、あなたは多くの時間と精力を利用してPlat-Admn-201試験を準備する必要があります。悩んでいるなら、弊社のPlat-Admn-201資料を利用して、あなたは試験に関する情報を了解することができます。我々の問題集的中率は高いですから、JPTestKingの資料を利用して試験を準備して、あなたの学習効率を高めることができます。

Salesforce Plat-Admn-201 認定試験の出題範囲:

| トピック | 出題範囲 |
|--------|--|
| トピック 1 | <ul style="list-style-type: none">Agentforce AI: This domain introduces AI-powered agents in Salesforce, covering use cases, configuration in Agent Builder, security considerations, and troubleshooting agent permissions. |
| トピック 2 | <ul style="list-style-type: none">Service and Support Applications: This domain covers case management systems, including case assignment, queues, and automation through escalation rules, auto-response rules, and Einstein for Service. |
| トピック 3 | <ul style="list-style-type: none">Sales and Marketing Applications: This domain addresses sales cycle management from leads to opportunities, including productivity features, lead automation, campaign management, forecasting, and Einstein for Sales capabilities. |

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| トピック 4 | <ul style="list-style-type: none"> • Data and Analytics Management: This domain focuses on data operations including importing, exporting, and backing up data, maintaining data quality through validation rules, and creating reports and dashboards while understanding sharing model impacts. |
| トピック 5 | <ul style="list-style-type: none"> • Object Manager and Lightning App Builder: This domain focuses on Salesforce data architecture, including object relationships, field customization, page layout management, and understanding the implications of field deletions on dependent features. |

>> Plat-Admn-201技術内容 <<

Salesforce Plat-Admn-201問題無料、Plat-Admn-201絶対合格

試験にすぐに合格する場合は、Plat-Admn-201準備ガイドが最適です。多くのユーザーは、学ぶ時間があまりないことを知っています。これに対応して、データの内容を科学的に設定しました。断片的な時間を使って学習することができ、1分ごとに効果があります。Plat-Admn-201試験問題の内容を本当に吸収できるように、学習計画を調整します。この学習計画は、あなたの仕事や生活にも大きな影響を与える可能性があります。Plat-Admn-201学習ガイドを20~30時間慎重に学習している限り、Plat-Admn-201試験に進むことができます。

Salesforce Certified Platform Administrator 認定 Plat-Admn-201 試験問題 (Q80-Q85):

質問 # 80

Universal Containers wants to track all stakeholders involved in its sales opportunities to ensure proper relationship management. Sales reps need to identify who has decision-making authority, who influences the buying process, and who serves as the primary contact for each deal. Which feature should a Platform Administrator configure to meet this requirement?

- A. Configure opportunity team members to track internal and external stakeholders.
- B. Use standard fields on opportunities to track stakeholder information.
- C. Set up account teams to track stakeholders across multiple opportunities.
- **D. Use contact roles on opportunities to identify stakeholder involvement and influence.**

正解: D

解説:

Opportunity Contact Roles allow sales reps to link multiple Contacts to a single Opportunity and assign a specific "Role" to each, such as "Decision Maker," "Influencer," or "Economic Buyer." This provides the visibility needed to understand the "buying committee" for a deal. It also allows for the designation of a "Primary Contact." Opportunity Teams (Option A) are used to track internal staff working the deal. Account Teams (Option B) track collaboration at the account level but are not deal-specific. Standard fields (Option C) are insufficient for tracking a "one-to-many" relationship between an opportunity and multiple contacts with unique roles. Contact Roles are the standard feature designed exactly for stakeholder management in the sales process.

質問 # 81

A sales rep has a list of 300 accounts with contacts that they want to load at one time. Which tool should a Platform Administrator utilize to import the records to Salesforce?

- A. Manual Import
- B. Dataloader.io
- C. Data Loader
- **D. Data Import Wizard**

正解: D

解説:

The Data Import Wizard is the ideal tool for importing a relatively small number of records (up to 50,000) when those records involve standard objects like Accounts and Contacts simultaneously. One of the unique strengths of the Data Import Wizard is its ability to handle "Account and Contact" imports in a single pass,

automatically linking the contacts to the correct accounts based on name or site. Because the volume in this request is only 300 records, the Data Import Wizard provides a simple, browser-based interface that includes built-in duplicate checking, which is highly beneficial for maintaining data quality. While the Data Loader (Option D) and Dataloader.io (Option A) can also handle 300 records, they are typically reserved for much larger datasets (up to 5 million records) or more complex objects. The "Wizard" is the most user-friendly and efficient choice for this specific sales rep request.

質問 # 82

The client services and customer support teams share the same profile but have different permission sets. The custom object Retention related list needs to be restricted to the client services team on the Lightning record page layout. What should a Platform Administrator use to fulfill this request?

- A. Record Type Assignment
- B. Sharing Settings
- C. Component Visibility
- D. Page Layout Assignment

正解: C

解説:

When users share the same profile but require different user interface experiences, Component Visibility is the most effective tool. In the Lightning App Builder, the administrator can select the "Related List" component (or a "Related List - Single" component for Retention) and add a visibility filter. The filter can be set to "User > Permission > Custom Permission" or "User > Profile," but since they share a profile, the best approach is to filter based on a Permission Set or a specific user field. This allows the Retention list to be visible only to the Client Services team members while remaining hidden for the Customer Support team, even though they are looking at the same record. Page Layout Assignment (Option A) and Record Type Assignment (Option C) are profile-based and would not work since the teams share a profile. Sharing Settings (Option D) control access to the data itself, but the request specifically asks to hide the UI element (the related list).

質問 # 83

Cloud Kicks (CK) is partnering with a used shoe store and second-hand bicycle emporium. CK has an automated business process it wants to run once a week to count the number of open cases related to an Account. Which flow should a Platform Administrator recommend automating within Flow Builder for this business process?

- A. Scheduled flow
- B. Automation event triggered flow
- C. Record triggered flow
- D. Autolaunched flow

正解: A

解説:

For any business process that needs to run at a specific time interval (in this case, "once a week"), a Scheduled flow is the standard tool. A scheduled flow allows the Platform Administrator to define a frequency (Daily, Weekly, or Once) and a start time. The flow can then query all relevant Account records and perform the logic of counting open cases and updating the parent record autonomously. Record-triggered flows (Option B) are inappropriate here because the count needs to happen on a schedule rather than being triggered by an individual record edit.

Autolaunched flows (Option C) must be called by another process, such as a button or Apex, and do not have their own timing mechanism. "Automation event triggered flow" (Option D) is not a standard type of flow used for recurring batch processing

質問 # 84

A user's profile can be controlled by which three settings? Choose 3 options.

- A. Locale settings
- B. Record type assignment
- C. Security at the field-level
- D. Feature license assignment
- E. Assigned apps

正解: B、C、E

質問 #85

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早急にPlat-Admn-201認定試験に出席し、特定の分野での仕事に適格であることを証明する証明書を取得する必要があります。Plat-Admn-201学習教材を購入すると、ほとんど問題なくテストに合格します。私たちのPlat-Admn-201学習教材は、高い合格率とヒット率を高めるので、テストにあまり合格することを心配する必要はありません。Plat-Admn-201練習エンジンのメリットと機能をさらに理解するには、製品の詳細な紹介。

Plat-Admn-201問題無料: <https://www.jpctestking.com/Plat-Admn-201-exam.html>

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