

# Quiz SAP - C-TB120-2504 - Useful SAP Certified Associate - SAP Business One Testking



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## SAP C-TB120-2504 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Financials: This section measures skills of Financial Controllers and Accounting Specialists regarding business processes related to posting journal entries, payments, reconciliations, fixed assets, cost accounting, and financial and accounting reporting. Candidates learn to set up financial elements such as G and L account defaults, chart of accounts, currencies, and posting periods. They also demonstrate competence in performing common financial and banking operations. This domain contributes about 30% to the exam.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Logistics: This domain targets Supply Chain Managers and Operations Specialists and focuses on knowledge of key business processes within sales, purchasing, warehouse management, MRP, production, and customer service in SAP Business One. Candidates describe how to set up logistics, CRM, and service functionalities and demonstrate the ability to perform common logistics tasks efficiently. This domain accounts for approximately 40% of the exam.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>Implementation: This section of the exam measures skills of SAP Business One Consultants and Implementation Specialists and covers the use of tools provided in the Implementation Center alongside SAP's implementation methodology to run a successful project. Candidates demonstrate the ability to set up and configure a new SAP Business One company, including initialization settings, customization tools, cockpit analytics, user settings, and authorizations. Compliance with SAP's maintenance policy is also assessed. This domain represents about 30% of the exam.</li></ul>

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## SAP Certified Associate - SAP Business One Sample Questions (Q46-Q51):

#### NEW QUESTION # 46

Which transaction would cause an increase to the balance of a revenue account?

- A. Incoming payment
- B. A/R credit memo
- **C. A/R invoice**
- D. Capitalization

**Answer: C**

#### NEW QUESTION # 47

Your customer wants to calculate the amount of paper wrap needed for an item, based on the volume of the item. This amount should be available in the delivery document.

You recommend adding a user-defined field with user-defined values.

How should the UDF/UDV be implemented?

- A. In the document header plus a query triggered by selection of the item code and customer code.
- B. In the document header with a query triggered by selection of the volume and item code.
- **C. In the document row plus a query triggered by selection of the volume and item code.**
- D. In the document row with a query triggered by selection of the item code and customer code.

**Answer: C**

#### NEW QUESTION # 48

You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- **A. Convert the lead to a customer.**
- B. Copy the sales quotation to a sales order.
- C. Change the status of the sales quotation.
- D. Perform an availability check.

**Answer: A**

#### NEW QUESTION # 49

A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full. What will be the effective authorization of the user?

- A. The authorization defaults to read-only
- **B. None, since there is an obvious conflict**
- C. The most generous authorization-full
- D. The first authorization that was assigned

**Answer: B**

#### NEW QUESTION # 50

How are defined inventory levels (such as minimum inventory requirements) considered when running the Material Requirements Planning (MRP) wizard?

- A. Demand
- **B. Supply**
- C. Recommendations
- D. Stock on Hand

**Answer: B**

## NEW QUESTION # 51

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