

Latest C-BCSBN-2502 Flexible Learning Mode & Fast Download Test Certification C-BCSBN-2502 Cost: SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions



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SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 2	<ul style="list-style-type: none">Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.
Topic 3	<ul style="list-style-type: none">Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.

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Test Certification C-BCSBN-2502 Cost, Exam C-BCSBN-2502 Overview

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q14-Q19):

NEW QUESTION # 14

Which key points should be discussed when presenting SAP Business Suite to the COO? Note: There are 3 correct answers to this question.

- **A. Real-time visibility**
- **B. Automated financial processes**
- C. Expense savings through local suppliers
- D. Competitive AI capabilities
- **E. Integrated processes**

Answer: A,B,E

Explanation:

Solution:

The three key points to highlight when presenting SAP Business Suite to the COO, based on the official narrative on learning.sap.com, are:

* Real-time visibility (A): COOs need agility and resilience, which come from having real-time operational insights to make better decisions.

* Integrated processes (B): SAP Business Suite eliminates silos and connects functions such as procurement, finance, manufacturing, and logistics, enabling seamless cross-functional collaboration.

* Automated financial processes (D): Higher levels of automation, including in finance, boost productivity and speed-reducing waste in time and resources.

Options C and E are not emphasized in the COO narrative on learning.sap.com.

NEW QUESTION # 15

How does the visual inspection tool in SAP Digital Manufacturing support defect detection on automotive parts assembly lines?

- A. Focuses on optimizing financial approaches
- **B. Uses AI to identify quality issues**
- C. Automates procurement processes
- D. Improves logistics detection issues

Answer: B

Explanation:

Solution:

The correct answer based on learning.sap.com is:

* B. Uses AI to identify quality issues

SAP Digital Manufacturing's Visual Inspection tool leverages artificial intelligence to automatically detect defects on automotive parts assembly lines-spotting anomalies, ensuring consistency, and reducing manual inspection errors. It does not handle procurement, logistics, or financial processes.

NEW QUESTION # 16

Which categories does the Operate pillar encompass? Note: There are 3 correct answers to this question.

- **A. Asset Management**
- **B. Transportation Management**
- C. Field Service Management
- **D. Business Network for Logistics**
- E. Business Network for Assets

Answer: A,B,D

Explanation:

Solution:

Based on content from learning.sap.com, the Operate pillar of SAP's supply chain suite includes the following areas:

- * A. Transportation Management - Covering planning, execution, and optimization of transportation processes.
- * C. Business Network for Logistics - Enabling real-time collaboration, freight visibility, and event management with logistics partners. learning.sap.com
- * E. Asset Management - Focusing on maintenance, uptime, and performance monitoring within operations.

Options B (Business Network for Assets) and D (Field Service Management) are not listed under the Operate pillar on learning.sap.com.

NEW QUESTION # 17

How does SAP EWM enhance the speed of order fulfillment for companies managing high-volume warehouses?

- A. Implements inventory tracking and process automation
- B. Addresses financial forecasts
- C. Optimizes transportation planning
- D. Automates vendor relationships

Answer: A

Explanation:

Solution:

The correct answer from learning.sap.com is:

- * B. Implements inventory tracking and process automation

SAP Extended Warehouse Management (EWM) significantly enhances the speed of order fulfillment in high volume warehouses by:

- * Implementing real-time inventory tracking down to the handling unit level, ensuring that stock is always visible and accurately located.

- * Enabling automated warehouse processes-including inbound receipt, automated putaway, optimized picking waves, staging, and loading-reducing manual errors and accelerating throughput.

Options A, C, and D do not directly relate to order fulfillment speed in the high-volume warehouse context on learning.sap.com.

NEW QUESTION # 18

Which components of an SAP Business Network presentation address COO concerns about supply chain transparency and partner connectivity?Note: There are 2 correct answers to this question.

- A. Focuses on the benefits of local suppliers
- B. Highlights cost-saving opportunities to meet budget considerations
- C. Raises awareness of visibility issues
- D. Emphasizes digital relationships to foster collaboration

Answer: C,D

Explanation:

Solution:

The two correct answers, based solely on content from learning.sap.com about addressing a COO's concerns on supply chain transparency and partner connectivity, are:

- * A. Emphasizes digital relationships to foster collaboration

SAP Business Network enhances collaboration by enabling real-time, digital connections with trading partners-supporting unified communication and document exchange across the supply chain learning.sap.com.

- * B. Raises awareness of visibility issues

The COO narrative prioritizes delivering customer service and full transparency by providing real-time visibility across the network, predicting risks, and simulating scenarios with partners learning.sap.com.

Options C and D are not emphasized in the COO context on learning.sap.com.

NEW QUESTION # 19

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