

Valid Salesforce Nonprofit-Cloud-Consultant Exam Sample - Nonprofit-Cloud-Consultant Valid Exam Testking



Nonprofit Cloud Consultant Exam Details

Exam Name	Salesforce Nonprofit Cloud Consultant
Exam Code	Nonprofit Cloud Consultant
Exam Price	Registration fee: USD 200 Retake fee: USD 100
Duration	105 minutes
Number of Questions	60
Passing Score	67%
Recommended Training / Books	Nonprofit Cloud Consultants
Schedule Exam	Kryterion Webassessor
Sample Questions	Salesforce Nonprofit Cloud Consultant Sample Questions
Recommended Practice	Salesforce Certified Nonprofit Cloud Consultant Practice Test

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The Salesforce Nonprofit-Cloud-Consultant exam covers topics such as Nonprofit Cloud data architecture, Nonprofit Success Pack (NPSP) configuration, program management, fundraising and donations management, and volunteer management. Nonprofit-Cloud-Consultant exam consists of 60 multiple-choice questions that must be completed within 105 minutes. Nonprofit-Cloud-Consultant Exam can be taken online or in-person at a Salesforce testing center. Passing the exam is a crucial step towards becoming a Salesforce Certified Nonprofit Cloud Consultant and gaining recognition as an expert in Salesforce solutions for nonprofit organizations.

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To pass the Salesforce Nonprofit-Cloud-Consultant exam on the first try, candidates need Salesforce Certified Nonprofit Cloud Consultant Exam updated practice material. Preparing with real Nonprofit-Cloud-Consultant exam questions is one of the finest strategies for cracking the exam in one go. Students who study with Nonprofit-Cloud-Consultant Real Questions are more prepared for the exam, increasing their chances of succeeding. The Nonprofit-Cloud-Consultant exam preparation calls for a strong preparation and precise Salesforce Nonprofit-Cloud-Consultant practice material.

Salesforce Certified Nonprofit Cloud Consultant Exam Sample Questions (Q85-Q90):

NEW QUESTION # 85

An annual fund coordinator wants to create a report that identifies which individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gala. The nonprofit uses Campaigns to track event attendance. What should a consultant add to the report to exclude gala attendees?

- A. Bucket field
- **B. Cross filter**
- C. Summary formula
- D. Filter logic

Answer: B

Explanation:

This is a "Who Has NOT" reporting requirement, which is the primary use case for Cross Filters in Salesforce.

How to build this report:

- * Base Report: Create a report of Contacts (or "Contacts with Opportunities").
- * Annual Fund Filter: Set the standard report filters to show only those who have \$0 in giving for the current year.
- * The Exclusion (Cross Filter): Click the "Filters" dropdown and select Add Cross Filter.
- * Configuration: * Set the filter to: Contacts WITHOUT Campaign Members.
- * Add a sub-filter to the cross filter: Campaign Name EQUALS [Upcoming Gala Name].
- * Result: The report will now list only people who are donors but are not currently registered for the Gala.

Why other options are incorrect:

- * Filter Logic (Option A): This is used for "AND/OR" statements between existing fields (e.g., 1 AND (2 OR 3)). It cannot easily look "across" to the Campaign Member object to check for the absence of a record.
- * Summary Formula (Option C) and Bucket Field (Option D): These are used for calculating or grouping data that is present in the report; they cannot be used to exclude records based on their relationship to other objects.

NEW QUESTION # 86

A user creating Opportunities wants to avoid manually entering information twice in order to have it appear on both the Opportunity record and the Payment record. Which two steps should be taken to set this up?

- A. Create lookup fields on the Payment object.
- **B. Create Payment Mappings in NPSP Settings.**
- C. Create a workflow that will copy Payment information to the Opportunity record.
- **D. Create custom fields on the Payment object.**

Answer: B,D

NEW QUESTION # 87

A nonprofit organization wants to track all donations that go to a specific, designated fund. How should a consultant solution for this use case?

- **A. Create a GAU Allocation record for the designated fund.**
- B. Create an Opportunity record type, called "Funds" and then create an Opportunity record for the designated fund.
- C. Create a GAU record for the designated fund.
- D. Create a custom object for to track fund accounts and then create an Account record for the designated fund.

Answer: A

NEW QUESTION # 88

Donations made by nonprofit volunteers are captured on a spreadsheet monthly. The nonprofit utilizes NPSP and Volunteers for Salesforce.

Which two NPSP Data Import features will streamline the import of these donations?

Choose 2 answers

- A. Schedule a Batch by checking the Process Using Scheduled Job checkbox.
- **B. Create a Batch and map Opportunity Primary Contact on First and Last Name.**
- C. Schedule a Batch by updating the NPSP Scheduled Batches.
- **D. Create a Batch and match Contact on First and Last Name.**

Answer: B,D

Explanation:

To streamline the import of donations made by nonprofit volunteers using NPSP Data Import features, the following steps are recommended:

- * Create a Batch and Map Opportunity Primary Contact on First and Last Name:
 - * When creating a data import batch, you can map the Opportunity Primary Contact based on the First and Last Name. This ensures that the donation is linked to the correct contact in Salesforce.
 - * Create a Batch and Match Contact on First and Last Name:
 - * During the import process, create a batch and use the matching criteria based on the Contact's First and Last Name. This helps in accurately matching the donations to the existing contacts in Salesforce, reducing duplicate records and maintaining data integrity.
- Steps to Implement:
- * Navigate to NPSP Data Import.
 - * Create a new Batch.
 - * Map the fields appropriately, ensuring the Opportunity Primary Contact and Contact matching criteria are based on First and Last Name.
 - * Validate the mapping and run the batch to import the donation data.

These features help automate and streamline the data import process, ensuring accurate and efficient data management.

References:

Nonprofit Success Pack (NPSP) Documentation: Data Import

Salesforce Help: Managing Batches and Data Import

NEW QUESTION # 89

A nonprofit organization is currently using Person Accounts in Salesforce. The organization now wants to use the NPSP Household Account model instead and does not want system administrators to interact with anything related to the Person Account model.

What should the consultant advise?

- **A. Apply for a new Salesforce NPSP org and request a license transfer, then migrate existing data from the current system to the new Salesforce instance**
- B. Extract the Person Account data, uninstall Person Accounts, install NPSP and reimport the data
- C. Install NPSP in its Salesforce org and set the account model to Household Accounts and the record type to Person Accounts
- D. Export all Person Account data, then create a help ticket asking Salesforce to uninstall Person Accounts, then install NPSP and reimport the data

Answer: A

NEW QUESTION # 90

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