

Consumer-Goods-Cloud-Accredited-Professional Test Vce - Valid Test Consumer-Goods-Cloud-Accredited-Professional Fee



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Salesforce Consumer Goods Cloud Accredited Professional certification exam is designed to test the knowledge and skills of professionals who work within the consumer goods industry. Consumer-Goods-Cloud-Accredited-Professional Exam covers a wide range of topics, including the features and functionality of the Consumer Goods Cloud platform, as well as best practices for using the platform to improve sales and marketing efforts.

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Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q30-Q35):

NEW QUESTION # 30

Sales Reps in the field are reporting that no surveys are available when they try to complete a visit survey on their mobile devices. What are two explanations for this?

- A. The Salesforce admin has not created and activated a Salesforce survey
- B. A related survey invitation has not been generated
- C. A custom Assessment Task definition has not been created
- D. The Retail Execution Survey Lighting Flow has not been action
- E. The rep is missing the Create Surveys permission

Answer: A,B

Explanation:

Two explanations for why no surveys are available when field reps try to complete a visit survey on their mobile devices are:

* The Salesforce admin has not created and activated a Salesforce survey. A Salesforce survey is a questionnaire that can be sent to customers or contacts to collect feedback. The admin needs to create and activate a survey before it can be used in an in-store survey task.

* A related survey invitation has not been generated. A survey invitation is an object that represents an invitation to take a survey. A survey invitation needs to be generated and associated with the visit, the retail store, or the store primary contact before it can be displayed in an in-store survey task. Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 27.

NEW QUESTION # 31

Which two standard fields on the Retail Store KPI object are required when doing an inventory check?

- A. Assessment Indicator Definition
- B. Retail Store Group
- C. Custom Context
- D. Inventory Count
- E. KPI Type

Answer: A,B

NEW QUESTION # 32

Universal Communication is a digital cable leader across the United States. They have started using Communications Cloud for their B2B use case. One of their new requirements is on One Time Charges (OTCs) that depend on multiple factors. Some of the factors are account related, while other factors are product related. They already use matrix-based pricing for their recurring price that depends on different sets of properties on Product and Account.

What approach should a Consultant take to implement OTC within the existing matrix-based recurring pricing model?

- A. Create another matrix for OTCs and add all the attributes from Account and Product as input and Price as output.
- B. Create an Apex class and hook code to calculate the prices and add as a step within the Pricing plan.
- C. Create OTCs as additional products with Prices and add those Products to the cart using a separate button that uses postCartItems.
- D. Add more columns within the existing matrix for recurring charges and calculate the OTCs using that matrix.

Answer: A

Explanation:

Salesforce Communications Cloud supports rich pricing models using Matrix-Based Pricing (MBP). Matrix-based pricing is the recommended method when pricing depends on multiple attributes from Account, Product, or other context properties.

For One-Time Charges (OTCs), Salesforce recommends separate pricing matrices, not combining OTC logic inside recurring matrices. OTCs often have different conditioning logic, different triggers, and different applicability rules than recurring charges.

Option B follows the supported pattern:

Define a new matrix for OTC pricing

Use relevant Account attributes (tier, segment, SLA level)

Use relevant Product attributes (speed, class of service, add-ons)

Output the appropriate OTC amount

Options A and C introduce unnecessary custom logic or create nonstandard product artifacts. Option D is incorrect because recurring pricing matrices must not be overloaded with unrelated OTC fields-Salesforce documentation recommends separating matrices by charge type.

NEW QUESTION # 33

Assuming an inventory check Retail Store KPI record is configured at a product level, what is the next step required for that Retail Store KPI to become linked to a Retail Store?

- A. The product needs to be linked to a Retail Store.
- B. The product needs to be linked to a Promotion.

- C. The product needs to be linked to an Assortment.
- D. The product needs to be linked to a Product Category.

Answer: C

NEW QUESTION # 34

Northern Trail Outfitters (NTO) has a 7-tier product hierarchy that they use to track products in their Enterprise Resource Planning (ERP) platform. Assuming this functionality is available in the Consumer Goods Cloud, what should a consultant at NTO determine which tier of data contains the information required to set up products in Consumer Goods Cloud INTO wishes to measure share-of-shelf?

- A. What tier has data describing the product with?
- B. Which tier describes stock keeping units (SKL)?
- C. There is no need to ask a question choose level 7
- D. Which tier has the data you trust most?

Answer: B

Explanation:

A consultant at NTO should determine which tier of data contains the information required to set up products in Consumer Goods Cloud by asking which tier describes stock keeping units (SKU). A SKU is a unique identifier for a product that can be scanned and tracked in inventory systems. SKU is the level of data that is needed to measure share of shelf, which is the percentage of space occupied by a product or brand on a shelf.

Verified References: [Salesforce Consumer Goods Cloud Implementation Guide], page 19.

NEW QUESTION # 35

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