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Salesforce Certified Platform App Builder Sample Questions (Q11-Q16):

NEW QUESTION # 11

Ursa Major Solar (UMS) uses Cases to track customer complaints, an Issue__c object to represent known problems with its solar panels, and a Case_Issue__c junction object to relate known problems to customer complaints.

Periodically, UMS conducts audits which require the auditing users to view Case_Issue__c records.

Which access levels must be configured to allow UMS users to access Case_Issue__c records?

- A. Read-Only access on issue__c and _issue__c
- B. Read-Only access of Case issue =
- C. Read Only access on Case and case_issue__o

- **D. Read-Only access on Case and issue__c**

Answer: D

Explanation:

D). Read-Only access on Case and Issue__c. Users need read-only access to both Case and Issue__c objects to view associated Case_Issue__c junction object records properly. This is because access to junction object records in Salesforce is determined by the user's access levels to the parent records in a relationship Steps to configure access:

Navigate to Setup → Profiles or Permission Sets.

Select the profile or permission set of the auditing users.

Under Object Settings, adjust the permissions for Case and Issue__c to at least 'Read-Only'.

Ensure that users have visibility to the Case_Issue__c object itself.

This configuration allows users to view the details of cases and issues as they audit the junction object records.

Explanation:

To ensure auditing users can access records in the Case_Issue__c junction object, the correct data permissions on related records must be established:

NEW QUESTION # 12

Northern Trail Outfitters wants to broadcast an email to 7,000 contacts Salesforce on a regular basis but realizes Salesforce is mass functionality has a limitation on the number of emails that can be sent each day.

What action should the app builder take?

- A. Develop Apex code and Lightning web component to send daily emails
- **B. Research and evaluate products available on AppExchange to send mass emails.**
- C. Export Contacts to a CSV file and use an email client to send the emails.
- D. Request Salesforce increase the number of maximum daily emails.

Answer: B

Explanation:

Research and evaluate products available on AppExchange to send mass emails is the action that the app builder should take to meet the requirement of broadcasting an email to 7,000 contacts in Salesforce on a regular basis. AppExchange is a marketplace where app builders can find products or solutions that can extend Salesforce functionality. There are many products on AppExchange that can send mass emails without hitting the Salesforce limit. Request Salesforce increase the number of maximum daily emails, develop Apex code and Lightning web component to send daily emails, and export Contacts to a CSV file and use an email client to send the emails are not valid or recommended actions.

NEW QUESTION # 13

An App Builder has been asked to integrate Salesforce with an external web service. The web service must be notified every time an Opportunity is Won. Which two can satisfy this requirement?

- **A. Use a process and Apex Code**
- B. Use a flow and an outbound message
- **C. Use a workflow rule and an outbound message**
- D. Use a process and an outbound message

Answer: A,C

Explanation:

Workflow rule and an outbound message or Process Builder and Apex Code are two ways to integrate Salesforce with an external web service. Workflow rule can define criteria and actions for triggering an outbound message, which is an XML message sent to a designated endpoint URL. Process Builder can invoke Apex Code, which is a programming language that can make callouts to external web services using HTTP requests. Flow Builder and an outbound message or Process Builder and an outbound message are not possible combinations.

NEW QUESTION # 14

Cloud Kicks works on an annual subscription model. When a sales rep marks an opportunity as closed won, a new opportunity should automatically be created for the renewal. The contracts team works outside of Salesforce but also needs to be notified about

closed deals in order to initiate the contract process with the customer.
Which automation solution would meet these requirements?

- **A. Process Builder**
- B. Validation Rule
- C. Approval Process
- D. Workflow Rule

Answer: A

Explanation:

The automation solution that would meet these requirements is Process Builder. Process Builder is a tool that can create and update records, send email alerts, submit records for approval, invoke flows, call Apex classes, and post to Chatter based on certain criteria and actions. The app builder can use Process Builder to create a process that starts when an opportunity is marked as closed won, creates a new opportunity record for the renewal with pre-populated fields, and sends an email alert to the contracts team. Option A is incorrect because an approval process is not suitable for this requirement, as approval processes are used to define the steps and criteria for approving records. Option B is incorrect because a validation rule is not suitable for this requirement, as validation rules are used to enforce data quality and prevent users from saving invalid records. Option D is incorrect because a workflow rule is not suitable for this requirement, as workflow rules are considered legacy tools and have limitations compared to Process Builder.

NEW QUESTION # 15

An app builder wants to create a formula field on an Account to include data from related Contacts but is unable to find the relationship in the formula editor.

What is a limitation of formulas that could be causing the issue?

- A. A master-detail relationship should be created.
- B. Formula field limit reached on the Account object.
- **C. Unable to reference the child records.**
- D. More than 5,000 characters in the formula.

Answer: C

Explanation:

The app builder wants to create a formula field on an Account to include data from related Contacts but cannot find the relationship in the formula editor. This limitation occurs because formula fields in Salesforce cannot reference child records directly.

Option A (Unable to reference the child records): In Salesforce, formula fields can reference parent objects but not child objects. In this case, Contacts are child records of Accounts in a lookup relationship, and Account is the parent. This is why the formula editor does not provide access to the child records (Contacts) from the Account.

Formula Field Considerations

Option B (A master-detail relationship should be created): While master-detail relationships allow for roll-up summaries, creating a master-detail relationship is not applicable here since the standard Account-Contact relationship is a lookup, and changing it to master-detail is not possible.

Option C (Formula field limit reached on the Account object): This would limit the number of formulas but is not the root cause of the issue described.

Option D (More than 5,000 characters in the formula): This limit refers to formula field complexity, but it does not explain the inability to reference child records.

In summary, the limitation is due to Salesforce not allowing formula fields to reference child records.

NEW QUESTION # 16

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