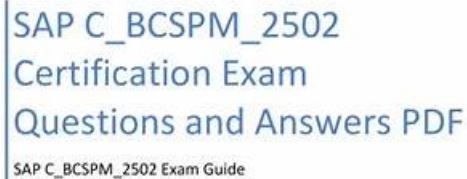


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SAP C_BCSPM_2502 Exam Syllabus Topics:

Topic	Details

Topic 1	<ul style="list-style-type: none"> • Discovering SAP Spend Management Solutions: This section of the exam measures the skills of SAP Consultants and Procurement Analysts and covers the foundational aspects of SAP Spend Management. It evaluates your understanding of key modules such as sourcing, procurement, and invoice management. You'll need to demonstrate how these solutions support strategic procurement, drive operational efficiency, and integrate with core finance.
Topic 2	<ul style="list-style-type: none"> • Positioning SAP Spend Management Solutions: This section of the exam measures the skills of SAP Sales Consultants and Solution Architects and focuses on articulating the business value and competitive differentiators of SAP Spend Management. It covers how to position these solutions effectively in customer conversations, showcasing how they address cost control, risk mitigation, and supplier performance when compared to alternative offerings.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Spend Management Solutions Sample Questions (Q15-Q20):

NEW QUESTION # 15

Which aspect of SAP Ariba showcases its end-to-end capabilities?

- **A. Automation of procurement processes from sourcing to payment**
- B. Enhanced focus on non-PO invoices
- C. Isolation of spend data across different departments
- D. Tracking of supplier performance

Answer: A

NEW QUESTION # 16

Which of the following features are part of SAP Concur's solutions designed to streamline business processes and improve efficiency? Note: There are 3 correct answers to this question.

- A. Creation of personalized travel itineraries for employees based on their preferences
- **B. Integration of travel booking with automated expense reporting to simplify the travel expense management process**
- **C. Provision of real-time insights from consolidated spending data on travel and expenses to aid in budgeting and forecasting**
- D. One-click start-to-finish booking of travel and expense
- **E. Mobile access for managing and booking business trips through the SAP Concur mobile app**

Answer: B,C,E

NEW QUESTION # 17

Which key features of SAP Ariba contribute to optimizing procurement processes? Note: There are 2 correct answers to this question.

- A. Increased focus on manual approvals
- **B. Automation of manual procurement tasks**
- C. Limiting supplier collaboration requirements

- D. Integration with other solutions

Answer: B,D

NEW QUESTION # 18

What are the key functionalities of SAP Ariba Sourcing with AI that streamline the sourcing process? Note: There are 3 correct answers to this question.

- A. Generates a list of potential suppliers based on user preferences and historical purchases
- B. Offers tailored questions for suppliers based on historic sourcing activity
- C. Generates a list of supplier preferences and locations
- D. Suggests AI-driven contract terms
- E. Seamlessly integrates information from spreadsheets into requests

Answer: A,B,D

NEW QUESTION # 19

What feature in SAP Fieldglass helps reduce the screening time of candidates by showcasing the most relevant skills and qualifications using AI?

- A. AI-generated resume analysis
- B. Traditional manager referrals
- C. AI-generated work statements
- D. Conventional role-change entries

Answer: A

NEW QUESTION # 20

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