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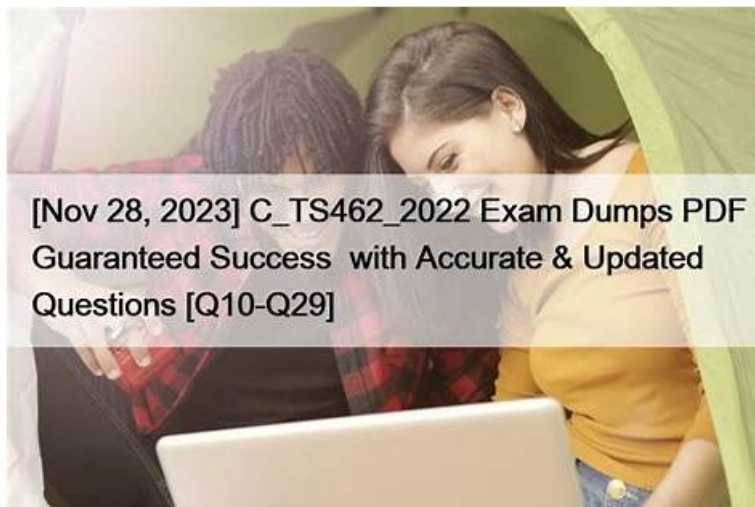

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition - Sales Sample Questions (Q61-Q66):

NEW QUESTION # 61
You are a consultant on an SAP S/4HANA Cloud greenfield project.
Which of the following aspects should you focus on to achieve and maintain clean core data quality? Note: There are 2 correct answers to this question.

- A. Accuracy
- B. Stability
- C. Timeliness
- D. Efficiency

Answer: B,D

NEW QUESTION # 62
Which of the following settings are required to be able to deliver a product? Note: There are 2 correct answers to this question.

- A. You need to set up the item category as relevant for delivery-related billing.
- B. You need to set up copying control in Logistics Execution System for the item category.
- C. You need to set the Schedule Lines Allowed indicator in the item category.
- D. You need to set the Item Relevant for Delivery indicator in the item category.

Answer: A,C

NEW QUESTION # 63
Which fields are used to determine the delivery item category? Note: There are 3 correct answers to this question.

- A. Higher-level item category
- B. Item category group
- C. Delivery type
- D. MRP type
- E. Shipping point

Answer: A,B,C

Explanation:
The delivery item category is determined using:
A . Higher-level item category: This can influence the determination of sub-item categories in deliveries.
C . Delivery type: This plays a direct role in how items within the delivery are categorized.
E . Item category group: Defined in the material master, this influences the default item category in sales and delivery documents.

NEW QUESTION # 64
You want to be able to create and goods issue an outbound delivery for a stock material. What settings should you make? Note:
There are 3 correct answers to this question.

- A. Define the goods movement type in the schedule line category.
- B. Activate schedule lines allowed in the order item category.
- C. Set the schedule line category to be relevant for delivery.
- D. Set the order item category to be relevant for delivery.
- E. Define the goods movement type in the delivery item category.

Answer: A,B,C

NEW QUESTION # 65
What can you configure in a billing type? Note: There are 2 correct answers to this question.

- A. Billing type for cancellation
- B. Item number increment
- C. Reference mandatory indicator
- D. Default delivery type for billing

Answer: A,B

Explanation:
Billing Process and Customizing

NEW QUESTION # 66

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