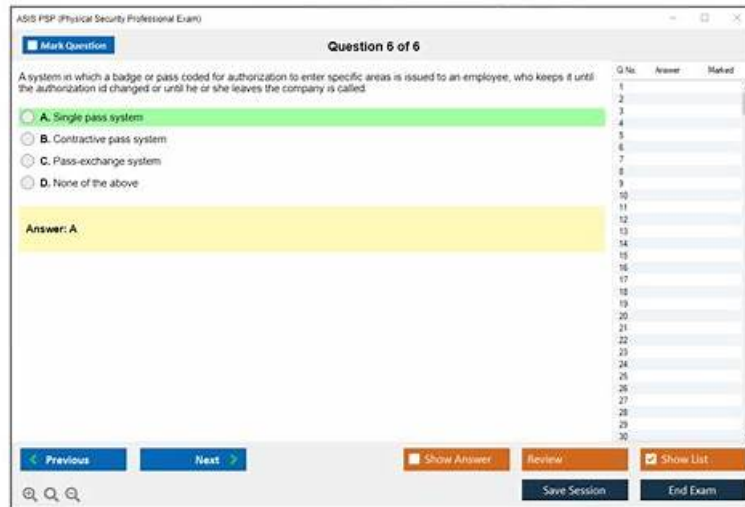


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## ASIS Physical Security Professional Exam Sample Questions (Q266-Q271):

### NEW QUESTION # 266

Who generally provide an advisory or service function to a line executive?

- A. Chief financial officer
- **B. Staff personnel**
- C. Merchandiser
- D. Retail marketer

**Answer: B**

Explanation:

Staff personnel serve in a supportive or advisory capacity to the organization's line executives. They provide specialized knowledge,

consultation, and services (e.g., legal, HR, finance) without having direct authority over operations. Their role is crucial in supporting efficient decision-making and strategic planning.

CFO (A) may be a staff officer but is a specific example.

Merchandiser (B) and Retail marketer (D) are job functions, not general categories of organizational roles.

References:

ASIS International - POA Manual: Organizational Dynamics

PSP Study Guide - Domain 1: Security Organizational Structure

#### NEW QUESTION # 267

A new research and development center is being planned. At what point in the project should the security manager become involved?

- A. Initial design phase
- B. Equipment specification and bid phase
- C. Completion of the preliminary architectural drawings
- D. Concept presentation to senior management

**Answer: A**

Explanation:

Security input is most effective when introduced during the initial design phase of a facility. This allows for integration of security considerations into architectural planning, site layout, and system infrastructure before major design decisions are finalized.

A and B are too late in the process.

D (Concept presentation) is usually too early and conceptual for detailed security input.

References:

PSP Study Guide - Security Involvement in Project Design

POA Manual - Security and Facility Planning

#### NEW QUESTION # 268

The process of finding the person best qualified for the job in terms of both skills and personal integrity is known as:

- A. Screening
- B. Vetting
- C. Inspection
- D. Recruitment

**Answer: A**

#### NEW QUESTION # 269

Preliminary cost estimates are part of which stage in the project management process?

- A. Development
- B. Design
- C. Feasibility
- D. Execution

**Answer: C**

Explanation:

Preliminary cost estimates are developed during the feasibility phase of a project. These early estimates help determine whether a project is viable and worth pursuing, guiding initial decision-making and budgeting discussions.

A (Design) and B (Development) phases involve more detailed cost estimates.

C (Execution) is when implementation begins, after funding is approved.

References:

PSP Study Guide - Project Phases and Cost Planning

POA Manual - Feasibility Analysis in Project Management

### NEW QUESTION # 270

\_\_\_\_\_ is a controllable variable and how much control is necessary depends on the degree of honesty of each individual.

- A. Capability
- B. Potential
- C. Aptitude
- D. Honesty

**Answer: A**

Explanation:

Capability refers to the potential of a person to commit dishonest acts, and it is considered a controllable variable in security management. The degree of control needed over a person's capability depends on their level of honesty. In environments with higher risks of internal threats, security systems, supervision, and checks may be increased to mitigate the risks associated with those who have both opportunity and capability.

References:

ASIS POA Manual - Personnel Security

PSP Study Guide - Threat and Vulnerability Assessment

### NEW QUESTION # 271

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