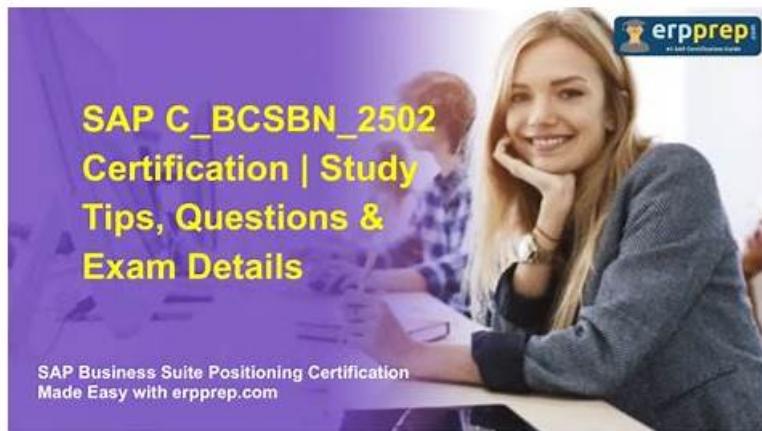# To Get Brilliant Success SAP C-BCSBN-2502 Questions

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SAP C-BCSBN-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	• Understanding and Positioning SAP SCM Capabilities: This topic focuses on the ability to position the SAP Business Suite by emphasizing the features and benefits of SAP Supply Chain Management (SCM) solutions. It includes a strong understanding of how SAP SCM supports end-to-end supply chain processes such as demand planning, supply network planning, production planning, logistics, and order fulfillment.
Topic 2	• Integration and Strategic Value of SAP Business Suite with SCM: This section explores how the SAP Business Suite integrates with SAP SCM to improve overall supply chain performance. Candidates are assessed on their understanding of how this integration enhances visibility, collaboration, and responsiveness across the supply chain, enabling more efficient and agile operations.
Topic 3	• Customer Alignment and Value Communication: The final topic evaluates the ability to align SAP's supply chain solutions with specific customer business needs. It includes tailoring recommendations, addressing customer challenges, and clearly communicating value propositions. Sales professionals must demonstrate skills in articulating how SAP SCM delivers measurable business outcomes.

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SAP Certified Associate - Positioning SAP Business Suite via SAP Supply Chain Management Solutions Sample Questions (Q21-Q26):

NEW QUESTION # 21
What can be enhanced by establishing a consistent, end-to-end process across the entire design-to-operate cycle?Note: There are 3 correct answe rs to this questio n.

- A. Tactical planning
- B. Delivery routing efficiency
- C. Environmentally conscious operations
- D. Functional productivity
- E. Agile decision-making

Answer: C,D,E

Explanation:
Solution:
The three correct enhancements, based on content from learning.sap.com, are:
* B. Functional productivity
A consistent end-to-end process streamlines workflows across design, planning, manufacturing, logistics, and operations-boosting overall productivity in every function.
* C. Agile decision-making
This unified approach enables real-time scenario simulations and faster response times, making organizations more agile in adapting to changes.
* E. Environmentally conscious operations
By integrating sustainability into every stage of the value chain-from design to delivery-organizations can align operations with eco-friendly practices.
Option A (Tactical planning) and D (Delivery routing efficiency) are not explicitly highlighted in that context on learning.sap.com.

NEW QUESTION # 22
How can the carbon footprint tracking feature within SAP Business Suite assist companies in integrating sustainability into product design and logistics?Note: There are 2 correct answe rs to this questio n.

- A. Supports the use of environmentally friendly materials
- B. Focuses on optimizing financial flows while ignoring sustainability parameters
- C. Reduces overall energy consumption, focusing on internal processes
- D. Connects lifecycle data to make informed eco-conscious decisions

Answer: A,D

Explanation:
Solution:
The two correct answe rs based on learning.sap.com regarding how the carbon footprint tracking feature within SAP Business Suite supports sustainability in product design and logistics are:
* A. Supports the use of environmentally friendly materials
The feature enables product designers to access carbon footprint data, guiding the selection of lower impact materials at the design stage learning.sap.com.
* C. Connects lifecycle data to make informed eco-conscious decisions
It integrates lifecycle and logistics carbon data into decision-making processes, allowing teams to evaluate and optimize sustainability trade-offs across the value chain.
Options B and D are incorrect, as the feature doesn't ignore sustainability parameters nor solely focus on internal energy consumption.

NEW QUESTION # 23
How does the integration of product lifecycle management with logistics in SAP Transportation Management accelerate the market

entry of new consumer products?

- A. Connects product development and logistics processes
- B. Increases production efficiency
- C. Automates procurement
- D. Aligns financial planning and resource management

Answer: A

Explanation:
Solution:
The correct answer from learning.sap.com is:
* B. Connects product development and logistics processes
This integration ensures that logistics considerations-such as packaging requirements, transportation planning, and distribution-are aligned directly with product design and development timelines, enabling faster time-to market for new consumer products.

NEW QUESTION # 24
How does SAP Business Suite help supply chain leaders achieve the goal of "Customer Service and Transparency"?

- A. By providing visibility into supply chain data and leveragingAl
- B. By automating financial transactions to accelerate processes
- C. By managing inventory separately from external market data
- D. By providing tools for marketing and sales optimization

Answer: A

Explanation:
Solution:
The correct answer based solely on learning.sap.com content is:
* A. By providing visibility into supply chain data and leveraging AI
SAP Business Suite helps supply chain leaders achieve "Customer Service and Transparency" by delivering real time visibility across the entire supply chain network. It seamlessly connects integrated processes and uses AI driven insights (via SAP Business Data Cloud and Joule's AI) to predict disruptions, simulate scenarios, and optimize inventory, enabling faster, transparent responses to customer needs.
Options B, C, and D are not featured in the context of enhancing customer service and transparency on learning.sap.com.

NEW QUESTION # 25
Which approaches in SAP Business Suite enhance warehouse efficiency?Note: There are 2 correct answe rs to this questio n.

- A. Integrate closed-loop planning with Al automation
- B. Automation of supplier selection
- C. Implementation of real-time insights
- D. Align forecastiwnigth production cost budgets

Answer: A,C

Explanation:
Solution:
The two methods in SAP Business Suite that enhance warehouse efficiency, as outlined on learning.sap.com, are:
* C. Implementation of real-time insights
The suite enables real-time scenario simulations, AI-driven insights, and visibility into operations and inventory, allowing warehouse managers to react quickly and optimize workflows.
* D. Integrate closed-loop planning with AI automation
Closed-loop planning synchronizes operational changes in real time, maintaining smooth, adaptive warehouse processes. Combined with AI automation, this maximizes resource efficiency and throughput learning.sap.com.

NEW QUESTION # 26
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