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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.
Topic 2	Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
Topic 3	- Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.

Topic 4	- Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 5	- Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 6	Data Migration and Business Process Testing: This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.
Topic 7	Introduction to Cloud Computing and SAP Cloud ERP Deployment Options: This section of the exam measures skills of Cloud Solution Architects and provides a foundation on cloud computing, SAP's enterprise portfolio, and the available Cloud ERP deployment options. It also touches on enablement packages to support adoption.

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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q34-Q39):

NEW QUESTION # 34

If you cannot find a prepackaged solution process that addresses integration requirements in SAP Signavio Process Navigator, where do you look next?

- A. SAP Business Technology Platform
- B. SAP Discovery Center
- C. SAP Business Accelerator Hub
- D. SAP Cloud ALM

Answer: C

NEW QUESTION # 35

How can you migrate data to SAP S/4HANA Cloud Public Edition? Note: There are 2 correct answers to this question.

- A. With a separate SAP HANA database
- B. With Core Data Services
- C. With the zero downtime service
- D. With XML or CSV templates

Answer: A,D

NEW QUESTION # 36

In which type of extensibility is the SAP Business Technology Platform used to host a custom extension?

- **A. Side-by-side extensibility**
- B. Key user extensibility
- C. Classic extensibility
- D. Developer extensibility

Answer: A

NEW QUESTION # 37

Which levels constitute the structure of a sales order?

- **A. *Header**
***Item**
***Schedule line**
- B. *Customer
*Material
*Inventory
- C. *Sales organization
*Distribution channel
*Division
- D. *Order
*Delivery
*Billing

Answer: A

NEW QUESTION # 38

An SAP Fiori app isn't displaying on the SAP Fiori Launchpad even though the business role granting permission to the app is correctly assigned to the user.

How would you troubleshoot? Note: There are 3 correct answers to this question.

- **A. Check the business role template.**
- B. Check the restrictions for the role.
- C. Check the space and page(s) assigned to the role.
- **D. Check the business catalogues assigned to the role.**
- **E. Check the Role Maintenance app.**

Answer: A,D,E

NEW QUESTION # 39

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